

New York, Monday, January 22, 1923  
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Ten Cents  
Vol. 21, No. 523

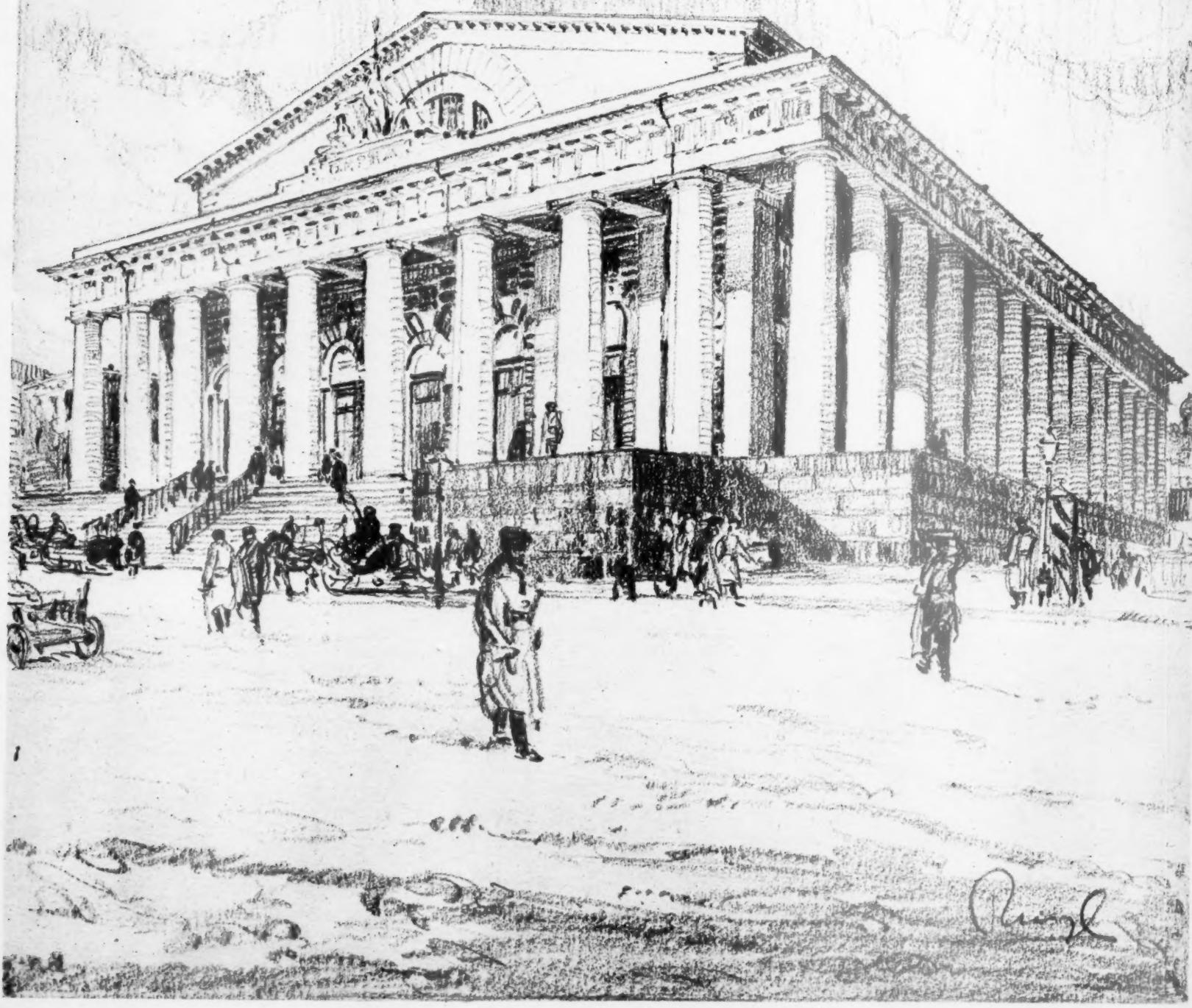
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FEDERAL RESERVE BANK  
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# The ANNALIST

A Magazine of Finance, Commerce and Economics



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*The Bonds having all been sold, this advertisement appears as a matter of record only.*

\$100,000,000

# Anaconda Copper Mining Company

## First Consolidated Mortgage Series A Sinking Fund 6% Gold Bonds

To be dated February 1, 1923

Authorized Issue of Bonds, \$200,000,000

To mature February 1, 1953

Coupon Bonds in denominations of \$1,000 and \$500, registerable as to principal only, interchangeable with fully registered Bonds in denominations of \$1,000 and authorized multiples. Interest payable February 1 and August 1 without deduction for normal Federal income tax up to 2%. Redeemable as a whole or in part at the option of the Company on any interest date on thirty days' prior notice at 105 if redeemed on or before February 1, 1933, at 103½ thereafter if redeemed on or before February 1, 1943, and at 102 thereafter and prior to maturity. Principal and interest payable in United States gold coin at

THE NATIONAL CITY BANK OF NEW YORK

and

GUARANTY TRUST COMPANY OF NEW YORK, TRUSTEE

**The Company will refund upon proper application the Pennsylvania Four Mills Tax to holders of Series A Bonds resident in that State**

**The Mortgage will provide for a Sinking Fund to retire all present and future issues of Series A Bonds by maturity**

*The following information has been furnished by Mr. John D. Ryan, Chairman of the Board of Directors:*

**Business:** The Anaconda Copper Mining Company together with the companies which have been heretofore consolidated with it have for nearly forty years occupied a position as the world's largest producers of copper and silver with also a large output of zinc, lead, gold, arsenic and other important metals, besides treating upon a custom basis large quantities of ores and metals for other producers. Through its acquisition of the American Brass Company, which is the largest factor in the world in the manufacturing and fabricating of copper and brass, the Anaconda Copper Mining Company has become a completely integrated organization covering every step in the copper industry, and now proposes to acquire a majority of the capital stock of the Chile Copper Company which has the most extensive and one of the most valuable known bodies of copper ore in the world.

**Purpose of Issue:** Through the issuance of these Bonds and \$50,000,000 Debentures, the Company will acquire 2,200,000 shares, constituting more than 50% of the outstanding capital stock of the Chile Copper Company, will reflect the entire issue of its \$23,080,100 Ten-Year Secured Gold Bonds Series B 7%, and will reimburse its treasury in part for the acquisition of the capital stock of the American Brass Company. The remaining proceeds will increase the Company's working capital.

**Security:** The Bonds, in the opinion of counsel, will be secured by a direct mortgage lien on all the plants, real estate and equipment owned by the Anaconda Copper Mining Company at the date of the execution of the Mortgage and by the pledge thereunder of shares of capital stock of certain controlled companies, subject to the prior payment of \$24,669,000 outstanding Series A 6% Ten-Year Secured Gold Bonds, due January 1, 1929, which are non-callable. The total aggregate value of such properties and the assets of the said companies amounts to more than \$173,000,000, as included in the consolidated balance sheet of the Anaconda Copper Mining Company.

The Company will also specifically pledge with the Trustee for the prior security of Bonds issued under the First Consolidated Mortgage shares of capital stock of the Chile Copper Company, American Brass Company and Inspiration Consolidated Copper Company which, on the basis of actual cost, represent a value in excess of \$130,000,000.

The Mortgage will contain provisions for its modification, in certain respects, with the assent of holders of 75% of outstanding Bonds.

**Balance Sheet:** On the basis of the consolidated balance sheet of the Company as of September 30, 1922, after giving effect to the application of the proceeds of sale of these \$200,000,000 Bonds and to the issue of \$50,000,000 Debentures, the net tangible assets, after deducting all liabilities, except funded debt, are \$382,335,995, as compared with a mortgage indebtedness of \$124,669,000 and a total funded debt, including the Debentures, of \$174,669,000.

**Earnings:** The combined averaged annual net income of the Anaconda Copper Mining Company and the American Brass Company, before interest and depreciation, but after Federal taxes, for the ten years ended December 31, 1921, amounted to \$26,090,408 per year which is almost 3½ times the annual interest charges on the presently proposed mortgage indebtedness, including this issue, and over two and one-quarter times the annual interest charges on the total funded debt, including the proposed issue of Debentures.

While unsatisfactory conditions prevailed during the first part of the year 1922, operations during the last half of the year have resulted in earnings available for interest and depreciation at the rate of over \$12,000,000 per annum.

Because of an exceptionally low production cost the Chile Copper Company on the basis of a 15c price for copper should show an average profit before interest, depreciation and depletion of over \$14,000,000 per annum at the present rate of production.

*Application will be made to list these Bonds on the New York Stock Exchange*

The Bonds are offered if, as and when issued and received by us subject to authorization of the Company's stockholders and to approval by counsel of all legal matters. It is anticipated that delivery of interim receipts will be made on or about February 1, 1923.

### Price 96½ and Interest, Yielding over 6.25%

Against confirmed sales, we will accept in payment, bond for bond, Anaconda Copper Mining Company Ten-Year Secured Gold Bonds, Series A 6%, due January 1, 1929, at 102 and accrued interest to February 1, 1923 and Ten-Year Secured Gold Bonds, Series B 7%, due January 1, 1929, at 104 and accrued interest to February 1, 1923, the difference in each case to be paid in cash at the time of delivery of the new bonds of the Company. Special forms of interim receipts will be issued covering these exchanges. Bonds issued in exchange for Ten-Year Secured Gold Bonds, Series A 6%, will be in addition to the amount of this offering.

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Mercantile Securities Co.  
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The above information is based upon official statements and statistics on which we have relied. We do not guarantee but believe it to be correct.

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# THE ANNALIST

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## The Annalist Barometer of Business Conditions

**D**EVELOPMENTS of the week abroad and at home have had a sobering effect on the world. The occupation of the Ruhr valley by French forces is complete. Relations between France and Germany swing dangerously in the balance of indecision. The agreement among the Allies is by no means a complete or unanimous one. From far-off Russia comes the growl of the "Russian bear." There is talk of mediation, it is true. Germany plans an appeal to England. She has already made a futile one to the United States. Her people fret mightily at the foreigner on her soil, but no whit of the determination which prompted the order to march appears to have been lost by France.

It is small wonder, in consideration of these developments, containing such grim possibilities for further world disruption, that there should be a pause and a marking of time by the world as a whole, at least until decision has replaced indecision, and at least until the loose threads of developments now swinging wildly about in the air have been tied together and the world is able to form calm judgment of the possibilities of the immediate future. This week no doubt will be an extremely critical one. The temper of the French and of the Germans is not such as to promote inaction. It has been pointed out that four courses are open to France: One of them the uncovering of sufficient movable wealth in Germany to appease her nationals, for the moment, at any rate, on the problem of reparations; second, the complete capitulation of Germany on terms which she no doubt could ascertain within twenty-four hours; third, the completion of the "magnificent gesture" and withdrawal of the French troops without accomplishment, which, of course, would be tantamount to failure; fourth, war between the Germans and possibly Russia on one side and France on the other. Each of these four developments is a possibility, but just what direction the next move will take no one can say. Not since the early days of the war has the foreign situation been so clouded with doubts, uncertainties and grave possibilities as today.

There is almost universal sympathy for France in her efforts to collect what is rightfully coming to her, but there has been a veering about of sentiment away from her in the last week, in consideration of the drastic means employed to collect the obligations. The fact is to be taken into consideration that Germany has made absolute default on her deliveries in kind, particularly of wood and coal. At the same time she has stood idly by while a determined crew of industrial magnates have seized not only the reins of Government, but also the bulk of her physical assets and resources, and to top off have used her once proud and complete financial system as a bludgeon more firmly to tighten their grasp, even though it was at the expense of the destruction of this system.

Sober reflection of the grave differences which have arisen between France and Germany prompts the suggestion that the problem is entirely an economic one rather than a military or political one, and that, in attempting to take by show of arms what is due her, France's leaders have in reality "put the cart before the horse." Economic reconstruction and rehabilitation is Germany's dire necessity. She is one of the richest of the European countries. Her natural resources and physical properties are practically untouched by war. On the other hand, she has lost two extremely important assets—one of them her stable currency and banking system, the other the thrift possessed by her people for many generations.

It is to be regretted that the suggestions of our own Secretary of State, put

out in the form of feelers, that a commission of business men rather than politicians be named by each country involved to consider Germany's ability to pay and to assist in her rehabilitation economically to the point where she could pay were without result. The suggestion made by Mr. Hughes was welcomed in England, and there is evidence that it was welcomed, too, in Germany and Italy. France alone gave it the "cold shoulder." There are many indications, however, that this route may well be the one taken by the nations of the world to prevent the outbreak of another international conflagration. Forces are at work underneath the surface to bring this about, and it is not too much to say that some definite progress may be anticipated along this line within the next week or ten days.

The relations between France and Germany and their ramifications, which may be called worldwide, are not the only "sore spots" of Europe. Unrest, discontent, disillusionment, nervousness and distrust characterize the entire Continent. The cables bring news of military preparations in Russia, an aspect of the situation which possibly presents as grave eventualities as do the threatened relations between France and Germany. Military preparations are under way in Poland and in many of the smaller and less important of the mid-Continental countries. Europe is like a volcano, which may smoulder harmlessly for many years, but which at the same time possesses the possibilities of bursting forth into eruption in another devastating war.

It can never again be said, in the light of our experience of the last eight years, that such countries as England and our own, even though not directly engaged in combat, would be unaffected by any developments among the smaller nations of the world. International affairs have become possessed of so many ramifications, both economic and financial, they have become so interwoven, one country with another through ties of divers relationships, that, even though policies of isolation are strictly followed, there is no doubt that causes in one country would be reflected in effects in practically every other one. The affairs of the world are teetering as in a balance. It may be that a brilliant stroke of diplomacy, or even a swift military stroke, or the sudden decision of external interference in a situation which grows rapidly worse, would instantly change the balance of the scales one way or the other. One thing appears certain: the present crisis will not be one of long life. It is one in which the problems involved must be settled quickly.

In our domestic situation the most important development of the week was the recall of the British Debt Commission, which had been in Washington negotiating with our officials on the \$4,000,000,000 obligation of England to the United States. But in this case there is no suggestion that the various steps of the negotiation have been anything but amicable and taken in the spirit of friendly co-operation in the endeavor to settle a perplexing problem. The hitch which has occurred has been on the specific questions of interest rate and the amount of the obligation to be reduced each year. It is known that Stanley Baldwin, Chancellor of the Exchequer, has taken back a definite agreement for consideration. It is tentative, of course, and possibly there will be further negotiations about it. Its terms have not been made public, but it is rumored that the main differences of opinion are whether deferred payments should carry a 3 per cent. interest rate, as proposed by the British negotiators, or a 3% per cent. rate, as suggested by our officials, and whether the final maturity should be in forty-five years, as suggested by American officials, or in seventy-five years, as Great Britain's representatives suggest.

It is quite natural, of course, that the

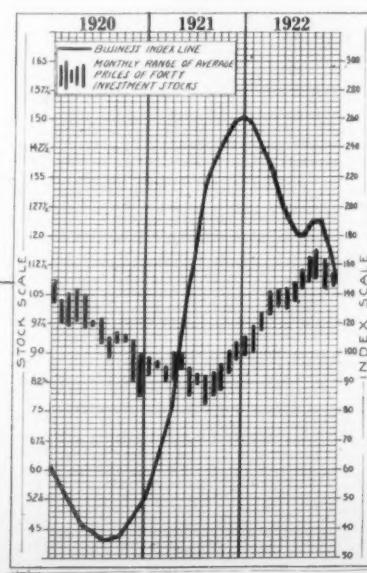
The Business Index Line, which turned upward in August after a continuous descent since the first of the year, has again altered its direction and, once more, is on the downward trend. No forecast is indicated, however, even though the average price of forty investment stocks dealt in on the New York Stock Exchange kept company with the index line and, for November and December, shows a slight falling off from the peak reached by the October average. Caution must be observed, nevertheless, not to anticipate a consequent depression of business.

Indeed, it is interesting to note that similar movements of the index line in the past have been followed by business developments which, if the same sequence were to be followed in the present instance, would result in two decided tops being made in the stock market, one in or about next April and the second around January, 1924, with the current business revival running into September or October of next year and commodity prices showing an increase through the same period.

It is important to emphasize, however, that no forecast is given at the moment, and the historical reference to the last paragraph is given only for its academic interest. It is possible that sequential movements of the past may recur in the present, but there is no independent reason to believe that they will beyond the fact that they have done so before.

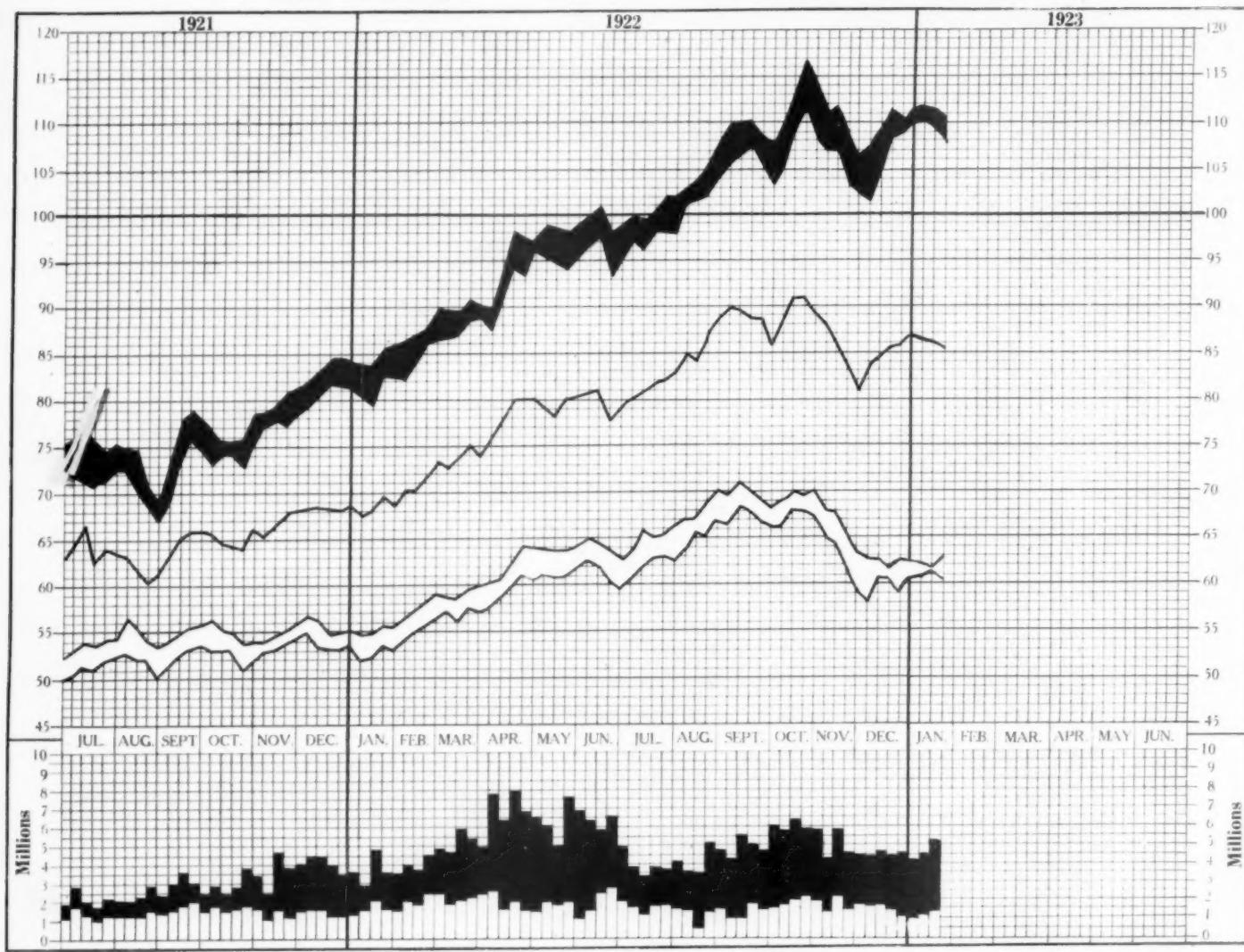
The index numbers for the months since the last regular publication of the line, together with the monthly range of the forty investment securities recorded on the chart, follow:

Month.	Index Number	High.	Low.	Stock.
April	213.5	105.1	98.5	
May	198.5	106.7	101.8	
June	186.3	106.1	100.7	
July	177.7	108.0	103.8	
August	179.0	111.2	106.7	
September	189.0	114.6	108.3	
October	190.0	116.4	109.1	
December	146.4	110.9	107.2	



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## The Range of Stock Market Averages



In the upper portion the black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails. In the lower portion the black area shows total weekly volume of sales and the white area weekly volume of the fifty stocks used in the preparation of this chart.

**T**HE pulse of the stock market was very closely attuned to the international crisis last week. The result was a series of narrow, irregular, generally uninteresting and usually insipid affairs, in

which trading was not large nor on an important scale, wherein activity centred on a handful of speculative leaders, and wherein, at times, when the news from abroad was particularly gloomy, pressure of liquidation of sufficient importance to cause moderate declines was exerted. There is every evidence that stocks are in a trading area considerably below the high of the year and just about midway between the high and low points which have thus far been recorded. The majority of dealings continue to be professional ones, as has been the case for the last month. Stocks churn from hand to hand without getting out of the financial district, and it cannot be said that the markets in which this churning is done are either important or very impressive affairs.

Possibly the most important development of the week's stock market was that a nonchalant view of the foreign situation no longer was taken. The possibilities of the situation abroad, heretofore minimized, now are the principal topics of discussion where bankers and brokers meet. Sterling and the London markets are being watched very carefully for a clue to future developments, and it is well worthy of note that on the day last week when sterling exhibited irregularity, with a net decline of 2 cents to the pound, the stock market's decline was most pronounced.

Considered from the long-range viewpoint, the position of the market is an excellent one. Its controlling factor at

## STOCKS:

### Shares Sold on the New York Stock Exchange

Week Ended January 22, 1923

	1923	1922	1921
Monday . . . . .	1,177,700	778,319	446,283
Tuesday . . . . .	957,550	729,350	376,825
Wednesday . . . . .	777,545	863,171	721,060
Thursday . . . . .	875,432	776,559	839,40
Friday . . . . .	945,400	1,139,175	688,025
Saturday . . . . .	341,400	522,865	342,120
Total for the week . . . . .	5,075,027	4,809,439	3,414,093

the moment is the foreign news, and it probably will fluctuate, at least in the next few days, in the direction pointed by the temper of this news—up, if the cables give hope of compromise and conciliation; down, if the picture painted by them is a gloomy one. But, leaving the foreign developments out of consideration, as the market is apt to do at any time, it must be said that domestic conditions, and those within the market itself, favor a continuation of the upturn which characterized the late Fall of 1922 and the earliest days of this year. Money is in ample supply, at low rates, to finance operations of practically any magnitude. Industrial conditions the country over are improving with each passing week; annual reports, soon to make their appearance, will contain some extremely pleasant surprises, particularly when the grand total of earnings for the year is totted up and held up in comparison with the earnings of the previous twelve-month period. There is another factor which must not be overlooked in a study of market trends and which possibly outweighs, from its

effect on future markets, those factors which have been enumerated. It is that trading has been on a professional basis for many weeks and that accumulation of stocks by these professionals has been a matter of expediency—one might almost say a matter of necessity. Therefore, if brokerage testimony is to be believed, stocks must be "put up to be sold."

The day-to-day developments which have been pointed to as the principal factors of impetus in the market have been mostly of a constructive sort, leaving out of consideration, of course, the foreign news. Two increases of 10 cents per barrel each were made last week in crude oil prices, and this, of course, found immediate reflection in the market prices of the majority of prominent oil stocks. There were other price increases, too, which encouraged higher prices in the share value of corporations engaged in these particular commodities. One of them was rubber, another textiles, and still another agricultural products.

One of the most dependable market

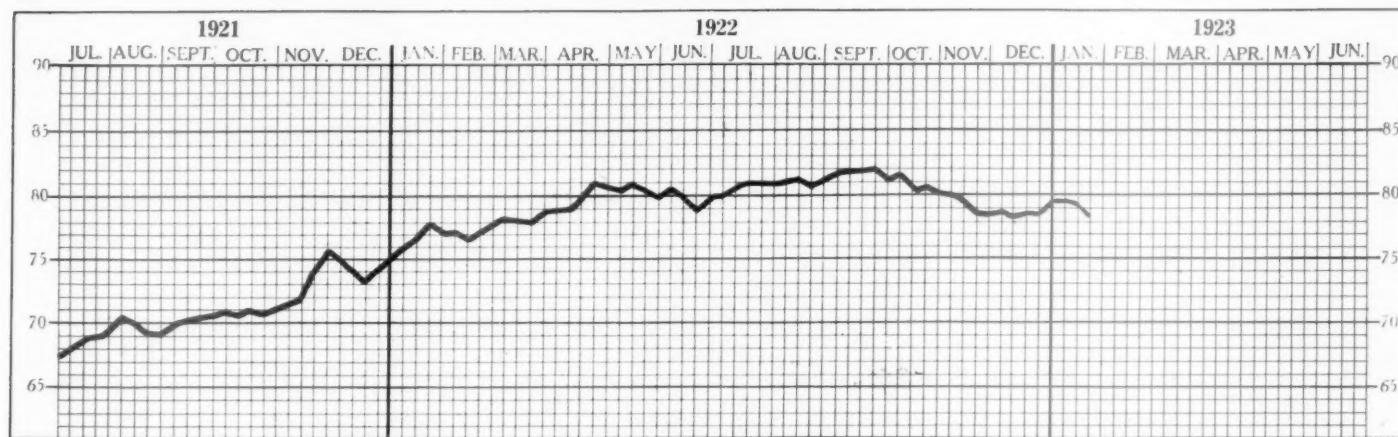
indices is to be found in department store sales and in the volume of turnover of the mail-order houses. Practically all of these show wide increases at the moment, both as compared with this time last year and with this time last month. It is stated, for instance, that the sales of F. W. Woolworth & Co. aggregated approximately \$20,000,000 more for 1922 than they did for 1921, and mail-order sales have been so heavy of late that a general advance of approximately 10 per cent. has been put into effect by the prominent houses on all goods catalogued.

There is a large, dark fly in the ointment of some of the manufacturing corporations, particularly those in which the articles manufactured are a considerable time in the process of conversion. It is the fact that raw materials and labor have advanced most persistently in the last few weeks, and that, in some cases, at least, the price at which orders have been taken leaves an infinitesimal margin of profit, and in many cases no profit at all, to the market. Such occurrences must be anticipated in a disjointed era where prices are more or less in a state of flux and wherein no definite equilibrium has been established, because of the fact that the laws of supply and demand have not yet assumed full and complete control of all markets.

The fact that the steel industry is operating at approximately 85 per cent. of capacity; that automobile manufacturers have more forward business on their books than in any other January in the history of the industry; that the oil companies have extremely large reserves of crude supplies on a market that exhibits every indication of further advances; that the equipment companies are working overtime on greatly delayed orders for new rolling stock for the rail-

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## The Trend of Bond Prices—Average of 40 Listed Issues



**T**HE week just passed, at least so far as transactions on the New York Stock Exchange are concerned, was a rather colorless and uninteresting one in the bond market. The general trend was

slightly downward, but there were few price changes of much importance. Attention was diverted from the older issues to the more recent offerings by intensive selling campaigns so that the former were overlooked. The increasing complications in which the European situation is becoming entangled also made itself felt. French and Belgian obligations naturally lost some ground, and there was a tendency among investors to await further developments before committing themselves. That there is a good volume of investment funds available is evident from the strong demand at advancing prices for well-protected short-term issues.

New issues were again offered in large volume, and in those instances where the price was attractive the public response was remarkably strong. It has been suggested in some quarters that the market has had about all the new issues it could digest, but the reports from several of the syndicates as to the reception accorded their offerings indicates an eager demand. Among the week's interesting flotations were: \$50,000 Republic of Cuba external thirty-year sinking fund 5½% at 99½, to yield 5.55 per cent.; \$1,000,000 Stutz Motor Car Company of America fifteen-year 7½ per cent. convertible debentures at 100 and interest; \$1,000,000 Liberty Central Joint Stock Land Bank of St. Louis, Mo., 5s, due 1952, optional 1932, at 103½ and interest, to yield 4.59 per cent. to the optional maturity; \$7,274,000 New York, Chicago & St. Louis Railroad second and improvement mortgage 6s, due 1931, at 100 and interest; \$100,000 Anaconda Copper Mining Company first consolidated mortgage sinking fund 6s, due 1953, at 96½ and interest, to yield 6.25 per cent.; \$4,500,000 Indiana Electric Corporation first mortgage, series A 6s, due 1947, at 95½, to yield 6% per cent.; \$4,000,000 Indianapolis Union Railway Company refunding 5s, due 1965 at 98½, to yield 5.08 per cent.; \$1,000,000 Oklahoma Gas and Electric Company first and refunding mortgage 6s, due 1944, at 96 and interest, to yield 6% per cent.; \$150,000 Cedar Rapids, Iowa, 4% per cent. school district bonds, due 1942, at a price to yield 4½ per cent.; \$1,022,000 Equitable Office Building thirty-five-year sinking fund 5 per cent. debentures, at 86 and interest, to yield 6 per cent.; \$50,000,000 Anaconda Copper Mining Company fifteen-year 7 per cent. convertible debentures, at par and interest; \$3,000,000 Central Power and Light Company first lien and refunding 6½s, due 1962, at 97 and interest, to yield 6.75 per cent.; \$2,500,000 American Blue Company 5% per cent. debentures, due serially 1924-38, at prices yielding from 5 to 5.85 per cent.; \$300,000 State of Michigan 4½ per

## BONDS:

### Par Value Sold on the New York Stock Exchange

Week Ended January 22, 1923

	1923	1922	1921
Monday .....	\$10,141,000	\$16,979,200	\$13,477,000
Tuesday .....	11,858,450	15,996,300	10,995,000
Wednesday .....	13,415,300	15,825,500	11,653,100
Thursday .....	11,497,000	14,838,300	11,802,500
Friday .....	12,043,350	13,743,700	9,660,150
Saturday .....	6,335,000	10,094,600	5,782,900
Total for the week .....	\$65,290,100	\$87,477,600	\$63,370,650

cent. highway improvement bonds, due 1937, on a 4 per cent. basis; \$229,000 Spokane County, Wash., 4% per cent. road bonds, due 1937, at a price to yield 4.40 per cent.; \$500,000 City of St. Paul 4 per cent. bonds, due 1953, at 100 and interest; \$500,000 Albemarle County, Va., 5s, due 1948, on a 4½ per cent.

The market for municipal bonds was active, with prices steady. The fact that a price to yield 3.92 per cent. was paid by the successful syndicate for the recent issue of \$4,000,000 City of Rochester, N. Y., 4s, averaging fifteen years' maturity, indicates confidence in some quarters that prices for the best grade municipals will remain at present levels for some time to come. The demand for securities maturing in one to two years was unusually heavy, caused, according to report, by efforts to fill a large order said to aggregate about \$75,000,000. Liberty bonds were practically neglected, but in spite of their lack of activity prices made no appreciable change, the first 3½s gaining 14 cents per hundred dollars, while the fourth 4½s lost 20 cents on the same basis.

The general trend of railroad obligations was fractionally downward. This was particularly true of the high grade legals, most of which lost some ground. Speculative issues were irregular, certain ones such as Erie convertible 4s and general 5s and Seaboard Air Line adjustment 5s scoring good gains, while others, including the New Haven bonds, were soft. In the case of the latter road President Pearson in a recent memorandum said that high operating expenses resulting from the shopmen's strike and the present difficulty in obtaining suitable coal were largely responsible for the majority of that road's recent troubles. He said that he felt the worst was past and that improvement in equipment and efficiency should continue from now on. Chicago & Alton 3½s lost ½, to 25½, and the 3s dropped ½, to 51½. Income for this road was reported to be well in excess of 1921 figures till the shop strike interfered, and it is now estimated by reliable authorities that final net earnings for 1922 will be but 17 per cent. of charges. Settlement of the Denver & Rio Grande-Western Pacific dispute, which seemed at one time to be about accomplished, was again side-

tracked by opposition to the plan voiced by the so-called Sutro Committee representing holders of Denver & Rio Grande refunding 5s and adjustment 7s. Denver & Rio Grande refunding 5s lost a point to 55½, and the consolidated 4s dropped 1% to 74½. It is reported that the dispute between the Union Pacific and Southern Pacific over control of the Central Pacific has been settled amicably. Full details are not as yet published, but it is understood that control will remain in the hands of the Southern Pacific, but that the Union will be given valuable privileges over its lines. Southern Pacific collateral 4s, secured by pledge of Central Pacific stock, lost 2½, to 82, as chances of that issue being called became more remote. Union Pacific refunding 4s lost a point to 84½ and the 6s fell ½ to 103%. Chicago, Milwaukee & St. Paul convertible 5s gained ½, to 65½, but the general 4½s dropped ½, to 80½. Southern Railway 4s encountered a good deal of selling, which depressed their quotations about two points, but they recovered somewhat before the close at 67½, off ½. Northern Pacific 6s lost ½ to 108. Pennsylvania 6½s fell a point to 109%, and the general 5s dropped a point to 100%. Missouri, Kansas & Texas adjustment 5s gained 1%, to 61. Atchison, Topeka & Santa Fe general 4s lost ½, to 89½. Chesapeake & Ohio convertible 5s gained a fraction to 95.

Public utility bonds were quiet, but prices for this class as a whole were sustained better than any of the others. The steady demand for good utility securities was shown in the way the issue of Consolidated Gas 6 per cent. preferred stock was three times oversubscribed. Political complications are making investors wary of the bonds of the local traction companies. Interborough Rapid Transit refunding 5s lost a point to 69½, the new 6s fell ½, to 68, and the 7s dropped 1%, to 91%. The plan for reorganization of the Brooklyn Rapid Transit is said to be meeting with opposition from some of the committees representing junior obligations, and on latest reports it was expected that two or three months more must elapse before a final agreement can be reached. B. R. T. 5s lost a point, to 60%, and the 7s dropped 2, to 89. Public Service of New Jersey 5s lost ½, to 84%, caused to some

extent, no doubt, by unfavorable recommendations made by Governor Silzer in his inaugural address. Western Union 6½s lost ½, to 110, although the statement of the company's earnings for 1922 showed a surplus after interest charges almost \$2,000,000 larger than in 1921. New York Gas, Electric Light, Heat and Power 5s rose ½, to par. New England Telephone and Telegraph 5s lost a fraction to 99½ and Bell Telephone of Pennsylvania 5s gained a fraction to 98½.

There was little activity in the industrial list, most attention in that line being centred on the new Anaconda Copper issues. Holders of Midvale Steel and Ordnance convertible 5s were asked by the Bethlehem Steel Company to permit withdrawal of the Cambria Steel stock by which they are secured, and substitution in lieu thereof of a direct mortgage lien upon the real properties of the Cambria Company and of the Midvale Company, except the Nicetown plant, the bonds also to be assumed by the Bethlehem Steel Company and guaranteed by the Bethlehem Steel Corporation. The conversion privilege will also be changed so that the bonds will be convertible into common stock of the Bethlehem Steel Corporation at the rate of \$500 in stock for each \$1,000 bond. This proposal seems to be so advantageous to the Midvale bondholders that there is little doubt of the consent of the necessary 75 per cent. being obtained. In view of their changed status, the Midvale Steel 5s advanced a point, to 90%. Brier Hill Steel 5½s lost ½, to 96. Republic Iron and Steel 5s declined ½, to 95½. American Smelting and Refining 5s fell 2 points, to 90½. Cerro de Pasco Copper 8s lost a fraction, to 124. Chile Copper 6s and 7s both lost ground. American Sugar Refining 6s declined ½, to 103. Warner Sugar 7s fell ½, to 105%. South Porto Rico Sugar 7s lost ½, to 99½. American Agricultural Chemical 7½s gained ½, to 104, and Virginia Carolina Chemical advanced ½, to 93½.

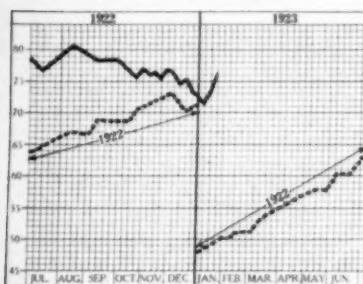
Events of the week were hard on foreign obligations, and while bonds of the countries most vitally concerned suffered substantial losses it is a matter of no small wonder to market observers that prices held their ground so well. French 7½s and 8s, at 91 and 93½, respectively, touched their record low figures, and all the French Cities 6s dropped about three points. Belgium 7½s lost 3, to 96½, and 8s fell a like amount, to 95%. United Kingdom of Great Britain 5½s of 1929 lost a fraction, to 114%, but the 1937 issue, at 103%, was unchanged. Brazil 8s dropped 3, to 95½. Republic of Bolivia 8s lost 2½, to 91. The procedure of the British and American commissions working on the problem of refunding the British debt to this country was followed with a good deal of interest by investors. When the conference broke up with the rate and maturity still in dispute, there was a short reaction both in British bonds and sterling exchange. It was generally considered, however, that there was nothing serious to the disagreement and that an amicable settlement at around 3% per cent. would be reached.

## Money:

Week's Price Range

	Call Loans	Time Loans 60-90 Days
Last Week	4 @3½	4½ @4½
Previous Week	6 @3½	5 @4½
Year to date	5½ @3½	5 @4½
Same week, 1922	6 @3½	5 @4½
Same week, 1921	7 @6	6½ @6

The Potential Supply



Ratio of total reserves of the Federal Reserve System to deposits and Federal Reserve notes combined.

GAINS which have been exceeded only twice in the last three years were recorded by the Federal Reserve Banking System last week. The reserve ratio at 76.1 per cent., was up 2.5 per cent., and this followed a gain of 2.3 per cent. for the previous week. To find an equal improvement in two weeks it is necessary to go back more than a year, and there have been only two such improvements in the same length of time in more than two years. The gradual strengthening of our banking position has been in the face of withdrawals by the Treasury Department to pay off Victory bonds and War Savings Certificates, which have amounted in ten days to more than \$100,000,000.

The fact of the matter is that the money situation is so extremely easy and the reservoirs of credit at the centers are so full to the brim with funds seeking employment, it may safely be said that, at no time since the Armistice, has our position, so far as the banks are concerned, been better than at the present moment. Considering the System as a whole and its statement of condition, every important account was strengthened last week. The increase in cash holdings amounted to about \$27,000,000 and the total is some \$163,000,000 ahead of this time last year, exceeding legal requirements by \$1,632,232,000. The volume of loans was practically unchanged and amounted at the last statement to about \$514,000,000. The investments owned were reduced more than \$100,000,000. Of this amount approximately \$77,000,000 shrinkage occurred in Certificates of Indebtedness.

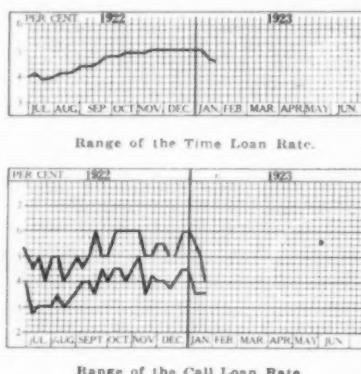
The continued contraction within itself of the Federal Reserve System and the fact that the banking institutions of the country are in a more liquid position than at any previous time for the last three or four years, may be accounted for by the fact that seasonal requirements, particularly agricultural requirements, are at the very lowest ebb of the year; that ordinary business and commercial needs are not heavy at the moment and that there is from day to day and from time to time continued liquidation of credits which have been frozen since the period of deflation, particularly in lines of such commodities as heavy metals, silks and the like.

Country institutions are very heavy lenders of surplus funds at the centers just now. There is more money offered at call in the New York market, for instance, each day, than can be loaned. This situation has brought distinct ease to the market rates for money. Our call money rate fluctuated between 3½ and 4 per cent. during most of the week, with ample blocks of time funds to be had at the 4½-4¾ per cent. figure. This ease brought into being the "outside money market" in which prospective borrowers and lenders get together and decide on their own rates for the accommodation and in which frequently there is a concession amounting, according to circumstances, to from ¼ to 1

per cent. to a full 1 per cent. under the current market rates.

Such narrow and irregular stock markets as we have had in the last two or three weeks do not require any very large amounts of money for their financing. This has left a gap which, under ordinary and normal circumstances, it would take up considerable of the present surplus to fill. Forecasts of the money situation contain no hint that high rates are to be anticipated in the very near future. The present easy situation is not one which has been developed overnight but rather it is the outgrowth or the reflection of improvement industrially, commercially and financially, which started in mid-1922, and which has continued apace down to this day. It has been reflected in the cancellation loans by a very large number of corporations again in funds from day to day earnings; in the extinguishment of old obligations which had been "thorns in the side" of the country's business for two or three years;

Of course, a 3½ per cent. rate for call money, or even a 4¾ per cent. rate for time money possibly will not con-



Range of the Call Loan Rate.

tinue without minor upward fluctuations as the ebb and flow of funds take place. To some extent, at least, these low rates furnish their own corrective through withdrawals by the interior institutions from the centers at any time when they are able to get a larger remuneration at home. These calls for the return of funds generally have the effect of tightening our rates for a day or so, but it has been the experience of the last six months in the financial markets that the trend is definitely toward continued ease and that there is an abundant supply of easily available funds for all legitimate purposes.

Calls on the central institutions for funds to plant the new crop are not expected to materialize for at least another month and, as a matter of fact, bankers familiar with the agricultural situation do not anticipate any more drain on the reserves this year than occurred last, when the pull was stretched over such a long period and so well regulated that it was practically imperceptible.

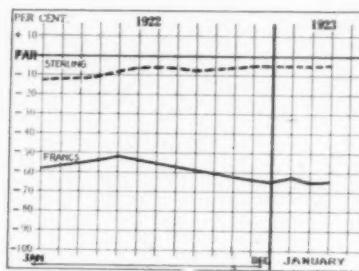
A development of last week which attracted a great deal of attention was the withdrawal of gold for shipment to India and to France. Probably this does not signalize the inauguration of a drain of gold away from the United States because exchange rates still are prohibitive and this country, as a creditor nation, continues to draw on the gold supplies and reserves of the world.

The shipment to India amounted to more than \$1,000,000 and was explained by the fact that the demand from the bazaars is particularly insistent and that agents for East Indian bankers have been unable to outbid American bankers in the open auction conducted in London, and that, therefore, they have been obliged to come to this country, purchase their gold at a rather stiff premium, and reship it to India via London, at considerable expense.

The other gold shipment was of approximately \$500,000, and its ostensible destination was France, but it is considered very probable that the ultimate deposit of this metal will be in Switzerland.

## Foreign Exchange:

	Week's Range		
	High	Low	Closing
Pound Sterling Francs.....	\$4.67 1/4 6.91c	\$4.63 1/4 6.48c	\$4.66 1/4 6.51c



The Range of Discount on Sterling and Francs.

THE complete demoralization of the mark to a point where more than 22,000 marks could be purchased for one dollar has been the outstanding feature of the foreign exchange markets of the last few days. Francs of France and Belgium, and lire of Italy, were irregular and weak, but these exchanges exhibited some degree of resiliency, at times rebounded very sharply, and total losses were not of such a serious nature as either to unsettle confidence in the countries or to bring about any great pressure of forced liquidation.

The German mark, on the other hand, tremendously weakened by the watering of the currency, has fallen to a point where its value is extremely infinitesimal. It has reached the point where many reputable dealers in foreign exchange and some of the big international banking houses, have declined commitments in this exchange. On a single day last week its decline amounted to 22 per cent., and declines on other days ranged from 6 per cent. to as much as 18 per cent. In other words, since the first of the month, the German mark's purchasing power at home and abroad has been reduced by more than 50 per cent. The situation is serious in its effects on the relations between Germany and the countries with which she must do business, either voluntarily or by compulsion. Probably no other occurrence has so foreshadowed the absolute disappearance of the German mark as has this drastic and violent depreciation in its purchasing power in the past fortnight. The primary cause, of course, has been forced liquidation of the mark in every financial centre of the world which would take it in exchange for any other currency. The bulk of the sales, it may be said, have come directly from Berlin, although sellers in Amsterdam, Paris, London and in New York have added their quota, which have been unceremoniously dumped on the market at the best bid. The "flight of the mark," in progress since the

armistice, and the resumption of trading in the mark at approximately 8 cents at that time had up to the first of the year been more or less of an orderly one, although the tendency has been directly downward at all times. But in the intervening time, that is, the time between an 8-cent quotation for the mark in July of 1919 and the time when more than 22,000 of them could be purchased for one dollar, the international situation, so far as Germany is concerned, at least, has gone from bad to worse. She has slipped into the grip of industrialists whose well-advertised policy has been the wreck of the mark, and who in this manner have built up tremendous centralized industries and fortunes for themselves at the expense of their country, at the expense of the creditors of Germany, and at the expense of a financial system which at one time was held up to the world as a model of smooth-working perfection.

The developments of the last two weeks have demonstrated without the shadow of a doubt that mark exchanges will have to be cast out, root and branch, if Germany ever is to be brought back. It is the judgment of bankers here, who have given to the problem a good deal of study, that the mark under present conditions can never be stabilized. Suggestions along this line are scoffed at by the Germans themselves. The suggestions of experts have mentioned stabilization at 3,500 marks to the dollar.

At the end of December the total German debt, funded and floating, was 2,154,000,000,000 marks. It continues to grow with each weekly statement of the Reichsbank. Just how the currency could be stabilized at a price some six times above its present market quotation, is very difficult to visualize. Possible it would produce a crisis the like of which has not been witnessed in modern times. Neither the Germans themselves, nor any one else, can conjure up an accurate picture of what would happen when things no longer could be exported on the margin of difference between the purchasing power of the mark at home and abroad. But in the meanwhile the Germans themselves continue to flood the world with marks even at some 22,000 to the dollar, and their desire to exchange the fast depreciating currency for something of value located in their country, which they may or may not be able to possess at some future date, has developed into a terrific scramble. In Germany itself it has been accompanied by scarcity of currency, rising prices for practically everything the German has to buy and world disruption on a very large scale.

The franc fluctuated between 6½ and 7 cents last week, with the quotation on most of the days ranging nearer the 6½-cent figure than the higher one. At this level practically all of the gains which were laboriously built up in the Fall were wiped out. On the other hand, at times there was some very good support in our markets, and the foreign exchange market in London, for both the franc



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and the Italian lire. Probably it was governmental in character. This would appear to be a perfectly natural and logical development. The French, as the English, are particularly shrewd bankers, and faced by such a crisis as the step forward into the Ruhr Valley to compel Germany to pay at the point of the sword, the Government naturally would be led to the expenditure of her forces in other directions besides that of the armed one. It is pointed out that it is to her own interest to support the franc, both from the standpoint of commerce and trade, and from the standpoint of the world's opinion of the French action. There is no hint that the franc has been "pegged," but there is every reason to believe that French bankers, in co-operation with bankers and dealers in London, have had moderately large supporting orders under the market, if not for the purpose of preventing wide declines in the franc, at least to check its fall and to give such recessions as occurs from day to day or from time to time an appearance of orderliness.

Speculation in all of the Continental exchanges was extremely heavy last week, and this probably accounted for a great deal of the irregularity which characterized the market on most days of the week. The fact that French soldiers are on German soil and that the relations between France and Germany have been strained to the point of breaking has not been overlooked by speculators in the exchanges as an unsettling factor of prime importance, and one which, should the normal trend of market developments prove true, would send all Continental exchanges to lower levels.

There was, too, a considerable increase in the offering of ordinary commercial bills of all countries in the market. This applied to sterling bills as well as to bills for countries on the Continent, and was represented to a very large extent in shipments of grain and cotton from this country, now on the increase. One of the outstanding features of the market was the calmness and certainty of sterling during the entire crisis, and it was noted in many instances that the action of sterling received more attention in the markets of the world because of this very characteristic of steadiness than any other single exchange. There were some declines recorded last week in sterling, it is true, but they were generally construed as either the liquidation of long lines of sterling, privately held, or the arrangement of international transactions of importance, and on not a single day of the week was anything which might be construed as weakness exhibited by the pound sterling. The range was a moderately wide one, covering an area of approximately 4 cents per pound sterling, but at the moment sterling is within approximately 6 cents of the best price it has touched in more than two years. It is fair to say that this exhibition of steadiness in the face of the crisis directly across the Channel has been one of the factors in stiffening the morale of the Allies as a whole, and in causing the world of business and finance to view the crisis between France and Germany through more or less "rose-colored spectacles."

There were a few bright spots in the foreign exchange market last week, among them the strength of the rupee, which touched a new high record for the year, and which drew on our supply of gold to the extent of approximately \$1,250,000. A very logical reason is advanced for this shipment, even at a time when the mother country is sending gold to our shores almost daily. It is that the bazaars of India have been unable to get a sufficient supply at the London auction, having been outbid by American dealers and bankers, and that they are coming to the United States supported by the favorable rupee position, and paying a premium for the gold in this market. The movement is not likely to be a very extensive one or to reach very large proportions, but it is estimated that we may anticipate losing something like \$5,000,000 of gold to India within the next few weeks.

## Cotton:

	Week's Price Range			
	High	Low	Closing	Net Change
January .	28.15	26.98	28.15	+ .60
March .	28.75	27.20	28.35	+ .60
May .	28.60	27.41	28.57	+ .64
July .	28.30	27.14	28.30	+ .62
September .	26.75	25.57	26.65	+ .71

**COTTON** exhibited more strength and less regularity last week than practically any other commodity. In the main, the trend of prices was upward, due to tremendous spinners takings, to the fact that Liverpool had been a moderately heavy buyer in our market, and to the fact that the statistical position at the moment led to the inference of an undersupply. All three active months, March, May and July, crossed the 28-cent mark last week. This represents new high prices for the year and gives an indication of the aggressive manner in which buyers have gone into the cotton market.

One of the interesting developments of the week was the inauguration of trading in October cotton, the new crop. It sold above 26½ cents. It will be recalled that, at this time last year, trading in the new crop started at approximately the 15-cent level. Liverpool possibly has purchased more cotton in the last fortnight than at any other time in the last six months. Buyers there, up to the last few days, were extremely skeptical of our advances and held the theory that cotton, even at 25 cents, was too high, and that there would be recessions of importance when the year had turned. They did not materialize, however, and, in view of the splendid statistical position, prices continued their advances, and some, at least, of the buying now coming by cable from the other side is belated recognition of the fact that possibly there will not be enough cotton to go around, and that higher, rather than lower, prices are indicated by the crop figures. Then, too, the insistence of British buyers has had an effect on other markets. Whether or not it is true, the belief has prevailed, in the cotton market particularly, that if Liverpool manufacturers were willing to make heavy cotton engagements at this time, they did not fear serious consequences on the Continent.

**THERE** is another ramification of the international situation which no doubt had its effect on cotton prices. The seizure of the Ruhr Valley by the French, it is prophesied, will ultimately have an effect on German manufactures because of a lack of sources of coal supply. With the normal supply of coal cut off, the question of running machinery becomes a serious one for Germany, and, of course, it is quite possible that Great Britain and France would supply the needs of Germany's customers.

Figures given out at the end of the week by the New York and New Orleans cotton exchanges present some extremely interesting statistics on the present movement of cotton. The New York Cotton Exchange places the cotton crop brought into sight for the week ended Friday at 200,456 bales, as compared with 188,863 bales for the same week last year. The New Orleans Cotton Exchange places the cotton brought into sight for the week at 184,291 bales, as compared with 220,483 bales last year, and 281,933 bales in 1921. These statistics form further evidence that the movement in the South from this time forward until the new crop comes in will be a restricted one because of lack of supplies. As a matter of fact, primary points in the South have been practically swept bare of cotton since the price crossed the 25-cent figure. The New York Cotton Exchange figures place world spinners' takings of American cotton for the week at 322,254 bales, as compared with 283,924 bales last year, and 270,270 bales for the same week in 1921. The New Orleans Exchange places spinners' takings for

the week at 293,000 bales, as compared with 269,000 bales last year and 282,000 bales in 1921. Since Aug. 1 the total takings, as calculated by this authority, have been 7,229,000 bales, as compared with 7,610,000 bales last year and only 5,371,000 bales in 1921.

Reports from the South last week on the new crop were of a fairly encouraging nature. The acreage to be planted, of course, will be larger than in the previous year, and, from present indications, the fight to be conducted on the boll weevil will be an aggressive and strenuous one. Preliminary reports indicate an increased acreage of from 10 to 20 per cent., but these figures possibly will be cut down before the crop is fully planted. Twenty-eight-cent cotton is its own argument for increased acreage, but it is quite evident that many of the farmers' societies and even the Department of Agriculture will campaign for a quality rather than a quantity crop.

## Iron and Steel:

The Situation to Date

End of November, 1922

United States Steel orders, tons	6,840,242
Daily pig iron production, tons	94,590
Ferrous iron production, tons	2,849,703
Pig iron, Bessemer, at Pitts., ton	\$29.27

**ORDERS** for all sorts of iron and steel materials continue to pour in on the leading manufacturers of the industry in a manner which has quite taken away their breath, and it is fair to say that the industry as a whole now is operating under more nearly normal conditions than at any time in the last twelve months. There were gains all along the line recorded last week, and this condition found a reflection in further increases in many price schedules, of some rationing of finished products and in a considerably higher operating ratio. At the moment the United States Steel Corporation is operating at 88½ per cent. of capacity, the highest in about two years, and although some of the independents have not reached this point, still new furnaces are being put into blast each week, and it is fair to say that the entire industry is operating at between 83 and 85 per cent. of capacity at the moment.

The most insistent demand has been evident in structural steel, iron and steel for railroad equipment, rails and oil field supplies, and there has been very recently, so far as the independent corporations are concerned at least, a gradual stiffening of price schedules, particularly for such materials as go into automobiles, farm implements and the like. It has been suggested that one of the reasons for the present rush in the industry is the possibility of another coal strike on April 1, when the present agreement expires. It is true, of course, that the manufacturers and consumers have very fresh in their minds the difficulties encountered last Summer, when many plants were tied up by inability to get sufficient fuel supplies. There is, of course, always the possibility that another coal strike may come along and be of sufficient importance again to cripple the industry, but it is hardly probable that this will come to pass. Reports from the mining districts are that the men are in a much less belligerent mood than just before the last strike, and that the leaders are strongly in favor of arbitration. But no doubt this has had some effect in hurrying along orders and bringing into the iron and steel market buyers who under ordinary circumstances would have held off possibly until late Spring.

The accumulation of orders has caused something of a stampede for deliveries, or at least positive dates for deliveries, and it may be said that both buyers and sellers are contributing to a stronger market. One of the "thorns in the side" of the steel industry at the present time is the difficulty of delivery. This is because of lack of railroad equipment in

some cases, in others because of weather conditions. In the East a disturbing factor has been the sweeping New England embargo which limits incoming shipments to food and coal. There is every present indication, if forward orders in structural steel may be taken as a forecast, that the building boom which got well under way late in the Summer and Fall will be resumed in robust fashion early in the Spring. December structural steel sales were approximately 20 per cent. over those of November, and sales for the year reached a total of 1,929,400 tons. In 1922, it will be remembered, orders dropped to the minimum in December. In the year just closed, however, December sales amounted to 58.3 per cent. of shop capacity as compared with 48.4 per cent. in November. The total sales for the year of structural steel of 1,929,400 tons are to be compared with 979,200 tons sold in 1921. It is worthy of note that more structural steel was fabricated and sold in 1922 than in any other single twelve-month period since 1913.

Railroad equipment buying, too, has been on a very large scale. The largest orders last week were for the Pennsylvania and for the Philadelphia & Reading Railroad, each having taken 3,000 tons of steel, and for the Baldwin Locomotive Works, which ordered 4,500 tons. The Railway Age estimates that twenty-seven leading railroads plan to make capital expenditures amounting to \$350,000,000 in 1923, and that all of the roads of the country combined will probably make capital expenditures in the year amounting to some \$700,000,000. This money will be spent primarily for locomotives, rails and new rolling stock equipment, which will fill the gap left by the hand-to-mouth buying policy adopted in 1920, 1921 and most of 1922. Both the automobile and oil industries are particularly insistent on early deliveries of their requirements. The automobile industry, for instance, has gone into 1923 with almost double the amount of forward business on the books over 1922, and the main problem of the industry, it may be said, is in getting sufficient supplies of raw materials to its assembling and manufacturing plants. The opening of new oil fields, particularly that of Smackover, in Arkansas, and the light oil field in Wyoming, and the construction of new pipe lines from these fields to distributing centres, have had the effect of bringing keen competition for deliveries to manufacturers of oil country supplies.

**THUS** far the international crisis has not had reflection in iron and steel markets. Some good judges of conditions in the industry express the belief that under present conditions some of the orders for heavy materials which have been going to Germany will be delivered to United States and British mills. Foreign shipments to this country again are on the increase, and because of favorable ocean freight rate conditions and low costs abroad foreign iron is cutting considerable figure on the Atlantic seaboard and on the Pacific Coast as well. Some makers aver that British and Belgian manufacturers are able to lay down pig iron and some few other materials in this country very much cheaper than they can be turned out here under our present scale of wages for labor, cost of coal and of ore. Nevertheless, the disposition of such products as the American mills are turning out is the least of the worries encountered by manufacturers. At the moment they are able to dispose quickly of every ton of iron and steel they are able to manufacture.

One of the constructive developments of the week in the industry was the resumption of preferred stock dividends at the rate of 1½ per cent. by the Republic Iron and Steel Company. This is the first payment made by the company since February of last year, and it has been widely construed as a reflection of the very rapid recovery the industry has made.

**Textiles:**

Week's Price Range

	Open	Close
39 inch 68-72s . . . . .	*11½¢	11½¢
38½-inch 64-60s . . . . .	10½¢	10½¢
Asked †Withdrawn		

LAST week in the textile trades was the most interesting in several months. With jobbers here from all parts of the country to attend the annual meeting of their association and its auxiliaries, the various dry goods centres of the city saw buyers a-plenty, and most of them bought. New prices were made on several lines of goods for Fall, and others will be made today.

A feature of the week in the cotton goods trade was the advancing of one of the best known brands of bleached muslins in the country to a basis of 20 cents for the 4-4, or 36-inch width, for delivery in March, April and May. This represented a rise of half a cent a yard over the last previous price, and a similar advance on another well known brand will be made today. Chief in importance for today, however, will be the naming of Fall prices on napped goods and on ginghams and kindred fabrics by the largest maker of them in the country. Some of the less important lines have been opened on a tentative price basis and have been freely bought, but neither buyers nor the competitors of the concern in question will feel at ease until it has declared itself for the new season.

Steady buying of merchandise of all kinds was a second feature of last week in the cotton goods trade, and a third was the very active trading in gray goods that set in on Friday. Apparently discounting the European situation and encouraged by the buying activities of the jobbers, the converters entered the market so freely that sellers in many

cases withdrew their holdings until they had a chance to get their bearings. The last prices quoted on printcloths were based on 11½ cents for 39-inch 68-72s and 10½ cents for 38½-inch 64-60s.

Two prominent lines of the so-called corporation woolen and worsted dress goods were priced during the week, one line wholly and the other in part. The former line was marked up less than 10 per cent over the last previous prices, while the "numbers" quoted on in the latter line opened about on a parity with the prices made a few weeks ago. Scheduled for today and tomorrow, but principally for today, are the Fall openings of the largest factor in the men's wear end of the trade and the largest general makers of worsteds and woolens in the world. There has been great speculation as to the advances the new lines will show, for it is conceded, in view of the steady rise in both foreign and domestic wool, that higher prices must come. The thing that will count will be the extent of the advances.

Reports from Paterson that were received in the silk market in the course of the week told of the possibilities of labor trouble arising there from the question of loom limitations. The employers are seeking to have the present system abolished on the ground that it is hurtful to the industry and to Paterson in particular, but the workers do not seem to see it just that way. Conferences between the two sides are now being held. Although buying was not of unusual proportions, it was of such volume as to indicate a good season for silks of all kinds, even, to some extent at least, for the various crêpes that have held the centre of the stage for so long. Closing prices on raw silks disclosed an advance in some of the Chinese varieties, but practically no variation was seen in the Japanese kinds.

The turn of the lane has apparently come in the linen trade. Men now on

the road are getting business in good quantity, and many rush shipments of merchandise to pad out stocks depleted by January sales are being requested. Both the importers and the jobbers are writing good orders, and while the tendency of buyers is still to seek low prices, the slight advances that have been made in some directions have not materially affected the call for goods. The high-grade linens continue to show less activity, however, than the cheaper goods, stocks of which are getting low.

Prices in the burlaps trade closed the week about where they opened, but trading was not as active as it might have been. With only a difference of about 5 points between the price views of buyers and sellers, each side refused to concede anything. It now seems to be a case of each waiting for the other to weaken first, but primary market indications appear to favor sellers.

**Grain:**

Week's Price Range

	WHEAT.		CORN.		OATS.	
	High	Low	High	Low	High	Low
May	\$1.21½	\$1.17½	.74½	.72½	.46½	.44½
July	1.14½	1.12½	.74½	.72½	.43½	.42½
Sept.	1.11½	1.09½	.74½	.72½	.40½	.40½

THERE has been evidenced by the world as a whole no wild desire to lay up future stores of wheat. There have been moderate purchases, for domestic and foreign account, sufficient to keep the market in a moderate state of activity, but it is quite plainly evident that there is no accumulation for the account of any Government, which possibly would be one of the details reflecting a prospective campaign in the field. On the other hand, it was reported in grain circles last week that the foreign governments—or at least those brokers who usually represent foreign Governments in the market—were more disposed to sell than to buy, and that this had been one of the factors which has brought irregularity.

It is quite evident that grain, at the moment, is influenced by very large extent by the same factors which have influenced the stock, cotton and other markets. Gloomy foreign news has sent it into a period of lower prices and, with the other markets it has become cheerful only when this gloom passed from the picture, and the possibility of the avoidance of dire consequences abroad became more likely. As in the case of many other markets at the moment, time is being marked to await the outcome of the Franco-German crisis. Dealers and traders, as a rule, are not making heavy commitments. Considerable grain is going to mill account, directly into flour, and there were some further complaints heard last week of the choking of the elevators in the Northwest. May wheat, after selling well above the \$1.20 figure, dropped back below that line toward the end of the week, when profit-taking brought irregularity. July's range has been from approximately \$1.13 to \$1.15, with that of September from \$1.09 to \$1.11. Corn continues to hover about the 75 cent figure, with large amounts now moving to market from the fields. Oats ranges from 42 to 45 cents and rye is averaging approximately 90 cents per bushel in the open market. These prices represent moderate increases from those current at the first of the year.

The outstanding development in the grain market has been the tremendous increase of exports in the last few weeks. It may be said, however, that the bulk of this grain was purchased long ago before the development of any international crisis and that it represents individual rather than governmental wants. For the second week of the new year exports of wheat were 3,533,000 bushels as compared with 1,578,000 in the first week of the year, and corn exports were 1,421,000 bushels as compared with 299,000 bushels. At the same time there was a sharp decline

in the exports of flour. Barley, oats and rye all exhibited marked increases and, at this period, according to Department of Commerce reports, Germany led all other countries in imports of corn from the United States, taking a total of 408,000 bushels. At the same time the United Kingdom took 312,000 bushels, other European countries combined 498,000 bushels, and Canada 140,000 bushels.

There have been some misgivings about the crop prospects for winter wheat in the southwest, and this possibly has been one of the factors tending to strengthen prices at times when speculative and actual sales were heavy. There is reported to be a serious lack of moisture in some sections of the southwest and west and the recent cold wave which swept over the country had an effect on the crop prospects. It is reported, too, that weather conditions in the Argentine have not been particularly good of late for the growing crop and these reports, also, have tended to add quiet strength to the market. Early in the week it was reported that Russia, formerly the world's biggest exporter, had recently shipped some grain to the Central European countries and, while this report caused some mild excitement at the time, it was never confirmed and is not receiving serious consideration; returning travelers from Russia say that it is extremely unlikely that any export shipments of importance have been made because of the disorganized condition of the country, the decidedly slim crop, and the fact that it is governmentally controlled.

It is considered most likely by those familiar with the market action of grain that wheat and corn prices will be controlled to a very large extent for the next two or three weeks by the international news and that prices may be expected to fluctuate, with other markets directly affected by conditions abroad.

**Shipping:**

THE speed made by Congress on the appropriation bills has improved the chances of the Ship Subsidy bill being brought to a vote at the present session, but even Republican leaders are divided as to its prospects for success. The minority leaders now understand that there is a majority of two in favor of the bill and admit that there will be no Democratic filibuster to prevent a vote. Whether the progressives will undertake to hold up a vote is now a matter of speculation, as it seems the Administration will have nearly a month to give to the subsidy debate.

The present plan is to place the ship subsidy before the Senate just as soon as the Lenroot rural credits measure is passed. The Capper Rural Credits bill, having no opposition, required nearly a week's time to pass, and it is evident that the Lenroot measure, which has a number of opponents, will encounter much rougher sledding. However, it is anticipated that it will be disposed of before Feb. 1.

A change of administration in the Shipping Board is now expected next June. Chairman Lasker has been unwilling to extend his time in Washington beyond the original two-year period, fixed by an agreement with President Harding when he assumed the control of the Government-owned merchant fleet. An authoritative announcement has been made that Chairman Lasker will reach a final decision about May 1 and that the outcome of the vote in the Senate on the subsidy will not be the compelling factor. Commissioner Thompson of Alabama will retire at that time, while J. Barstow Small, President of the Emergency Fleet Corporation, is expected to return to private life during the early Summer.

A study is now being made by the Shipping Board of the steps that can be

### Federal Income Taxes Are Soon Due For Practical Assistance in Preparing Your Return, Consult **FEDERAL INCOME TAX PROBLEMS, 1922**

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Continued on Page 156

# The Commerce Department and the Nation's Business

*Special Correspondence of The Annalist*

WASHINGTON, Jan. 20.

**A** COMPREHENSIVE picture of the issues involved in the seizure of the Ruhr district by the French is presented by a summary of information collected from various sources by the

Western European Division of the Bureau of Domestic and Foreign Commerce, of which Allan G. Goldsmith is chief. The information comes from British, French and German sources and from agents of the American Government in Europe. Some of it has the official approval of the Department of Commerce. Part is made available as representing the viewpoint of the individual, without the department assuming responsibility for the facts presented.

On one point, however, all available information appears to agree, namely, that in command of the Ruhr basin district the French are in a position pretty thoroughly to control the activity of German industry. The importance of the productivity of the Ruhr district to German industry—and incidentally to French economic life—would appear to loom larger as the facts are examined. An expert on German industrial conditions has summed up the situation briefly as follows:

"Germany, outside the Ruhr, depends on that area for 60 per cent. of its coal and 72 per cent. of its coke."

"Within the Ruhr are concentrated the leading industrial interests (Stinnes, Krupp, Thyssen, Haniel, Bayer), 800 corporations with 20 per cent. of the entire German capitalization; 65 per cent. of the yield of rolling mills, 65 per cent. of the ingot steel, 55 per cent. of the pig iron and 20 per cent. of the iron ore."

Reports that the French would occupy the Ruhr were received at first with skepticism by some who had even a reasonably thorough understanding of the issues at stake. To begin with, while the territory to be occupied spread out over but 7,921 square kilometers of the total of 472,082 comprising the present area of Germany, the residents of that small area represent approximately one-twelfth of the entire population of Germany, and the mines and industries within the 7,921 square kilometers of land are the heart of German industry. A table presented here, prepared for the department gives a more detailed view.

The population of the principal cities in the Rhine-Westphalia industrial district (Ruhr) basin, the names of many of which have appeared in the recent news dispatches, is next of interest. The table follows:

City.	Population, Province, or 1919. Westphalia.	Rhine
Essen	439,257	(R)
Düsseldorf	407,338	(R)
Dortmund	295,026	(W)
Duisberg	244,302	(R)
Gelsenkirchen	168,557	(W)
Elberfeld	157,218	(R)
Barmen	156,326	(R)
Bochum	142,760	(W)
Mülheim	128,205	(R)
Crefeld (left bank)	125,201	(R)
Hamborn	110,102	(R)
Oberhausen	98,677	(R)
Hagen	92,862	(W)
Buer	88,668	(W)
Remscheid	72,568	(R)
Bottrop	71,139	(W)
Recklinghausen	60,626	(W)
Gladbeck	52,834	(W)
Solingen	48,912	(R)
Sterkrade	46,265	(W)

Reports which have been received from time to time from this district since the armistice have shown pretty conclusively that the population has been going along in an atmosphere of doubt and unrest, which was shared equally by workers and by the German capitalists who had concentrated their activities in this highly developed industrial centre.

The more recent reports have presented evidence that capital and labor were thinking a good bit about the possibility of French occupation, and that quite recently capital was shaping its course so that it would not lose so heavily if the French marched in. Assets which might otherwise have been used to increase productivity were kept in foreign lands, and there were rumblings to the effect that purchases of raw materials were not being made on the basis necessary to continued operation of many of the great industries on a scale which would assure continued employment. Curtailment talk and the danger of widespread unemployment

hold on this district given by the military sanctions which have never been removed give the French a power utterly to disorganize German industry. They could easily separate metallurgical establishments from their coal and ore sources. The production of four important industrial groups is given below:

	Stinnes.	Krupp.	Thyssen.	Haniel.
Coal	18,300	5,500	5,500	7,700
Coke	4,500	1,900	1,800	1,600
Tar	129	54	57	22
Sulphate of ammonia	59	22	25	10
Cast iron	2,119	1,500	1,200	800
Steel	2,600	1,300	1,200	850

Likewise the Phoenix group of Duisburg produced 5,000,000 tons of

portance of the Ruhr district to the economic life of Germany and, for that matter, all Continental Europe, contains the following statements:

The Ruhr owes its prosperity to its coal and lignite. The coal fields have a surface of about 2,900 square kilometers, with visible reserves of about 54,300,000,000 tons. Probable reserves below 1,500 meters reach 75,000,000,000 tons according to one authority and 213,000,000,000 according to another. In addition to this the lignite reserves exceed 4,000,000,000 tons.

The industrial cities of this region have developed with remarkable rapidity. The growth of certain important cities is as follows:

1871.	1910.	1920.
Hamborne	1,396	107,703
Essen	51,513	294,653
Dortmund	44,813	214,226
Bochum	21,192	136,931
Oberhausen	12,809	89,900
Mülheim	14,287	112,580

\*Home of the Thyssen works.  
†Krupp. ‡Deutsch-Luxembourg. §Haniel.

The early history of the development of the Ruhr basin shows a great influence of foreign capital, but later, after a financial crisis, the principal industries passed into German hands.

An idea of the value of Ruhr industry is gained from the fact that at the armistice the two provinces, Westphalia and Rhineland, whose industries are concentrated in the Ruhr district, showed statistics of companies and capital as follows:

RHINELAND.		
Industries.	No. of Cos.	*Capital.
Mining, metallurgical and machinery	119	1,305
All other industries	441	1,095
WESTPHALIA.		
Industries.	No. of Cos.	*Capital.
Mining, metallurgical and machinery	119	933
All other industries	37	230

\*Millions of gold marks.  
If one values at 18,000,000,000 gold marks the capital invested in all German stock companies at the moment of the armistice, the value of Rheinisch-Westphalian industry, 3,500,000,000 shows clearly the importance of the Ruhr.

Comment upon the importance of the Ruhr by American observers is of interest in connection with these statements.

"The district of the Ruhr," says one of these reports, "has always been the most important hard coal district in Germany, and before the war produced no less than 60 per cent. of the entire German output. The loss to Germany of the mines of the Sarre Basin, from which were drawn approximately 12,000,000 metric tons per year, and of a large part of the hard coal mines of Upper Silesia, has increased the relative importance of the hard coal area of the Ruhr in the economic activities of Germany, although the output has decreased very considerably since 1913."

Statistics supplied by this source place production of coal in the Ruhr for 1913 at 114,811,140 tons; for 1920 at 88,255,138, and for 1921 at 94,114,785.

Again the statistics for the first seven months of 1922, January to July, inclusive, show production of 55,422,174, as compared with 67,129,294 in 1913, with a somewhat better showing in August and September, 1922.

The principal reasons for the decrease in the output since the war are believed to be reduction in the hours of labor, the shortage of railroad facilities, occasional interruption in the Rhine River traffic and the failure to keep up facilities and equipment necessary for the mining of the coal during the war. The importance of the Ruhr production to the industries of Germany, however, is apparent at a glance. Another comment of American origin, formed on observations abroad, reads:

"In case of political or labor disturbances in Germany one of the principal centres in this country upon which attention will be directed is the district of the Ruhr, where there are no less than 1,500,000 laborers, and where there is always a good deal of communistic activity. The hard coal industry of the

## How the Ruhr Seizure Affects Germany

### PRESENT TERRITORY OF GERMANY ON LEFT BANK OF RHINE

Territory.	Area (square kilometers).	Population in 1919 (estimated).
Rhine Province (portion on left bank)	18,180	3,510,000
Bavaria (Pfalz, or left bank portion)	5,928	871,000
Rhine-Hesse (entire)	1,373	384,000
Oldenburg (Birkenfeld, located in Rhine Province)	502	52,000
	25,683	4,817,000

### LEFT BANK OF RHINE AND THE RUHR INDUSTRIAL DISTRICT

Left bank of Rhine, as above	25,683	4,817,000
Ruhr Valley (part of right bank side of Rhine Province and portion of Westphalia)	7,921	9,418,000
	33,604	10,235,000

### SARRE INDUSTRIAL DISTRICT

Saare Basin	1,486	595,000
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POPULATION OF GERMANY AND PRESENT AREA	German Republic	59,858,000
	472,082	

ment were pretty general during the period just preceding French occupation.

The rapid downfall of the mark—its depreciation helped along, no doubt, by the situation presented—was keenly felt by the workers, as living costs rose much more rapidly than wages were increased. The labor situation as pictured in the reports received, however, was not dangerous, taken as a general proposition, and communist propaganda gained little headway, although communism probably had a stronger hold in the mining and industrial sections of the Ruhr district, where 1,500,000 laborers of various nationalities were employed, than in any other section of Germany. On the whole, the output of coal and coke and the production of the various industries were maintained at a surprisingly high level, all factors being taken into consideration. That in a general way was the situation when the French began their campaign of occupation. Some have expressed the opinion that fairly rapid progress toward stability might have been brought about in the Ruhr district by a settlement of the reparations problem, but no official statement to this effect is made by the Commerce Department.

A summarization which has been made of the so-called secret report written by M. Darriac, who was sent by President Poincaré as Commissioner to report on the Rhine Province, appears to present the French point of view in a rather dramatic manner, and is worthy of study at this time. In part, it is as follows:

The Ruhr constitutes the principal element of German wealth, which is based entirely on iron and coal, their transportation and derivatives. The ten to twelve industrialists who rule the great German consortiums centred in the Ruhr control absolutely the economic destinies of Germany. A few figures recall the importance and prosperity of the Ruhr. Of 191,000,000 tons of coal produced in 1913, 115,000,000 came from the Ruhr. By products of coal (500,000 tons of ammonium sulphate, 400,000 tons of tar, &c.), came from the Ruhr to an extent of 25 to 30 per cent. The steel production of Germany exceeded 19,000,000 tons in 1913, of which 10,000,000 were produced in the Ruhr.

coal and 1,600 tons of steel. The Rheinische Stahlwerke produce 5,000,000 tons of coal and 600,000 tons of cast iron.

So long as we maintain our present position on the Rhine we shall thus constitute a constant menace for the ten or twelve masters of German industry, who are in reality financially the masters of Germany. If any Germany is to pay us it will be the Germany of the Stinnes, the Thyssens, the Haniels, or Krupps, or the great syndicates, the true holders of German capital.

In the case of the insolvency of Germany, we can allow full scope to the functioning of the metal industry, can at the same time re-establish the customs barrier between our bridge-heads and the unoccupied territory, and thus levy on inward and outward goods such duties as would replenish the reparations chest.

It is a hackneyed conclusion that the French metal industry cannot live without German coke, and that the German metal industry can only reach half its full development if deprived of French ore. At present the German metal industry is creating new means of production and organizing its future. Industrialists who have lost their Lorraine holdings have been indemnified by the German Government, and have diverted their capital to the right bank of the Rhine to construct there establishments to replace those which they have lost.

We cannot demand that Germany shall pay enormous sums for thirty-five years and on the other hand be afraid to see her industries develop in proportion which would permit her to pay the debts she acknowledges; but so long as we are masters of 45,000,000 tons a year of ore, and so long as we have a hold on the right bank of the Rhine, we shall be in a position to play the decisive part in the German metal industry and maintain the control of production.

German industrialists profess openly

that the union of German coke and French ore would have great results,

and, if the two peoples should conclude agreements directly with one another, of which the Wiesbaden agreement is

but the prelude, all problems would

simplify themselves rapidly.

Our occupation of the Düsseldorf bridgehead

should lead us with a little skill to the realization of the only two methods of payment which will give us real satisfaction: a German loan secured on German capital and the recovery of economic life.

Another French comment upon the im-

Ruhr alone employs nearly 550,000 laborers, made up largely of Italians, Poles and other nationalities of Central Europe and their descendants. During the communistic outbreaks in the Spring of 1921 as well as of 1920 the communists captured several of the industrial centres of the Ruhr, and were put down by the Reichswehr only after a good deal of difficulty.

While figures given as to production differ somewhat from those obtained from French and American sources, statements coming from British sources throw additional light upon the importance of the Ruhr district. One of these is that the Ruhr district produced in 1913 about 114,536,000 tons of coal, as against a total German output, not including the Sarre and Alsace-Lorraine, of 173,096,000 tons. For 1920 the proportion is represented as 87,000,000 to 130,000,000; for 1921 as 93,000,000 to 135,000,000, and for the first half of 1922 as 45,000,000 to 71,000,000.

Another statement, written by a Frenchman for the Manchester Guardian,

said that France obtains three-fourths of its coke from the Ruhr Basin. The further comment is made:

"For instance, France produced 744,000 tons of coke in 1921, the Sarre district 177,000; France imported from

the total about 600,000 tons are exported monthly to France and Belgium, leaving for German industry about 1,575,000 tons a month, sufficient for the manufacture of about 800,000 tons of pig iron."

### Analysis of German Production

Total Germany.	Separated Territories.	Remainder (Including Ruhr.)
Yield of rolling mills.....	16,700,000	5,700,000
Ingot steel.....	18,900,000	6,600,000
Pig iron.....	19,300,000	8,500,000
Iron ore.....	35,900,000	28,500,000
		7,400,000

Belgium 168,000 and from England 22,000, while the Ruhr supplied 3,082,000."

The total monthly production of coke in Germany is placed at 2,175,000 tons, practically all from two sources, the Ruhr and German Upper Silesia. Of this 275,000 is assigned to Silesia, leaving 1,900,000 as the Ruhr production. Of

As an attempt to indicate the present importance of the Ruhr district, which is Germany's principal producer of the products treated, the above statistics are given of total German production in 1913, and of the production of the territory now lost to Germany, Alsace-Lorraine, the Sarre, part of Upper Silesia and Luxembourg. (Figures in tons).

A report from Consul Ernest L. Ives at Paris, concerning the coke situation in the French market, has a bearing on the recent French activities. He says:

"The Reparation Commission has fixed at 1,830,000 metric tons the amount of coal, coke and briquets to be delivered by Germany to the Entente during the months of November, December and January. During October Germany delivered 337,000 metric tons of coal, 514,300 metric tons of coke, and 61,800 metric tons of briquets, a total of 913,100 metric tons, as compared with 909,200 metric tons during September."

"France received about 357,000 metric tons of coke from Germany during October, instead of 410,000 metric tons which should have been delivered, according to the schedule of the Reparation Commission. From Nov. 1 to Nov. 12 German deliveries of coke reached 137,500 metric tons, instead of 164,500 metric tons requested, or a shortage of about 2,000 metric tons per day. The question of the coke supply in France is very acute."

## Official Washington From a Business Viewpoint

*Special Correspondence of The Annalist.*  
WASHINGTON, Jan. 26.

**T**HE question of the wage trend is one which has been a subject of much study, not only by leaders of industry and labor, but by Government departments as well. For the moment, it is felt, the tendency is against reduction, and doubt is expressed that there will be any cuts by principal industries for some time to come. Labor is insisting that the trend must be upward; industry, apparently, that as a broad proposition, the present status should be maintained, pending further developments in the financial and economic field.

Government reports, prepared by the Bureau of Labor Statistics of the Department of Labor, indicate that living costs are showing an upward trend and that the time is not propitious for further deflation of labor. Such reports as have been received by the Government from industries would indicate that, where changes in the wage scale have been made recently, there have been a preponderance of increases over decreases.

The action of a number of the more important railroad lines in withdrawing their applications, placed before the United States Railroad Labor Board at Chicago several months ago, for wage reductions involving the railroad brotherhoods, has been accepted as significant of the general trend. The representatives of the brotherhoods have argued that wages of the members of their organizations have not been increased to an excessive level and should not be reduced at this time.

Government departments are offering no further opinion than that which may be drawn from a study of the reports which have been made public as to the trend of cost of living indexes. If these are to be accepted as showing the Government attitude in the matter of wages, the conclusion drawn is that there should be no violent changes at this time.

Labor leaders who have headquarters here assert that there is a propaganda movement on the part of the employers gradually to bring about a reduction of wages to the prewar level, despite the increased cost in living, which they say is certain because of the new tariff law and other economic factors. They contend, however, that any movement advocating reduction of wages again to the prewar levels is not founded upon a firm foundation. They say also that arguments that there was a similar slump

after the Civil War are not founded on fact and produce charts to prove their contention.

In this connection the accompanying chart, showing wage trends from 1840 to 1920, based upon figures obtained from the Department of Labor, is of unusual interest. The index numbers are obtained without consideration of seasonal conditions or overtime.

in August, 1922, and 275 increases against 3 decreases in September. In October and November reports of increases not given in detail were at least 250, against 3 decreases in October and 7 in November. The per capita earnings—derived by dividing the total payroll of each industry by the total number of employees—show for the period between July and November, 1922, in-

creases between July and October in virtually all classes of labor.

The New York Department of Labor reports upon average weekly earnings in New York State factories show an increase from \$24.77 in July, 1922, to \$25.71 in September, and to \$26.64 in November, an increase of 5.2 per cent. between June and November.

The report next takes up individual industries in part as follows:

**Iron and Steel and Allied Industries**—The United States Steel Corporation on Sept. 1, 1922, increased its hourly rate for day labor 20 per cent., with lesser increases to other classes of workers. This action was applied not only to its iron and steel plants, but was extended in the same or modified form to its many subsidiary undertakings, such as iron mining. The Steel Corporation's increases were also followed generally by the independent steel companies.

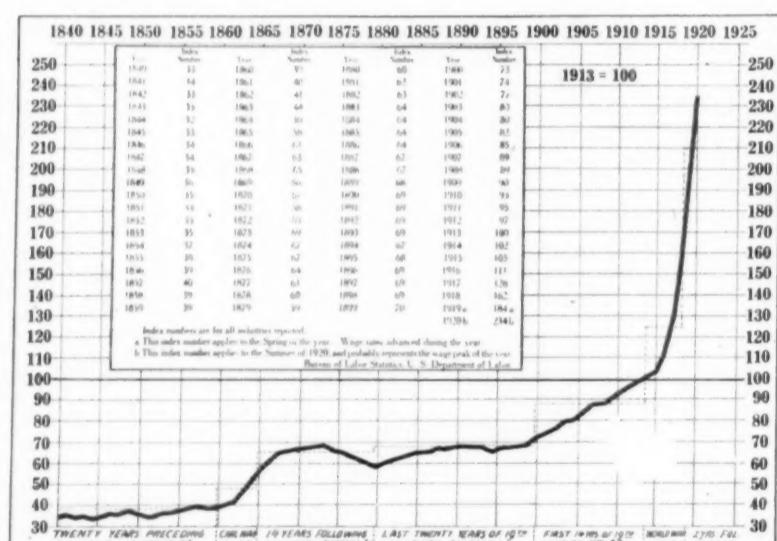
**Building Trades**—Figures compiled monthly by the American Contractor for the eleven principal trades for June and October, 1922, show that of the 520 cases for which full data are given for both dates, only 20 wage decreases were reported as contrasted with 96 increases. The remaining 404 reported no change.

**Coal Mining**—In the organized coal mines wage rates have not been reduced from their wartime peak and, by agreement, cannot be changed until March 31, 1923, in bituminous mining, and until Aug. 31, 1923, in anthracite mining. In the non-union fields there have been marked increases in wages in the last few months, until at present they are, in most cases, fully restored to the wartime peak.

**Textile Industries**—In the New England textile industry wage increases in recent months have been very general. In almost all instances the wage decrease of last February, which precipitated the strike, has been canceled and in many cases the wartime wage peak has been regained.

**Copper Mining**—The files of the Commercial and Financial Chronicle indicate that practically all of the important copper mining companies have recently advanced wages from 10 to 20 per cent.

Other important industries, the report states, have effected wage changes on a national or regional basis by agreement between employers and employees and cites the national agreement between the United States Potters' Association and the National Brotherhood of Operative Potters, effective from Jan. 1, 1923, to Oct. 1, 1924, which gives a wage increase of 41-5 per cent.; the Stove Molders' agreement for an increase from \$6 to \$6.50 per day and of 16 per cent. for piece work; the glass industry advance of about 25 per cent. in wages, effective from Aug. 25, 1922, to August 31, 1923; the seamen's increase on ships of the Lake Carriers' Association of \$15 a month, and the glove makers' increase of 14 per cent., beginning Jan. 1, 1923.



A report on the wage situation prepared under the direction of W. S. Carter, spokesman in Washington for the railroad brotherhoods, brings out a number of interesting facts. The information is taken largely from Government reports and from trade publications. For more than a year, the report contends, there has been a distinct upward trend in practically all lines of American industry, and in the Summer of 1922 this movement became sharply accentuated. At the beginning of 1923 the upward trend is still under way. Mr. Carter finds evidence that between July and December wage rates in certain large basic industries—such as iron and steel, the allied metal and metal mining trades, and the textile industries—increased between 10 and 20 per cent., and in the lesser manufacturing industries between 5 and 10 per cent.

Mr. Carter cites the figures of the United States Bureau of Labor Statistics, which publishes monthly data regarding wage changes, payroll and number of employees. The reports cover some 2,500 establishments in forty-odd industries, and well over 1,000,000 employees. The statistics of wage changes show 84 increases, against 18 decreases

increases in 35 industries as against decreases in 7. The weekly per capita earnings for all industries reported increased from \$23.44 in July to \$25.26 in November, an increase of 7.8 per cent.

The Massachusetts Department of Labor and Industries, Mr. Carter says, states that reports from 214 representative manufacturing establishments, employing 134,000 workers, showed no wage decreases and 23 wage increases in September, 1922.

**THE National Industrial Conference Board** publishes periodical reports regarding wage changes and average per capita earnings of workers in selected manufacturing industries, which the report cites to show a sharp upward wage movement in recent months. Here are the board's figures:

	Wage re- ductions.	Wage in- creases.	Total changes.
April 15-May 15...	54	9	63
May 15-June 15...	23	26	49
June 15-July 15...	25	21	46
July 15-Aug. 15...	7	8	15
Aug. 15-Sept. 15...	4	119	123
Sept. 15-Oct. 15...	4	65	69
Oct. 15-Nov. 15...	1	36	37

As regards per capita earnings, the board's figures show an increase of 3.4

## Foreign Securities in American Markets

**H**EREWITH is the first of a series of analyses of foreign securities which are actively traded in on the American security markets, which will be published in THE ANNALIST from time to time. Newly listed securities will be examined as they come upon the market. Those now listed will be considered in groups by the countries of their origin with comment upon the relative status and the economic position of the country whose issues are covered. This article treats some of the security issues of Great Britain which are actively traded in on the local security markets.

At present there are few truly British security issues being actively traded in on the domestic security markets. Among the bonds there are two Government issues which are constantly in the forefront of market attention, while there are four corporations whose securities are well known to American investors and traders. Some of the more active issues of these classes are:

British Government 5½s, 1937, \$143,587,000 outstanding.

British Government 5½s, 10-year convertible 1929, \$148,379,100 outstanding.

Anglo-American Oil Company, Ltd., 5-year, 7½ per cent. notes, \$13,724,000 outstanding.

Anglo-American Oil Company, Ltd., £3,000,000 capital stock outstanding.

British-American Tobacco Company, Ltd., £20,546,070 capital stock outstanding.

Imperial Tobacco Company (Gt. B. & I.), Ltd., £35,330,594 capital stock outstanding.

"Shell" Transport and Trading Company, Ltd., £26,365,144 capital stock outstanding.

In any survey of the status of foreign securities, however brief, it is necessary to consider the condition and the position of the country in which the capital is invested. In the case of Government bonds, where they are direct obligations of the Government, of course, such consideration is fundamental. At the same time, any study of foreign corporate securities should, in addition to other things, cover prevailing economic conditions and some view of the period immediately ahead.

In the first place, Great Britain appears to be in a much sounder position today than at any previous time since the war began. The present economic condition of England, according to apparently authentic reports currently appearing in the press, is relatively good and seems to be steadily showing improvement. As to what is ahead is difficult to state with any degree of confidence. There seem to be some contingencies in the situation that check a forecast beyond a very brief period. Some observers hold the view that the Franco-German situation is fraught with all sorts of depressing consequences, while others, apparently equally capable and observing, are almost unconcerned beyond an indifferent interest.

In addition to the situation on the Continent, the outcome of which seems certain to make some impression on England, one way or another, there are troublesome matters which could easily develop problems of alarming proportions on very short notice. Among these may be mentioned the Near East situation, which is by no means satisfactorily settled; India, which is always more or less of a slumbering volcano, and Ireland, which incidentally seems farther advanced toward the desired end than at any period in a long time. These appear to be the chief external factors in England's path and they must be considered in relation to British securities.

A glance at England's balance sheet seems to provide a more hopeful and encouraging view of the situation. The public debt of Great Britain at the end

of the last fiscal year stood at £7,654,301,176, which was a decrease of about £175,000,000 from the high point in 1920, although last year's figures were approximately £80,000,000 greater than those of 1921. The total British public debt in dollars figured at par is approximately \$37,200,000,000, as compared with \$22,691,276,000 of the United States at the end of the last fiscal year. According to these figures, England's per capita debt amounts to about \$800, while that of America is about \$207. On the other hand, the amounts due Great Britain from other Governments, however doubtful payment may be, should not be overlooked. On Sept. 30, 1922, this item stood at £1,503,642,016.

One feature of the British debt situation is that the Government will not be called upon to meet the greater part of it for several years. Approximately 62 per cent. of the present deadweight debt matures after five years. About 18 per cent. is floating, payable on demand or within six months; 9 per cent. comprises bonds falling due inside of five years, and 11 per cent. is owed to the United States Government.

Great Britain apparently has made far greater progress than most of the other foreign Governments in getting her finances back on a sound economic basis. A glance at her Treasury report illustrates this fact. The total revenues for the last fiscal year were about 4½ per cent. greater than the disbursements. Estimates for the current year, however, allow for some shrinkage in this ratio, and while it is quite probable that there will be a smaller difference between both items, it is understood that the balance will continue to be favorable.

Sterling exchange, which is usually very sensitive, and almost invariably forecasts coming events which might influence British trade conditions, supports an optimistic view of the immediate future. In fact sterling, as figured in dollars, advanced so rapidly a few weeks ago that even financiers were somewhat bewildered. Sterling got up to within twenty cents of par recently, and while it slipped back slightly, it is still selling at less than 4½ per cent. discount.

In summing up the situation, there seems to be considerable evidence to show that Great Britain is manifesting a conscientious disposition to get her house in order and back to normal conditions quickly. England's credit has been good and is now, and there seems to be nothing apparent at this time which should affect her standing in this connection. The securities already mentioned may be examined now in order.

### British Government 5½s of 1937

United Kingdom of Great Britain and Ireland, 20-year 5½ per cent. gold bonds, due Feb. 1, 1937. Authorized and outstanding: \$143,587,000.

Security—A direct obligation of the British Government.

Income—Five and a half per cent. per annum, payable semi-annually February and Aug. 1 in New York, or in London at the fixed rate of 4.86½ = £ sterling. At current prices returns an average net yield to maturity of about 5.09 per cent. Interest payable without deduction for any British taxes, present or future. The British Government does not assume payment of any United States Federal income taxes.

Marketability—Listed and actively traded in on New York Stock Exchange. Total transactions in 1922 amounted to \$24,909,000. Price range in 1922: High 105½, July 6; low 96, Jan. 3; now around 104.

Denominations—Coupon, \$100, \$500 and \$1,000. Registerable as to principal and interchangeable in amounts of \$1,000 or multiples thereof for fully registered bonds.

### British Government 5½s of 1929

United Kingdom of Great Britain and Ireland, 10-year 5½ per cent. Convertible Gold Bonds, due Aug. 1, 1929. Outstanding: \$148,379,100.

Security—A direct obligation of the British Government.

Income—Five and a half per cent. per annum, payable semi-annually, February and Aug. 1 in New York, in United States gold coin without deduction for any British taxes, present or future. At current prices, the average net yield to maturity is approximately 3.05 per cent.

Marketability—Listed and actively traded on New York Stock Exchange. Total transactions in 1922 amounted to \$30,442,000. Price range in 1922: High 115, Dec. 13; low 98%, Jan. 5; now around 114½.

Denominations—Coupon \$100, \$500 and \$1,000 registerable as to principal.

Note—These securities are convertible, at the option of the holder, at 100 and interest into British National War 5 per cent. bonds, fourth series, at 100 and interest, sterling exchange being computed for the purpose of conversion at the fixed rate of \$4.30 to the pound.

Such national war bonds are payable in sterling at maturity Feb. 1, 1929, at 105. Upon such conversion the converting bond holder will be entitled to receive £232 12s. 0d., principal amount of such national war bonds for each \$1,000 principal amount of ten-year bonds surrendered.

### Anglo-American Oil Company, Ltd.

Five-year 7½ per cent. notes, due April 1, 1925, \$13,724,000 outstanding. Capital Stock:

Preferred 8 per cent. accumulative (par £1), £5,000,000 authorized; none outstanding.

Ordinary (par £1), £5,000,000 authorized; £3,000,000 outstanding.

The Anglo-American Oil Company, Ltd., was incorporated in 1888 in England, and originally was the marketing company for the Standard Oil Company of New Jersey in the United Kingdom. Following the dissolution of the Standard Oil, the stock of the Anglo-American, owned by the Standard Oil, was distributed to the stockholders of the latter company in 1911. The company is virtually the Standard Oil of Great Britain and is the largest individual distributor of petroleum in England. Until 1920 the company's activities were confined largely to transporting and distributing petroleum and petroleum products, but in December of that year the company obtained from the Abyssinian Government a fifty-year petroleum concession for the entire eastern half of the province of Harrar. The 7½ per cent. notes at the present time are selling in the New York market on a basis to yield about 6.30 per cent. to maturity. The ordinary stock is actively traded on the New York Curb Market and is now selling around \$18 a share. Dividends amounting to 17½ per cent. were paid on the ordinary shares in 1922 and 15 per cent. on the ordinary shares in 1921.

world, and also owns its own tobacco plantations. It is regarded as being closely allied with the American Tobacco Company. The stock is traded in on the New York Curb Market, where the ordinary shares are now quoted at around \$20 a share. 16 per cent. per annum is regularly paid on the ordinary shares in addition to final dividends of varying amounts. 24 per cent. was paid in 1922 on the ordinary shares, which included a final dividend of 8 per cent. A final dividend has just been paid to the amount of 9 per cent., which brought the total disbursement for the current period up to 13 per cent.

Imperial Tobacco Company (of Great Britain and Ireland), Ltd.

Capital Stock:

Preferred "A" 5½ per cent. cumulative (£1), £6,000,000 authorized; £4,959,249 outstanding.

Preferred "B" 6 per cent. non-cumulative (£1), £6,000,000 authorized; £5,260,469 outstanding.

Preferred "C" 10 per cent. non-cumulative (£1), £3,000,000 authorized; £2,638,218 outstanding.

Ordinary (£1), £30,000,000 authorized; £22,472,658 outstanding.

The Imperial Tobacco Company (of Great Britain and Ireland), Ltd., is among the most important commercial enterprises in Great Britain and controls a large part of the tobacco business of that country. The company was incorporated in 1901 in England to acquire a number of the leading tobacco manufacturing companies in England. The Imperial Tobacco Company is generally regarded as being the equivalent in England of the American Tobacco Company in America, holding a similar relative position. All four classes of the company's stock are traded in on the New York Curb Market. The ordinary shares, however, are the most active in that market, where they are selling around \$18 a share. Dividends amounting to 17½ per cent. were paid on the ordinary shares in 1922 and 15 per cent. on the ordinary shares in 1921.

"Shell" Transport and Trading Company, Ltd.

Capital Stock:

First preference 5 per cent. cumulative (£10), £3,000,000 authorized; £2,000,000 outstanding.

Second preference 7 per cent. cumulative (£1), £10,000,000 authorized; £5,000,000 outstanding.

Ordinary (£1), £30,000,000 authorized; £19,365,144 outstanding.

The "Shell" Transport and Trading Company, Ltd., is a holding company, owning stock in a number of important foreign petroleum companies. It was originally incorporated in England in 1897 to take over the business of M. Samuel & Co. and other important oil houses. The "Shell" Company's business at its start was the wholesale trade in and transportation of petroleum products. It owned a large number of tank steamers and 40 large and more than 300 small tank installations in all parts of the world, with a capacity of approximately 400,000 tons. The "Shell" Company was also interested in the production of oil on the island of Borneo in the Dutch East Indies.

The company's total assets, as listed in the balance sheet as of Sept. 30, 1922, amounted to £32,651,153. At that date cash was carried at £4,495,611. The stock is actively traded in on the New York Stock Exchange, where it is selling around \$36 a share. The shares traded in the New York market represent two ordinary shares of the £1 par value. 27 per cent. in dividends was paid on the ordinary shares in 1922. An interim dividend of 2 shillings per ordinary share was paid Jan. 5, 1923, which was equivalent to 4 shillings on the American shares.

**Shipping**

Continued from Page 152

taken to put into effect aids, contained in the present Merchant Marine act of 1920, which have not been enforced, in event the subsidy fails. The introduction of preferential rail rates and the extension of the coastwise laws to the Philippines are certain to be invoked if the Senate does not act on the pending legislation. There are other sections which have not been put into operation.

American shipping continues more or less to mark time pending the vote on the subsidy.

Danger of a rate war between the Gulf lines operating to the Continent and the North Atlantic companies was thought to have been averted at a joint traffic conference held at Atlantic City last week. The differential on cotton was the outstanding question, and this was solved by making the difference flexible, or the charge on moving cotton from Gulf ports to the North Atlantic transshipment points. The Traffic Manager of the Shipping Board predicted that the conference would do much to stabilize rates, although open rates on the North Atlantic have been extended until June 1 next. There is no indication

that there will be any substantial improvement in rates.

Shipbuilding remains in the throes of stagnation. Bids were opened on Jan. 11 for two new 402-foot passenger steamers for the Eastern Steamship Company's coastwise service. There is still no demand for overseas tonnage.

Announcement has just been made by the International Mercantile Marine Company that the 20,602-ton freighter Minnesota, the largest deadweight carrier under the American flag, is to be broken up. The steamer has been sold to the Merritt & Chapman Wrecking Company and will go to the scrap heap.

It would have cost a great deal of money to have put the machinery of the ship into seaworthy condition, and it was thought inadvisable on account of the freighter's age. With the existing low rates, this would not have proved to be profitable.

The strides that the German steamship companies are making in the shipping world were evidenced again last week when the North German Lloyd announced it would have a weekly passenger service from New York to Bremen, starting in April, while the service from Baltimore and Philadelphia, discontinued

Continued on Page 170

*These Debentures having been sold, this advertisement appears as a matter of record only.*

**\$50,000,000**  
(Closed Issue)

## Anaconda Copper Mining Company Fifteen Year 7% Convertible Debentures

To be dated February 1, 1923

To mature February 1, 1938

Coupon Debentures in denominations of \$1,000 and \$500, registerable as to principal only. Interest payable February 1 and August 1. Redeemable as a whole or in part at the option of the Company on any interest payment date upon thirty days' notice at 110. Principal and interest payable in United States gold coin at the office of the

GUARANTY TRUST COMPANY OF NEW YORK

and

THE NATIONAL CITY BANK OF NEW YORK, TRUSTEE

The principal of the Debentures will be convertible at any time prior to February 1, 1933, into the common capital stock of the Anaconda Copper Mining Company, as the same may from time to time be constituted, at the following rates, based upon the present par value of \$50 a share, and at rates proportionate thereto in case of any change in such par value; the first \$10,000,000 principal amount of Debentures to be presented for conversion may be converted at a price of \$53 a share; the next \$10,000,000 at a price of \$56 a share; the next \$10,000,000 at a price of \$59 a share; the next \$10,000,000 at a price of \$62 a share; and the last \$10,000,000 at a price of \$65 a share.

**Application will be made to list these Debentures on the New York Stock Exchange**

The Debentures are offered if, as, and when issued and received by us subject to authorization of the Company's stockholders and to approval by counsel of all legal matters. It is anticipated that delivery of interim receipts will be made on or about February 1, 1923.

**Price 100 and Interest, Yielding 7 %**

Guaranty Company of New York

The National City Company

Dillon, Read & Co.

Lee, Higginson & Co.

Kidder, Peabody & Co.

Brown Brothers & Co.

Halsey, Stuart & Co., Inc.

E. H. Rollins & Sons

Kissel, Kinnicutt & Co.

Hallgarten & Co.

White, Weld & Co.

Hornblower & Weeks

Spencer Trask & Co.

Hayden, Stone & Co.

Kean, Taylor & Co.

W. A. Harriman & Co., Inc.

Redmond & Co.

Marshall Field, Glore, Ward & Co.

Chas. D. Barney & Co.

Cassatt & Co.

Edward B. Smith & Co.

Graham, Parsons & Co.

Blyth, Witter & Co.

J. & W. Seligman & Co.

Ames, Emerich & Co.

Old Colony Trust Company

First National Bank

National Shawmut Bank

Boston

Boston

of Boston

Mellon National Bank, Pittsburgh

The Union Trust Company of Pittsburgh

Continental and Commercial Trust and Savings Bank, Chicago

First Trust & Savings Bank, Chicago

The Northern Trust Company, Chicago

The Union Trust Company, Cleveland

The Cleveland Trust Company, Cleveland

Anglo London Paris Company

Bank of Italy

Mercantile Securities Company

San Francisco

San Francisco

San Francisco

The above information is based upon official statements and statistics on which we have relied. We do not guarantee but believe it to be correct.

# A Review of Foreign Opinions

**T**HE Deutsche Allgemeine Zeitung (Hamburg, Nov. 12) publishes a special supplement containing a speech delivered by Hugo Stinnes before a meeting of the Reich Economic Council, which appears to have roused heated discussion throughout Germany.

Roughly speaking, the speech sets forth at some length Stinnes's idea of the necessary means for the economic reconstruction of Germany. The opening thesis is the imperative necessity of stabilizing currency. This is admitted throughout Germany, but opinions differ as to the method by which this should be accomplished. Speaking for the Reichsverbund (Federated German Industries), Stinnes declares that that association is agreed upon the manner of accomplishing stabilization.

Referring to the import and export situation the speaker points out the heavily adverse balance of trade as follows:

I estimate the German monthly deficit at 200 million gold marks, at the very least. Germany must not only produce 200 million more gold marks monthly, but realize this after deducting the incidental costs of production before she can be self-supporting. Only then will there be a balance for Reparation payments.

In Stinnes's opinion, were the Allies to give their liberty to the German people and cease the occupation of German territory on condition that the people work more and produce more, this condition would be readily accepted and the people would soon return to their former happy state. The pressing need of Germany today is greater production and more international markets. The Dutch expert, Vissering, is quoted by Stinnes as reporting that German inflation spells ruin to the industries of neighboring countries, as was shown by the Brabant shoe and leather industry. After dealing at some length with export problems, the German industrialist goes on to say:

What is indispensable to the life of Germany is that more work be done than now. In my opinion, for five, ten, even fifteen years, Germany must work quite two hours longer daily than now if she is to produce enough to live on and also pay something on account of reparations. She must barter the will to work against most-favored-nation treatment. Then only will the necessary conditions for stabilization be fulfilled. Germany cannot regain her rightful place in the world without paying out gold wages. This cannot, of course, be done in anticipation, but only in retrospect.

For two reasons stabilization cannot be effected at too high a rate. Intolerable obligations would ensue by reason of paper marks bought cheap and held abroad, and, on the other hand, it is a very important fact to remember that workers and employees would put up no small fight to maintain the wage rates arrived at in depreciated paper. In this connection Stinnes says:

In my opinion, it is not possible to explain to stay-at-home Germans that you can reduce nominal wages by half and yet leave the worker as much as he had before. Hence strikes and disputes will arise which will be the end of any stabilization plan. We must have courage to say to the German people, "You may keep the eight-hour day, but for some time you must work two hours a day extra without payment until such time as Germany has a favorable balance of payment, and has earned as much as she needs to live, and to pay interest and redemption on the loan she needs to stabilize her currency and pay reparations."

Stinnes expresses the opinion that the reparation payment cannot be large, and points out that this is being increasingly recognized in France and Belgium. Such as it is, he feels, it should not be applied to any other purpose save the reconstruction of human habitations in the devastated regions. There is no doubt

whatever that this must go forward, and the speaker even goes so far as to say that had Germany won the war she must have recognized the necessity for this reconstruction and undertaken it herself, so that this is clearly an obligation from which, as vanquished nation, she cannot escape.

After discussing the huge capital losses entailed by Germany through the buying up of land and real property at a fraction of their actual value by foreigners, and referring to the foreign concerns which have come into existence for the sole purpose of exploiting the anarchical situation of Germany, Stinnes

but on its accumulated wealth, there are two obvious measures to be taken, namely, restriction of luxury consumption and increased production. In Germany today there is no difference of opinion as to the desirability of increased production. The point on which opinions differ is how this is best to be effected. Increased production has come, in the mouths of many financiers and politicians, to be the supposed magic form of healing all ills. It is likely to be dangerous when other considerations are not taken into account.

The Frankfurter paper then asks what tasks beset a nation which would attain to increased production. Stinnes' condi-

abroad, owing to insufficient means of production. On the other hand, there is not the slightest gain to be hoped for from the increased output of luxury goods for home consumption, or of goods for export of which the supply is equal to the demand. In view of these factors, the part played by the question of lengthened working hours is, at best, a minor one. In the case of agricultural output, points out the Zeitung, it plays no part at all. The great majority of agricultural workers never think of an eight-hour day during the busy seasons. In this particular branch of production the most important factors are lack of fertilizers and of economic inducement to increase.

In this connection, the Zeitung explains, lack of economic inducement does not always mean too low prices. The lack of economic inducement to intensify cultivation in Germany is chiefly due to the fact that the gains made by extensive cultivation are too great. Even in industry technical improvements, more rational use of existing labor and concentration of forces are, generally speaking, more decisive than an increase in the number of working hours.

The Zeitung then discusses the organization of the people into trades, and the effect of the present monetary depreciation on the number of persons engaged in non-productive occupations, such as clerical work and accountancy, as follows:

The success of a business often depends on clever utilization of exchange rates, necessitating increasing direction of business apparently to objects remote from the performance of production. Banks and public offices daily attract more labor to themselves. The disproportion between the numbers employed in production and non-production can only be corrected by a return to a stable currency. It is thus shown that stabilization of the mark is far from being a mere quack remedy, as Stinnes calls it, and its valorization means improved results in labor, proportionately to the energy expended.

Anton Erkelenz, a member of the Reichstag, writing in the Berliner Tageblatt (Nov. 16), offers yet further criticism of Stinnes's theories. In the opinion of this critic, the abolition of the eight-hour day would be signalized by alarming economic and political disorders. The eight-hour day, says Erkelenz, is only one of the causes of the decline of production. A greater one is to be found in the cost of production, which is pressing more heavily on the shoulders of the business world than ever before. In this connection, the return of war-disabled men to the labor market and the influx of a number of middle-class people, formerly accustomed to living on their small incomes, which have now become inadequate or have vanished altogether, has resulted in the employment of millions of damaged and disqualified persons, with a consequent slackening down of the speed of the whole process of production. This is described as follows:

Generally speaking, the strongest cannot work at faster speed than the weakest can keep up with. In 1913, more work was done than now. But then it was hard for a worker or a clerk of more than 40 years of age to find a job, because of his difficulty in keeping up the required speed.

The question of the diversion of labor to non-productive branches, owing to the unwholesome extension of banks and exchange agencies, is then taken up. Erkelenz states that one million people have transferred from the productive to the speculative fields of work. The standard of living forms another important factor, and in this regard Erkelenz says:

There is a close connection between the standard of living and the will to work. The whole spirit of European civilization renders this connection indissoluble, not, it is true, with such mathematical precision that one could ingeniously say that a high standard

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HIS week's cover shows the Bourse in Petrograd in the days of the Czars. It was built in 1804-1811 from designs by the French architect, Thomon, and is in the pseudo-classical style. It is 272 feet long and 259 feet in depth. It is surrounded by a peristyle of forty-four Doric columns and over the facade is seen a group of figures representing Neptune and his sea monsters. The Bourse was generally regarded as one of the most beautiful buildings in Petrograd and is situated on the Vasili-Ostroff, overlooking the Neva River, near the Winter Palace Bridge.

turns to the stabilization plan of the Reparation Commission, as follows:

I judge Germany now as though she were one vast industrial enterprise, weighed down with a burden of debt. Before it can get money it must be run on paying lines, otherwise it will crash. Individual sections are paying, but that is no good if the whole is not doing so. The Separatist agitation in the provinces would be short-lived if the whole Reich were run on a paying basis. Now, any bank that has lent too much money to a customer and wants its money back inquires how the concern is run. The Entente stands over against Germany in just such a position. If the investigation is to take the form of an inquiry as to what condition this country must be in to become a paying concern again, how easily will an understanding be reached.

Concessions would have to be made, and, in particular, as regards the other side, world markets now closed to Germany would have to be opened to her. Stinnes continues:

Finally, to return to my metaphor, the bank would say to the concern: "I am now persuaded that you are in a position to carry on your work on a paying basis, and I will, therefore, give you credit to pay off your other obligations."

In conclusion, Stinnes declares that he is against all schemes of palliation or theories and plans of stabilization which do not touch the heart of the situation. His final phrase is as follows:

Only when the world is persuaded that the German people have come to their senses will other people come to theirs.

The idea of increased production as the keystone of German reconstruction appears to have provoked severe criticism from many directions. The Frankfurter Zeitung (Nov. 25), for instance, premises its criticism as follows:

It is perfectly clear that when, in a community, there is not a sufficient supply to cover the needs of the total population, as regards food, clothing and housing; when one part of the population is in dire need and another part lives, not on its current output,

tion is the abolition of the eight-hour day. This, remarks the Zeitung, simply illustrates how naively he misinterprets the whole structure of capitalistic society. The German organ then continues:

Supposing, for a moment, that all obstacles were removed and all employes were ready to work for another two hours daily, what would be the result? In many cases, especially where the production of raw materials was in question, the employers would be delighted, but in many others they would be hard put to it to find work to give the eager workmen, unless, by dismissing one, more work could be found for another to do. In the last few weeks news has come from the shoe and leather industry that the hours of work must be curtailed. Lack of purchasers and of business capital has made it impossible for the workers to be employed during the whole of the eight hours they were anxious to work. Another factor, equally with that of production, must determine the quantity of the output, namely, the existence of adequate markets.

The Zeitung then discusses the world sales crisis of 1921 with the consequent reduction of output in iron, steel, copper, rubber, &c., in the great producing countries, such as England and America, and questions the position of Germany as regards the possibility of improving markets for what she produces.

Existing statistics give no information as to the present production of Germany, but it is generally known that coal and agriculture are producing much less than before the war, while the manufacturing industries are producing as much, and, in some cases, even more than in pre-war days. With these considerations in mind, the Frankfurter Zeitung states that the question of direction of surplus production seems to be of prime importance. Before all else, raw materials and foodstuffs, which Germany now has to import from abroad (such as coal from England and wheat from America), must be produced in greater quantities. Next come such merchandise as are now in great demand from Germany and

of living results in high production of labor. But it is certain that the high production of prewar years was conditioned by the high standard of living and the high average of education.

Industry today, asserts the writer, cannot be run by cheap coolie labor. Germany, even more than the rest of the world, is faced by the problem of retaining her high average of education, lowering the standard of living and not lowering the standard of production. The writer does not believe that this is possible, and continues as follows:

Generally speaking, the working classes have had to submit to a standard of living lowered by one-third. The idea that the workers of today live better than, or even as well as, in pre-war days, is false. All that is true is that the standard of living of the lower middle class, of the intelligentsia, of brain workers, is lowered even more. All these, and many other circumstances, are much more responsible for the decline of the nation's productivity than the introduction of the eight-hour day.

*Plutus* (Berlin, Nov. 23), an economic periodical, disagrees with the idea that more production is necessary. Terrible as the burden of reparations is, Plutus believes it to be yet more exaggerated by politicians and speakers, and this exaggeration is responsible for the mental demoralization of the working classes. The latter do not understand that, even without reparations, a great expenditure of energy is needed for the equalization of revenue and expenditure and to repair war damage. The eight-hour day is no barrier to production, since overtime can be arranged for on a tariff basis. The article then states:

For this trade-union leaders are mainly responsible, and their care is that the whole question of overtime work be placed on a basis of tariff agreements and the eight-hour day be kept intact. This is not difficult to appreciate and employers and all classes, not close students of social democracy, should understand that the workers regard the eight-hour day as the one tangible result of the revolution, resisting with peculiar force any attempt to deprive them of it.

The willing co-operation of the worker and the question of wages is then discussed. Plutus comments on the singular lack of diplomacy shown by industrial employers, and characterizes Stinnes's speech as both tactless and impolitic under the circumstances. The workers are, naturally, suspicious when the employers say they must do more work, and this suggestion should have come from those they are in the habit of trusting, namely, their own trade-union leaders.

The folly of Stinnes's speech, remarks the German periodical, is to be found in the formula with which it approaches the working classes, as follows:

We have lost the war. Therefore you must do more work until such time as the debts arising out of the war are paid off, both principal and interest. The inevitable answer will be: We will be delighted to do more work, but it is not we alone who lost the war, and not we alone should bear the burden. What extra work do you, employers, contemplate? Let us see what you are doing, and we shall be ready to do our bit.

The failure of the German employers to make any real effort, politically or financially, to assist the situation, is then discussed, and it is pointed out that even the consortium for the raising of foreign loans, which they themselves suggested, has not been brought into existence owing to their own refusal to accept it. The Reich Economic Council's plan for greater activity in industrial concerns by means of guaranteed loans has been frustrated in the same way. The article, therefore, concludes with the moral that it is for the employer to show the way, and the workman will then follow.

*The Revue de Paris* (Paris, Dec. 1) publishes an article on the reparations question by J. Decamps, which possesses a certain intrinsic interest as representing a section of French opinion which, apparently, does not view with enthusiasm the economic ideas of the Poincaré Government. The writer opens

his article by pointing out that the restoration of Germany is not the business of France, except in so far as may be necessary for the payment of reparations. Ruined credit makes the obtaining of loans difficult; a ruined monetary system makes internal transactions also difficult in Germany; but her producing capacity is only partially injured, and there are possibilities therein.

The crisis in Germany, notes M. Decamps, is growing more acute. By the end of last October, 500 billion paper marks were in circulation. The Reichsbank had issued 470 billion; other banks had 14 billion. The increase had been characterized by a progressive acceleration, 22 billion paper marks in July, 50 billion in August, 79 billion in September, 79 billion in October. In the same manner, the commercial discounts of the Reichsbank increased; showing on Sept. 30, 50 billion; Oct. 31, 101 billion; while Treasury Bills rose from 370 to 477 billion.

These latter are more and more difficult to dispose of. The signature of the Reich is becoming unsaleable. Meanwhile, paper circulation now increases by tens of billions weekly, reaching 600 billion on Nov. 15, though the Reichsbank discount rate has risen to 8 or 10 per cent. and loans have copied the example. *The Revue de Paris* professes itself unable to foresee to what length this state of affairs will go.

Individual cities issue emergency paper, as do regional banks, industrial concerns, &c.

On Oct. 31, the *Reichsanzeiger* published 348 new permits for such issues. In principle, these are covered by a guaranty deposit. But *The Frankfurter Gazette* is quoted as saying:

One is under the impression that most of the municipalities concerned are less desirous of remedying a shortage of monetary units than of procuring funds for themselves.

Dealing with the fall of the mark, M. Decamps quotes the following figures:

Since July, wholesale prices have increased tenfold; retail prices have increased twelvefold. On the exchange the mark is worth but one twenty-two hundredth of its normal value. The mark is wrecked, completely wrecked, never to rise again from the discredit into which it has fallen. The question now is: Will it suffice for Germany to prove monetary failure in order to escape paying her creditors?

**G**ERMAN territory is not destroyed, nor her industries, nor her mines, nor her inhabitants, nor her productive capacity. No amount of experts' certificates showing Germany's inability to pay can change these facts. In the opinion of the French writer, Germany is solvent. If France really wishes, she can exact an important fraction of what is owing to her. But does she wish to receive it? If so, it suffices to fix the sum of her annual exactions at a reasonable figure, and to find practical means of payment. Payment in kind is one of those practical means.

The writer continues as follows:

Two ideas emerge from the recent debates in the Chamber of Deputies and the Senate, namely, if we wish to receive payment we must decide to receive what is due to us in goods or services, from Germany or elsewhere, and, on the other hand, to avoid profound disturbance of our economic life by these German imports our demands should be limited to interest and principal on the debts we have contracted for reconstruction.

A country in debt to a foreign power cannot pay her debts except in goods or services. Reciprocally, a creditor country cannot transfer to herself what is owing to her without receiving goods or credit from abroad. This fundamental truth, says M. Decamps, is at the bottom of the problem of German reparations. The question resolves itself into a question of payment in kind or in specie. Payment in kind means the acceptance of diverse goods or services; payment in specie means reserving on the part of the debtor for the benefit of the creditor the product of sales of goods in other countries or else

of loans obtained from other countries. In the case of loans, ultimately the interest and principal of these will be covered by sales abroad. M. Decamps then continues:

But once in possession of this product (i. e., specie) what shall we do with it? We cannot utilize it to satisfy our needs, or to lighten the burden of reconstruction, except by using it to purchase goods or services from abroad. If Germany sent to France dollars, sterling or florins, the latter country would have to transform these into francs to pay her internal debt. Who would buy these units except those wishing to purchase abroad, or in debt abroad for imported merchandise or services? The Treasury might keep some as a reserve to pay foreign debts but, even so, our commercial debt abroad (the political debt is omitted, as there are other means of payment) could not absorb a large number of foreign monetary units. The debtor has two means of paying us, directly in goods or with monetary units. We have only one means of receiving payment, by the acceptance of goods or services.

The gold mark is, in the author's view, a mirage. It was never a reality except in the very beginning of things, when Germany sent nearly all her gold abroad to pay for the foodstuffs and provisioning that she needed. The Reichsbank has not more than one and a half billion gold marks in reserve. The French guaranty, therefore, is to be found only in the exporting capacity of Germany.

TWO factors have to be taken into consideration when viewing the situation—on the one hand, the internal producing capacity; on the other, the external outlets and possibilities of extension of Germany. In connection with the first the writer says:

Germany's activity is very great. The traveller gets the impression of a country working full blast and at top speed. This is partly due to the intensity of its internal consumption, stimulated by subsidies, large expenses and the "flight from the mark." Foreign trade is not progressing in the same degree. There are obstacles everywhere and, in some cases, these are insurmountable barriers.

The writer then describes the protectionist spirit that arose throughout the world on the morrow of war, which may be in part attributable to fear of German dumping. The difference in external and internal currency values in Germany, caused by inflation, has somewhat favored the German exporter in this respect. Tariffs, however, have been raised on all sides. Even England has not been quite exempt in this regard, while in France tariffs have reached a prohibitive level. Outlets for German trade are thus very much narrowed down, or completely stopped up. In this connection, the writer makes the following comment:

It is perhaps not understood that this suppression of Germany, denying competition to her products, comes above all from the fact that, not executing her treaty, she is spared from having to include in her sales prices the cost of such execution. Instead of trying to restore equilibrium by raised tariffs, it would be wiser to insist on payments. But did the countries raising their tariffs really care about German dumping? The fear of German competition seems a pretext to cover the internal development of protection, which was commencing in many countries before the war. The restrictions in force are of a general character, and they strike friends and enemies alike. The gradual isolation of the various peoples has led to an acute crisis in the exchange. This narrow policy has paralyzed the business of the whole world and there can be no recovery until it is changed.

The excessive restrictions fetter commerce just when freedom is most needed in order to effect the transfers caused by reparations payments. To this is due some of the difficulty of decision. The writer then suggests that these restrictions be abandoned, by France at least, sufficiently to permit of payment in kind, always keeping the amounts thus exacted moderate. He feels that it is impossible to go further with these amounts than set out above, in the sec-

ond proposition resulting from the debate in the French Parliament. But these amounts could be paid under customs conditions similar to those set out in the Wiesbaden agreement. Other imports might be delivered, on condition that they were covered by deposits to the credit of the French Treasury.

M. Decamps outlines the method by which this could be accomplished, as follows:

German manufacturers would deliver construction material to war-damaged persons. The Reich would then credit itself, under the heading of reparations, with so many gold marks, corresponding to the value of the goods delivered, and pay the manufacturers in paper marks. The Reich would thus find its debt transferred from the hands of the creditor French State to war-damaged persons, and from them to German subjects. If the Government cannot pay this debt immediately, is it not fair and just to ask the manufacturers of the goods to wait rather than suspend deliveries to those injured by the war? Not only the Government but the whole German nation is our debtor. The latter is only to be considered when the clash of interests paralyzes the importation or exportation of merchandise, which, in this connection, is not the case. The exporting capacity of Germany is not injured, but there are foreign barriers against it. Export capacity would increase were the barriers let down on condition that such increase be put to the payment of reparations.

The question, as seen by the *Revue de Paris*, is not the material possibility of payment in kind, but simply the possibility of the Reich giving covering value to the manufacturer. This, says M. Decamps, is hardly the consideration of the creditor, as it is a matter of internal credit operations. The French Government so far has covered its obligations to persons suffering damage from war causes by recourse to loans. If the general situation in Germany does not permit of an appeal to the reserve savings of the country, how about appealing to the manufacturers who benefit by the deliveries of goods? These should be willing to give credit, for these deliveries are a vital necessity today, and will be even more urgent tomorrow.

The reason for this statement is to be found in the fact that the internal purchasing power of Germany is now diminishing. Owing to the flight from the mark great stocks of goods have been accumulated, and the rapid rise in prices is making further purchase impossible, even were it needed. The crisis, points out M. Decamps, resembles the French consumers' crisis of 1920, differing, however, in degree. The future of German industry is threatened. Germans must either limit their production or find further markets.

France must admit, remarks the *Revue de Paris*, that the ruin of her debtor is not a pleasant prospect. With the consequent unemployment will ensue social and political disorders; and some development of payment in kind thus becomes a necessity for Germany, if catastrophe is to be averted. The sudden conversion of Stinnes and many other German industrials, who continue to offer goods to the devastated regions, has no other explanation. In all probability, these industrials would rather give the Reich the moratorium it requires than discontinue these exports. If the principle be agreed upon, namely, that the moratorium be given the Reich by its own industrials and not by its foreign creditors, the manner of application can easily be found.

The Reich might underwrite gold mark obligations, with or without a guaranty of minimum rate of conversion, in paper money for sums equaling value of goods delivered, and credit this under reparations. Such credits could be easily mobilized, either in the banks, which are closely allied to the industries in Germany, or, indirectly, by the emission of bonds. Funds could thus be procured with which to carry industry's charges. But, says M. Decamps, these details are

Continued on Page 175

# The Week's Developments in the Foreign Situation

**T**HE course of events following entry into the Ruhr by 30,000 French troops and 6,000 Belgian falsified all prophecies. France's moderation was a model for such occasions. Germany's resistance was at first merely verbal, but official acts followed shortly. Sporadic minor or individual disorders at this stage had no influence on the results and are not worth description. Germany protested to all nations that her defaults justified only demand for payment, that the Treaty of Versailles gave no territorial sanctions and authorized no ally to act individually in a manner which concerned all signatories. The protest was ignored by other Governments. France intimated that Germany might yet avail itself of its milder proposals, which the Premiers' conference rejected, thus causing reversion to the Versailles Treaty. On France's motion the Reparation Commission extended to Jan. 31 the time for Germany's payment of 500,000,000 gold marks, thus averting a default on the 15th. England did not withdraw her troops from Cologne in the manner of the United States. The Reichstag overwhelmingly supported (283 to 12, but with 206 refusals to vote) Chancellor Cuno's statement of the situation and his policy of suspending all payments under the Versailles Treaty voided by France's action. There were bitterness and gloom throughout Germany, but order was maintained rather by the German green security police than by French soldiers, who were kept in the background.

Thus began the economic struggle of France with the mines and workers individually. The mines number 450, with a payroll of 750,000,000 marks daily for 550,000 workers. Germany will not finance the territory which France has seized. Owners offered to sell coal for 80 per cent. cash payments and settlement of balances three days after delivery of accounts. But delivery on reparation account had been suspended by Government orders and the motive of France's action had been declared to be to obtain reparation payments or productive guarantees. France neither asked nor received any mandate for attaining other objects, but was committed to produce results in the attainment of its avowed objective. No military attended the conference between the French Inspector General of Mines and the managers of mines on both sides of the Rhine. They were asked why they had changed the trade methods of long standing. They replied that they were Germans and must obey Government orders for suspension of reparation deliveries. Also it was impossible to produce coal without provision for wage payments. During the first few days production was sustained by the momentum of the system, the workman still working while their uneasiness regarding their position was growing. There was obvious necessity that France should make and keep the workers productive, since coercion was impracticable without industrial war, which always has capacity of leading to real war. There was a hint of this in General Degoutte's statement that France's peaceful, technical occupation had been completed, but would be continued and extended to any necessary extent if Germany forced transformation into armed invasion.

Outside the occupied zone business proceeded as usual. This was particularly true of Stinnes's great works at Bochum. Workers there said that they did the work and Stinnes got the profits. Their wages were 3,000 marks (30 cents). One clerk said her monthly pay was 8,000 marks, which would buy a pair of shoes. Others said that their wages scarcely bought food enough to sustain

life. The betterment of the workers' condition was obvious economic strategy for France. Germany's refusal to cooperate with France was an error of political strategy by proving the lack of will to pay reparation and proving ability to pay by buying coal even in England. There was a report by The Associated Press of a London loan to Stinnes of £2,000,000, and orders for iron and steel products were diverted from Germany to England. Such incidents are incompatible with belief that Germany is not dodging reparation payments, underserving of sympathy from honest debtors.

The "Sunday of Suspicion" was marked by large and orderly meetings of protest throughout Germany. The Interallied Rhineland Commission allowed a half hour's strike in the occupied territory. Ruhr coal production fell off 15 per cent., but shipments into unoccupied Germany continued. France was reported buying marks for wage payments in the Ruhr, but there were other reports that France proposed to introduce extemporized currency based on Ruhr resources or payable from requisitions on the Reichsbank, on the precedent set by Germany in its occupation of Northern France. Daily marks are worth less to workers, as they daily buy less of the necessities of life.

The interpretation of these events finds best expression in the fall of the mark to the vanishing value point of 20,000 or more marks to the dollar in New York's quotations Wednesday. The simplest of German workers now see that the fall of the mark is a fall in their wages. Instead of saying "prices are rising," they say "wages are falling," because wages buy less when spent. There is a popular German fury against the dollar, which ought to find reflection in our workers' fondness for the coin which buys most the world throughout. The rise in the dollar signifies the fall of German wages and betterment of the American workers' conditions of living. It would be most encouraging if American workers could see the American side as clearly as the Germans are seeing the German side. Then the American wage-earners would see their interest in opposing the German and Russian route to wealth through cheap money, in endless amounts, and consequent inflation of prices to explosion.

**S**TERLING and franc exchange were disturbed, but not alarmingly. Interpretations by the world's money markets differed from those of reporters by cable, which reflected rather their sympathies than their responsibilities. From this point there are two sides to the cable reports.

Wednesday's cables brought the first official report of any clash of arms worth mention. The French occupied Bochum on Tuesday, and the Communists made a hostile demonstration. There was one death in a fight between German factions which the German police were unable to control. Later 2,000 Germans assailed a French guard posted at the railway station, and the soldiers, on orders, fired in self-protection. No soldiers were killed. One German was killed and several were wounded. The occupation of Bochum completed the occupation of the Ruhr district and took the French to, or even somewhat beyond, the border of the unfortified zone under the Versailles Treaty. The occupied territory has a population of four millions, dependent on the payrolls of the completely industrialized district. From its 220 billion tons of coal deposits are derived three-quarters of Germany's coal supplies. The coal syndicate, in explanation of its withdrawal from the district, said that France had taken power to determine the destination of every ounce of coal. Germans now see as clearly as Bonar Law, who objected to France's grasping Germany's jugular

vein. How tightly France proposed to compress the Germans' industrial circulation was not clear on Wednesday, but it took precautions to justify strangulation. On motion of France and Belgium the Reparation Commission voted that Germany was in voluntary default on 1923 deliveries of coal, wood and cattle. Twice England previously had voted against its allies on similar motions. Now England abstained, like the United States. The French General, Degoutte, gave the Ruhr mine owners until Wednesday to resume deliveries of coal on reparations account. They refused and military occupation of the mines was then forecast, with an additional 10 per cent. required on account of recent defaults. They attempted to reply, but were silenced with the statement that they were summoned to receive orders, not to argue. Workers' representatives said they were not interested in reparations, but only in their wages, and would continue work if paid. Thyssen and other big coal operators decided to remain in the Ruhr even at the risk of arrest, which on Wednesday seemed likely to follow confiscation. French headquarters said they had information that 25,000 Reichswehr were concentrated south of Muenster, twenty-five miles north of Luenen and Dortmund, both of which were occupied by the French. At some points the forces were separated by only eight or ten miles inside the line where the Germans were forbidden to maintain regular troops as within a neutral zone. French reserves were being sent up to positions behind the River Lippe.

**P**OLITICAL events marched with equal speed in the mid-week. German industrialists were reported as discovering the futility of resistance to the Allies, and therefore as weakening in support of Chancellor Cuno. The fall of the German Cabinet in a fortnight was predicted in Wednesday's cables. They also had much to say about a movement for the separation of the Rhineland from Germany, upon its occupation as a hostage for reparations. That would be the end of Germany industrially, and possibly politically. With the division of Germany the mark would die a natural and becoming death. A Central News dispatch on Wednesday quoted the Italian Foreign Ministry as favoring "economic control of the Ruhr, together with a commercial alliance with Germany," with guarantees against anything like anti-British sentiment. This springs from Italy's dependence on German coal, which is procurable only under provisions of the Versailles Treaty. Therefore Italy is disposed to act as mediator, only apparently as a continental bloc against England, but really with intention to strengthen unanimity among the Entente powers. Italy dislikes the increasing militarist character of French operations. There is Italian industrial unrest by the reduction of coal supplies, and Italian uneasiness is caused by the British disapproval of the French procedure. Wednesday's cables quoted the French press as recalling that in 1870 Germany imprisoned French industrialists as hostages, and "German democracy must not complain if Thyssen and other leaders have to answer with their liberty, their property, and even with their lives. Our troops may be attacked owing to the policy of the German Government."

At that stage it seemed an open question whether Germany or France was pursuing a policy of despair or disaster, with the answer depending upon the sympathy of the observer. New psychology is developing. Germany has its old arrogance, but not its old powers. France is as resolute as in 1914, but feels responsibility for restraint in executing the mandate of the Allies, which it has as conspicuously as Germany lacked the confidence of any associates in ravishing Belgium.

Thursday's cables reported that the French military program had been completed and the troops in the Ruhr numbered 100,000. They hold an irregular circle commanding all land and water routes into unoccupied Germany. This enabled them to stop shipments into Germany and to turn back, for the account of the Allies, cars laden for Germany. The French Economic Mission began a policy of requisitioning mined coal, giving in exchange acknowledgments without promise to pay. The State forests on the Rhine's left bank also were exploited for lumber. In some cases miners ceased working when French engineers entered mines until they left. In answer to the military demand for coal the owners united in a statement to the civil mission that as Germans they must obey German orders and laws. They were told to consider themselves under arrest, although they were not confined, and judicial proceedings were begun. Germany reconsidered its intention not to finance wage payments and flooded the district with marks, with intention to obstruct the French new money plans. Germany also undertook to compensate mine owners and miners for losses by sabotaging French demands. This caused a singular reaction in Germany, especially among the Socialists. They condemned the Government for not collecting forty billions of taxes from the owners, and demanded that the coal should be financed on a dollar basis in order to prevent delay in tax payments for the sake of profiting by the mark's progressive depreciation. France admits embarrassment by Germany's passive resistance, but regard themselves as defending an economic Verdun, with a cry that Germany will give in as the lack of coal makes itself felt in Germany. On the contrary, Germany rather stiffened its back and predicted guerilla warfare, like that in West Virginia and Cripple Creek, where mines are worked by many immigrants from Rhenish Westphalia.

Friday's cables brought the protest of the President of Rhenish Prussia against French requisitions, and the severing of the occupied district from Germany by taking over the customs administration and receipts on hand, and disorganizing the railway system by interrupting shipments and diverting laden coal to French uses. The mark fell further to 23,800 to the dollar, a total depreciation of 50 per cent. in four days. All foreign securities, as well as exchange, were depressed, but none on Germany's scale. France now expects a struggle of weeks, at least, and appeals for patience until its plan of pressure upon Germany has been as fairly tried as the policy of tolerating Germany's defiance of the Allies during the years since the judgment was rendered against Germany.

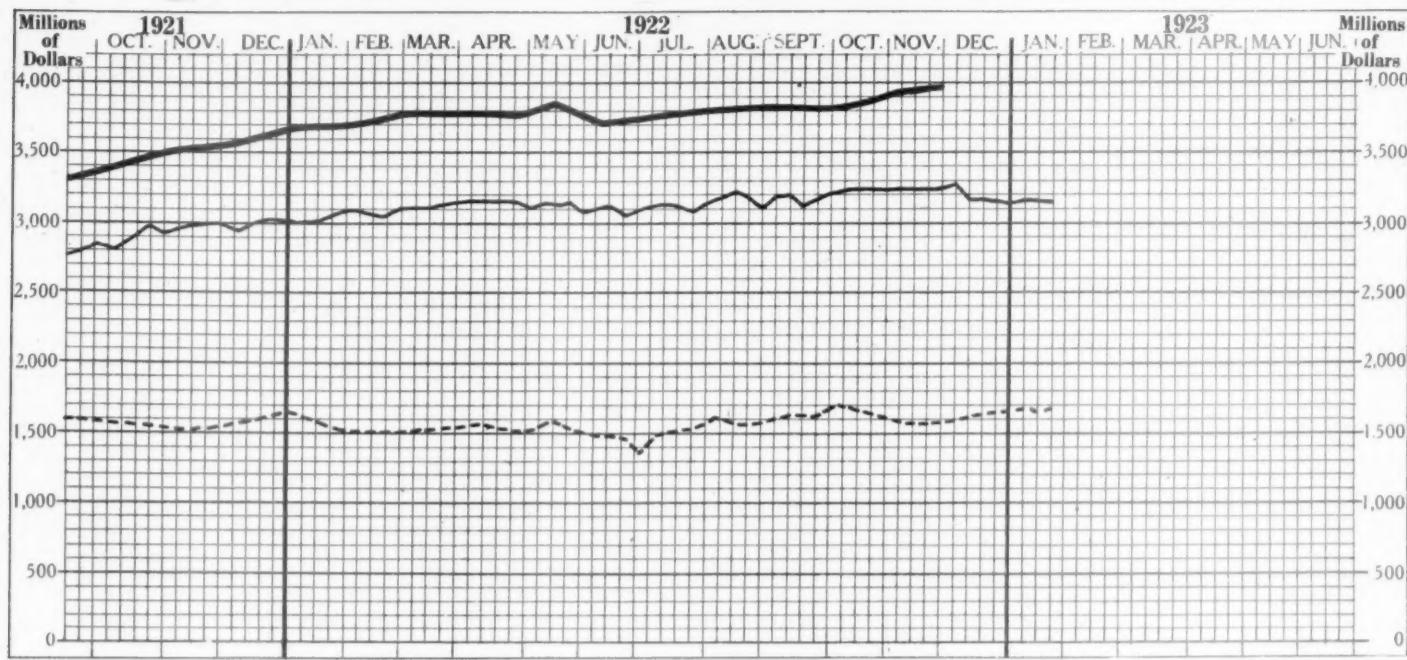
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## Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended  
Saturday, Jan. 20

## Bank Clearings

By Telegraph to  
The Annalist

	Last Week		Year to Date			Last Week		Year to Date	
	1923	1922	1923	1922		1923	1922	1923	1922
Central Reserve Cities									
New York	\$4,617,915,700	\$4,185,541,069	\$13,788,321,519	\$12,603,430,813					
Chicago	660,904,514	498,325,460	1,943,845,045	1,513,333,181					
Total, 2 C. R. cities	\$5,278,820,223	\$4,683,860,529	\$15,732,166,504	\$14,116,764,028					
Increase	12.7%		10.7%						
Other Federal Reserve Cities									
Atlanta	\$50,844,809	\$36,134,012	\$161,911,807	\$124,484,809					
Boston	433,000,000	332,000,000	1,216,000,000	941,000,000					
Cleveland	112,070,759	79,874,226	329,548,466	251,354,915					
Kansas City, Mo.	145,916,545	138,237,490	430,188,746	412,746,825					
Minneapolis	78,691,876	58,728,789	226,074,167	180,117,245					
Philadelphia	515,000,000	407,000,000	1,509,000,000	1,219,000,000					
Richmond	53,063,030	37,290,000	163,591,000	118,601,000					
San Francisco	166,300,000	136,800,000	483,700,000	423,500,000					
Total, 8 cities	\$1,555,786,989	\$1,226,074,417	\$4,520,014,186	\$3,670,809,794					
Increase	26.8%		23.1%						
Total, 10 cities	\$6,834,607,212	\$5,909,940,946	\$20,252,180,750	\$17,787,573,822					
Increase	15.6%		13.8%						

## Actual Condition

## Statement of the Federal Reserve Banks

Jan. 17

Dist. 1. Boston.	Dist. 2. New York.	Dist. 3. Philadelphia.	Dist. 4. Cleveland.	Dist. 5. Richmond.	Dist. 6. Atlanta.	Dist. 7. Chicago.	Dist. 8. St. Louis.	Dist. 9. Minneapolis.	Dist. 10. Kansas City.	Dist. 11. Dallas.	Dist. 12. San Fran co.
Gold reserve	\$225,573,000	\$957,682,000	\$229,366,000	\$291,007,000	\$102,829,000	\$136,256,000	\$531,594,000	\$109,259,000	\$85,645,000	\$97,188,000	\$42,393,000
Deposits	14,352,000	161,502,000	32,300,000	15,086,000	13,159,000	2,055,0-0	23,420,000	7,372,000	1,050,000	2,934,000	1,099,000
Bills on hand	61,177,000	212,121,000	61,216,000	69,047,000	38,621,000	28,905,000	70,828,000	28,300,000	18,372,000	19,134,000	38,364,000
Due members	128,061,000	711,692,000	113,349,000	162,164,000	61,769,000	54,979,000	284,166,000	76,349,000	49,388,000	80,978,000	65,637,000
Notes in circul'n	197,663,000	552,218,000	202,412,000	229,016,000	92,104,000	120,144,000	385,522,000	88,145,000	57,604,000	67,215,000	35,553,000
Ratio of reserve	74.4%	77.3%	76.9%	75.9%	73.9%	81.6%	81.6%	73.7%	77.4%	65.0%	51.3%

## Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

New York Chicago

Jan. 10, 1923	Jan. 10, 1923	Jan. 18, 1922	Jan. 10	Jan. 3	Jan. 10	Jan. 3
Gold and gold certificates	\$206,840,000	\$281,30,000	\$382,460,00			
Gold settlement fund—Federal Reserve Board	335,229,000	543,591,000	469,367,000			
Total gold held by banks	\$832,069,000	\$824,891,000	\$851,827,000			
Gold with Federal Reserve Agents	2,195,474,000	2,186,194,000	1,048,657,000			
Gold redemption fund	49,949,000	51,873,000	98,208,000			
Total gold reserves	\$3,077,492,000	\$3,032,958,000	\$2,898,692,000			
Reserves other than gold	136,645,000	124,509,000	152,811,000			

New York Chicago

Jan. 17, 1923	Jan. 10, 1923	Jan. 18, 1922	Jan. 10	Jan. 3	Jan. 10	Jan. 3
Non-reserve cash						
Bills discounted—secured by U. S. Government obligations	82,178,000	92,165,000				
Other bills discounted	284,017,000	281,906,000	388,672,000			
Bills bought in open market	229,328,000	230,053,000	525,150,000			
Total bills on hand	\$714,680,000	\$737,809,000	\$1,038,766,000			
United States bonds and notes	156,878,000	175,709,000	60,128,000			
United States certificates of indebtedness	255,554,000	332,467,000	166,847,000			
Municipal warrants	10,000	24,000	216,000			
Total earning assets	\$1,127,122,000	\$1,248,000,000	\$1,235,957,000			
Bank premises	45,895,000	45,521,000	35,822,000			

New York Chicago

Jan. 10, 1923	Jan. 10, 1923	Jan. 18, 1922	Jan. 10	Jan. 3	Jan. 10	Jan. 3
Five per cent. redemption fund against Federal Reserve Bank notes	311,00	911,000	7,871,000			
Uncollected items	653,495,000	606,288,000	554,362,000			
All other resources	15,329,000	14,894,000	12,575,000			
Total resources	\$5,138,467,000	\$5,193,255,000	\$4,898,090,000			

New York Chicago

Jan. 10, 1923	Jan. 10, 1923	Jan. 18, 1922	Jan. 10	Jan. 3	Jan. 10	Jan. 3
Capital paid in	\$107,484,000	\$107,465,000	\$103,020,000			
Surplus	218,369,000	218,369,0,0	215,398,000			
Deposits: Government	9,341,000	6,193,000	77,734,000			
Member banks—reserve account	1,918,468,000	1,960,346,000	1,673,824,000			
Other deposits	41,642,000	53,337,000	33,337,000			
Total deposits	\$1,969,451,000	\$2,019,876,000	\$1,784,885,000			
F. R. Bank notes in circulation—net liability	2,256,491,000	2,312,674,000	2,229,677,000			
Deferred availability items	573,705,000	521,667,000	463,826,000			
All other liabilities	9,820,000	10,338,000	16,396,000			
Total liabilities	\$5,198,467,000	\$5,193,255,000	\$4,898,090,000			

New York Chicago

Jan. 10, 1923	Jan. 10, 1923	Jan. 18, 1922	Jan. 10	Jan. 3	Jan. 10	Jan. 3
Ratio of total reserves to deposit and Federal Reserve note liabilities combined	76.1%	73.0%	76.0%			

New York Chicago

Jan. 10, 1923	Jan. 10, 1923	Jan. 18, 1922	Jan. 10	Jan. 3	Jan. 10	Jan. 3






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# New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (\*).

**Week Ended January 20, 1923**

Yearly High. 1921.	Price Low. 1922.	Ranges. High. Low. Date.	This Year High. Low. Date.	STOCKS.	Amount Capital Stock Listed.	Total Sales 5,075,027 Shares						Last Week's Transactions					
						Last Date Paid.	Dividend. Per Cent.	Pe- riod.	First.	High.	Low.	Last.	Change.	Sales.			
53%	26%	83 48	73% Jan. 15	ADAMS EXPRESS	\$12,000,000	Dec. 30, '22	\$1	Q	73	73%	71	72%	+ 1	800			
19%	10%	23 10%	14% Jan. 9	Advance Rumely	13,750,000	Jan. 2, '23	..	Q	..	40%	40%	40%	+ 1%	100			
52	31%	60% 31%	46% Jan. 10	Advanced Metals pf.	12,000,000	Jan. 10	..	Q	60	60%	59	60%	+ 1%	2,000			
50	30%	66 45%	60% Jan. 20	Alco Reduction (10)	148,130	Jan. 15, '23	\$1	Q	14	11%	13	13%	- 1%	7,400			
30%	15%	18% 9%	11% Jan. 10	Ajax Rubber (sh.)	7,500,000	Dec. 15, '20	\$1	..	..	..	..	..	- 2%	2,0			
1%	1%	1% 1%	1% Jan. 9	Ajasa Gold Mines (\$10)	13,967,440	..	..	..	..	..	..	..	- 2%	900			
1%	1%	2% 1%	1% Jan. 9	Alaska Juncal G. M. (\$10)	3,200,000	..	..	..	..	..	..	..	- 2%	2,0			
*84	*84	100 107	106 Jan. 18	Allegheny & Western	22,991,400	Jan. 1, '23	3	SA	106	106	106	106	+ 1	260			
*80	*80	100% 100%	80 Jan. 2	All-American Cables	2,500,000	Jan. 16, '23	\$1	Q	..	..	..	100%	- 1%	13,800			
50%	34	91% 55%	80 Jan. 2	Allied Chemical & Dye (sh.)	2,177,843	Nov. 1, '22	\$1	Q	74%	76%	71%	x74%	+ 1%	13,800			
103%	83	115% 101	111% Jan. 2	Allied Chemical & Dye pf.	39,256,400	Jan. 2, '23	1%	Q	110%	110%	110%	110%	- 1%	100			
39%	28%	50% 37%	48% Jan. 5	Allis-Chalmers Manufacturing	21,405,600	Nov. 15, '22	1	Q	46	46%	45%	46%	- 1%	2,900			
90	67%	104 86%	97 Jan. 9	Allis-Chalmers Manufacturing pf.	15,729,600	Jan. 15, '23	1%	Q	96	96	96	96	- 1%	100			
92%	92%	74 66	..	Amalgamated Sugar 1st pf.	5,000,000	May 1, '21	2	..	..	..	..	..	- 1%	100			
65%	26%	42% 27%	32% Jan. 5	American Agricultural Chemical	33,322,100	Apr. 15, '21	1%	Q	31%	31%	29%	30%	- 1%	3,500			
84	51	72% 55%	61% Jan. 5	American Agricultural Chemical pf.	28,455,000	Apr. 15, '21	1%	Q	60	59	59	59	- 1%	800			
50%	43%	55% 51%	54% Jan. 10	American Auto Brake (10)	4,700,000	Nov. 1, '22	1	Q	..	..	..	..	- 1%	100			
51	24%	49 31%	39% Jan. 13	American Bank Note pf. (\$50)	4,495,620	Jan. 2, '23	75c	Q	54%	54%	54%	54%	- 1%	100			
74%	54%	80% 61	73% Jan. 9	American Beet Sugar Company	5,000,000	Jan. 31, '21	2	..	37%	38%	37%	37%	- 1%	600			
63%	29%	49 31%	42% Jan. 12	American Beet Sugar (sh.)	96,000	Apr. 1, '21	\$1.25	Q	..	..	..	..	- 1%	2,200			
50%	42%	58% 51	70% Jan. 11	American Brae Shoe & Foundry, new (sh.)	152,384	Dec. 30, '22	\$1	Q	72%	72%	72%	72%	- 1%	400			
100	83%	113 98%	109% Jan. 4	American Brae Shoe & Foundry, new (sh.)	9,600,000	Dec. 30, '22	1%	Q	107%	107%	106%	106%	- 1%	200			
35%	23%	76% 32%	85% Jan. 15	American Can Company	41,233,300	Oct. 1, '22	1%	Q	84%	85%	81%	81%	- 1%	6,000			
97	70%	113% 93%	112% Jan. 9	American Can Company pf.	41,233,300	Jan. 2, '23	1%	Q	112%	112%	112%	112%	- 1%	1,000			
151%	20%	201 141	186 Jan. 4	American Car & Foundry	30,000,000	Jan. 1, '23	3	Q	183	183	178	180	- 3%	3,500			
110%	108%	126% 115%	127% Jan. 18	American Car & Foundry pf.	30,000,000	Jan. 1, '23	1%	Q	124	125%	124	125%	+ 1%	400			
29	6%	14 5%	7% Jan. 3	American Chicle (sh.)	155,958	Nov. 1, '20	1	Q	7	6%	..	..	- 1%	500			
24	..	..	..	American Chicle pf.	8,000,000	Apr. 1, '21	1%	..	..	..	..	..	- 1%	100			
24%	15%	30% 14%	20% Jan. 1	American Cotton Oil Company	20,237,100	June 1, '20	1	..	..	..	..	..	- 1%	3,800			
63%	35%	61 4%	38% Jan. 4	American Cotton Oil Company pf.	10,490,000	Dec. 1, '20	3	..	35%	35%	34%	35%	+ 1%	2,800			
8%	4%	16% 4%	7% Jan. 8	American Dry Syndicate (\$10)	3,336,360	Dec. 15, '20	1%	Q	6%	6%	6%	6%	- 1%	500			
137	113	162 126	142 Jan. 2	American Express	18,000,000	Jan. 2, '23	\$2	Q	137	137	135%	136%	- 1%	400			
16	8	17% 10%	12% Jan. 3	American Hide & Leather Company	11,274,100	Jan. 1, '23	1%	..	12	12	12	12	- 1%	400			
62%	40%	74% 58%	70 Jan. 15	American Hide & Leather Company pf.	12,548,300	Oct. 1, '20	1%	Q	60	60	59	59	- 1%	2,600			
83%	42	122 78	99% Jan. 9	American Ice	7,461,400	Oct. 25, '22	1%	Q	103	103	99%	100%	+ 1%	1,600			
73%	57	95% 72	87% Jan. 2	American Ice pf.	15,000,000	Oct. 25, '22	1%	Q	87	87	87	87	+ 1%	200			
53%	21%	50% 24%	27% Jan. 5	American International	49,000,000	Sept. 30, '20	2	..	25%	25%	25%	25%	- 1%	5,900			
11%	7%	13% 9%	11% Jan. 2	American La F. Fire Engine (\$10)	2,807,000	Nov. 15, '22	25c	Q	11%	11%	11%	11%	- 1%	2,500			
62%	17%	42% 28%	33% Jan. 13	American Linseed	16,750,000	Jan. 2, '23	1%	..	33	33	31%	31%	- 1%	3,00			
93	39%	64% 48%	55% Jan. 15	American Linseed pf.	16,750,000	Mar. 31, '21	1%	..	55	55	53%	53%	- 1%	700			
110%	73%	120% 102%	120% Jan. 16	American Locomotive	25,000,000	Dec. 30, '22	1%	Q	124	124%	122%	122%	- 1%	12,800			
115	98%	122% 112%	112% Jan. 4	American Locomotive pf.	25,000,000	Dec. 30, '22	1%	Q	120%	120%	121	121%	+ 1%	500			
15%	11%	14% 9%	9% Jan. 9	American Metal Company (sh.)	530,000	Dec. 1, '22	1%	Q	50	50	52%	52%	- 1%	8,800			
..	..	115% 107%	116% Jan. 15	American Metal Company pf.	5,000,000	Dec. 1, '22	1%	Q	110%	110%	116%	116%	+ 1%	100			
91	60%	129 82	85 Jan. 4	American Radiator (\$25)	20,769,375	Dec. 30, '22	\$1	Q	79%	80	77	80	- 1%	1,500			
..	..	..	..	American Radiator	3,000,000	Nov. 15, '22	1%	..	..	..	..	..	- 1%	1,500			
10	3%	85% 36%	90 Jan. 13	American Rolling Mill pf. w. l.	12,500,000	Oct. 2, '22	25c	Q	8%	8%	7%	8%	- 1%	19,200			
60	80	25% 5%	21% Jan. 2	American Safety Razor (\$25)	14,679,500	Nov. 1, '22	2	Q	..	..	..	..	- 1%	3,100			
14	4%	25% 5%	19% Jan. 9	American Shipbuilding	668,243	..	..	..	20%	20%	19%	19%	- 1%	3,100			
47%	20%	67% 43%	57% Jan. 3	American Shipping & Commerce (sh.)	60,998,000	Mar. 15, '21	1	..	55%	55%	53	54%	- 1%	4,100			
60	63%	104% 86%	98% Jan. 5	American Smelting & Refining Company	50,000,000	Dec. 1, '22	1%	Q	90%	90%	98%	98%	- 1%	600			
114%	95%	126% 109%	120% Jan. 4	American Smelting & Refining Company pf.	11,000,000	Jan. 2, '23	3	Q	..	..	..	..	- 1%	1,000			
18	77	100% 90%	90 Jan. 9	American Snuff	3,932,000	Jan. 2, '23	1%	Q	..	..	..	..	- 1%	100			
35	18	46% 30%	37% Jan. 2	American Steel Foundries (33 1-3)	24,073,200	Jan. 15, '23	75c	Q	103%	103%	103%	103%	- 1%	4,400			
45%	78	107 91	103% Jan. 10	American Steel Foundries pf.	8,381,300	Dec. 30, '22	1%	Q	103%	103%	103%	103%	- 1%	100			
96	47%	85% 54%	54% Jan. 4	American Sugar Refining Company	45,000,000	July 2, '21	1%	Q	78	78	76	76%	- 2%	3,900			
101%	67%	112 84	108% Jan. 3	American Sugar Refining Company pf.	45,000,000	Jan. 15, '23	1%	Q	107%	107%	107%	107%	- 1%	200			
88	29%	47 23%	23% Jan. 2	American Sumatra Tobacco	14,47												

## New York Stock Exchange Transactions—Continued

Yearly Price Ranges.										STOCKS.	Amount Capital Stock Listed.	Last Date Paid.	Dividend, Per Cent.	Period.	Last Week's Transactions					
1921.	1922.	High.	Low.	High.	Low.	This Year to Date.	Low.	High.	Last.						First.	High.	Low.	Last.	Change.	Sales.
8%	4	12%	1%	2%	Jan. 5	2%	Jan. 4	Chicago & Alton pf.	10,538,300	.....	.....	.....	.....	2%	2%	2%	2%	- 1%	1,100	
12%	9%	20%	3%	20%	Jan. 5	2%	Jan. 4	Chicago & Alton pf.	19,493,000	Jan. 16, '21	2%	2%	2%	2%	2%	2%	2%	- 1%	200	
10%	13%	42%	12%	21%	Jan. 20	26%	Jan. 16	Chicago & Eastern Illinois, new.	23,845,300	.....	.....	.....	.....	27%	27%	26%	27%	+ 1%	2,000	
37	33%	64%	31%	54%	Jan. 4	51	Jan. 17	Chicago & Eastern Illinois pf., new.	22,051,100	.....	.....	.....	.....	52%	52%	51	52%	+ 1%	600	
9%	6%	10%	3%	4%	Jan. 4	4	Jan. 18	Chicago Great Western pf.	45,246,500	Feb. 15, '21	2%	2%	2%	2%	4%	4%	4%	+ 1%	800	
20%	14%	24%	7	9%	Jan. 2	8%	Jan. 18	Chicago Great Western pf.	44,137,400	July 15, '19	1	1	1	1	9	9%	9%	+ 1%	800	
31	17%	36%	16%	25%	Jan. 3	20%	Jan. 15	Chicago Milwaukee & St. Paul.	117,411,300	Sep. 1, '17	2%	2%	2%	2%	21	22	20%	21%	+ 1%	2,200
46%	29%	55%	29	35%	Jan. 28	32%	Jan. 13	Chicago Milwaukee & St. Paul pf.	116,274,900	Sep. 1, '17	3%	3%	3%	3%	32%	33%	32%	34%	+ 2%	16,100
71	60%	95%	50	81%	Jan. 1	78	Jan. 10	Chicago & Northwestern pf.	145,165,810	Jan. 15, '21	2%	2%	2%	2%	78	79%	78	78%	+ 1%	13,900
110	95	125	109	117	Jan. 5	114	Jan. 11	Chicago & Northwestern pf.	22,034,600	Jan. 15, '21	3%	3%	3%	3%	115	117	115	117	+ 2%	500
70%	47	85%	20	30%	Jan. 19	82%	Jan. 10	Chicago Pneumatic Tool.	10,000,000	Oct. 25, '21	1	1	1	1	85%	85%	85%	85%	+ 1%	7,800
35	22%	50	30%	30%	Jan. 4	31%	Jan. 15	Chicago, R. I. & P. 7% pf.	15,000,000	Dec. 30, '21	2%	2%	2%	2%	31%	32%	31%	32%	+ 1%	22,000
89%	88%	103	83%	93%	Jan. 2	89%	Jan. 18	Chicago, R. I. & P. 6% pf.	29,422,100	Dec. 30, '21	3%	3%	3%	3%	90%	89%	89%	89%	+ 1%	1,600
77	56%	93%	70	83	Jan. 2	82	Jan. 10	Chicago, R. I. & P. 6% pf.	25,135,800	Dec. 30, '21	3%	3%	3%	3%	82	82	82	82	+ 1%	110
63	50	90	51	74%	Jan. 18	71	Jan. 9	Chicago, St. Paul, Minn. & O.	18,556,700	Aug. 21, '22	2%	2%	2%	2%	74%	74%	74%	74%	+ 1%	1,500
87	70	107	83	83	.....	.....	.....	Chicago, St. Paul, Minn. & O. pf.	11,250,382	Aug. 21, '22	3%	3%	3%	3%	99%	99%	99%	99%	+ 1%	1,500
16%	9	20%	15%	30%	Jan. 12	27%	Jan. 1	Chile Copper (425).	95,200,500	.....	.....	.....	.....	28%	28%	28%	28%	+ 1%	76,000	
29%	19%	33%	22%	27%	Jan. 3	25	Jan. 18	Chino Copper (55).	4,349,900	Sep. 30, '20	37%	37%	37%	37%	20%	20%	20%	20%	+ 1%	3,600
54%	32	80%	54	76	Jan. 6	70	Jan. 6	Cleveland, C. C. & St. L.	47,056,300	Jan. 20, '21	1	1	1	1	76	76	76	76	+ 1%	.....
75	60	100%	72%	72%	.....	.....	.....	Cleveland, C. C. & St. Louis pf.	10,000,000	Jan. 20, '21	1%	1%	1%	1%	10	10	10	10	+ 1%	.....
*62	*60%	*71%	*65	.....	.....	.....	.....	11,237,750	Leo. 1, '22	87%	87%	87%	87%	87	87	87	87	+ 1%	.....	
..	37	37	37	37	.....	.....	.....	Cleveland & Pittsburgh special (\$50).	17,833,400	Dec. 1, '21	50%	50%	50%	50%	43%	43%	43%	43%	+ 1%	.....
62%	62%	70%	49%	69%	Jan. 2	65%	Jan. 5	Cluett, Peabody & Co.	18,000,000	Feb. 1, '21	1%	1%	1%	1%	69	69	69	69	+ 1%	1,900
89	79%	103%	103%	102%	Jan. 17	102%	Jan. 18	Cluett, Peabody & Co. pf.	8,482,000	Jan. 1, '21	1%	1%	1%	1%	103%	103%	103%	103%	+ 1%	500
43%	19	82%	41	81	Jan. 3	74	Jan. 18	Coca-Cola (sh.)	45,751	Jan. 2, '21	\$1	\$1	\$1	\$1	79%	79%	79%	79%	+ 1%	30,800
22%	22	92%	92%	94%	Jan. 10	92%	Jan. 11	Coca-Cola (sh.)	10,000,000	Jan. 2, '21	3%	3%	3%	3%	94%	94%	94%	94%	+ 1%	500
106	100	106	101%	101%	Jan. 4	100	Jan. 11	Colorado Fuel & Iron pf.	34,220,000	May 25, '21	2%	2%	2%	2%	20%	20%	20%	20%	+ 1%	1,200
46%	27%	53%	38	42%	Jan. 10	40	Jan. 11	Colorado & Southern pf.	31,000,000	Dec. 30, '21	2%	2%	2%	2%	30	30	30	30	+ 1%	300
59	49	64	55	59%	Jan. 8	58%	Jan. 8	Colorado & Southern ist pf.	8,500,000	Dec. 30, '21	2%	2%	2%	2%	40	40	40	40	+ 1%	300
55%	42	60%	49	55	Jan. 11	55	Jan. 11	Colorado & Southern 2d pf.	8,500,000	Dec. 30, '21	4	4	4	4	12%	12%	12%	12%	+ 1%	.....
67%	52	114%	64%	108%	Jan. 4	103%	Jan. 17	Columbia Gas & Electric.	50,000,000	Nov. 15, '21	1%	1%	1%	1%	100%	100%	100%	100%	+ 1%	7,000
12%	2%	5%	1%	2%	Jan. 12	2%	Jan. 2	Columbia Graphophone (sh.)	1,373,292	Jan. 1, '21	2%	2%	2%	2%	25%	25%	25%	25%	+ 1%	3,500
62%	8%	21	5	12%	Jan. 15	8%	Jan. 2	Columbia Graphophone pf.	10,282,800	Apr. 1, '21	1%	1%	1%	1%	12	11	11	11	+ 1%	900
..	50	43%	45%	42%	Jan. 12	42%	Jan. 9	Commercial Solvents, Class A (sh.)	40,000	Jan. 1, '21	1%	1%	1%	1%	33%	33%	33%	33%	+ 1%	1,000
58%	28%	70%	55%	73%	Jan. 13	69	Jan. 8	Commercial Solvents, Class B (sh.)	130,851	Jan. 10, '21	1%	1%	1%	1%	28	28	28	28	+ 1%	100
..	47%	30	30	30	Jan. 13	28	Jan. 10	Conley Tin Foll.	198,964	Oct. 1, '20	50%	50%	50%	50%	73	73	73	73	+ 1%	500
61	13%	13%	13%	13%	Jan. 2	18	Jan. 9	Consolidated Cigar (sh.)	144,642	Apr. 15, '21	1%	1%	1%	1%	36%	36%	36%	36%	+ 1%	3,100
80	53	87%	47	82%	Jan. 18	81	Jan. 11	Consolidated Cigar pf.	4,000,000	Dec. 1, '21	1%	1%	1%	1%	81	82%	81	82%	+ 1%	200
12	12	120	113%	113%	.....	.....	.....	Consolidated Gas Electric Light & P. Bldg.	190,481	Jan. 21, '21	76%	76%	76%	76%	119%	119%	119%	119%	+ 1%	.....
95	77%	145%	85	125	Jan. 13	120	Jan. 2	Consolidated Gas pf.	14,510,200	Jan. 2, '21	2%	2%	2%	2%	125%	125%	125%	125%	+ 1%	700
84%	84%	62%	57%	63%	Jan. 13	60	Jan. 20	Consolidated Gas (new).	124,706,300	Dec. 15, '21	2%	2%	2%	2%	60	60	60	60	+ 1%	48,000
21%	12%	15%	9	12%	Jan. 15	11%	Jan. 2	Consolidated Coal, Maryland.	1,171,117	Jan. 15, '21	70%	70%	70%	70%	12%	12%	12%	12%	+ 1%	31,600
68	34%	113%	45%	126	Jan. 19	115	Jan. 2	Continental Can Co.	45,500,000	July 1, '21	1%	1%	1%	1%	124%	124%	124%	124%	+ 1%	6,000
100%	102%	114%	64%	108%	Jan. 4	103%	Jan. 17	Continental Can, when issued (sh.)	399,000	.....	.....	.....	.....	40%	40%	40%	40%	+ 1%	3,500	
160	82%	115%	104%	107%	Jan. 10	104%	Jan. 19	Continental Can Co. pf.	4,015,000	Jan. 1, '21	1%	1%	1%	1%	100%	100%	100%	100%	+ 1%	100
72%	58%	93%	65	92	Jan. 6	92	Jan. 6	Continental Insurance Co. (\$25).	10,000,000	Jan. 10, '21	2%	2%	2%	2%	32	32	32	32	+ 1%	.....
90%	90%	14%	10%	12%	Jan. 10	10%	Jan. 2	Continental Motors cfts. (sh.).	1,760,843	Dec. 1, '21	2%	2%	2%	2%	12%	12%	12%	12%	+ 1%	7,100
112	96	122%	111	121	Jan. 19	110	Jan. 10	Continental Products Refining Co.	49,784,800	Jan. 20, '21	2%	2%	2%	2%	127%	127%	127%	127%	+ 1%	18,700

## New York Stock Exchange Transactions—Continued

Yearly Price Ranges								STOCKS.	Amount Capital Stock Listed.	Last Date Paid.	Dividend Per Cent.	Last Week's Transactions					
1921	1922	High.	Low.	High.	Low.	This Year to Date.	Date.					First.	High.	Low.	Last.	Change.	Sales.
75%	38%	63%	43%	55%	35%	Jan. 15	51	Jan. 6 International Paper Company	20,000,000	Jan. 15, '23	1%	55%	55%	51%	— 3%	26,300	
103%	92	95	94%	75%	75%	Jan. 5	71	Jan. 11 International Paper Co. pf.	663,400	Jan. 15, '23	1%	..	..	..	..	..	
75%	67	80%	59	75%	75%	Jan. 5	71	Jan. 11 International Paper pf. stamped	24,358,600	Jan. 15, '23	1%	72%	71%	71%	— 1%	500	
60	45	75	60	15%	15%	Jan. 1	15	Invincline Oil Salt	6,000,000	Jan. 1, '23	1%	2	..	..	..	..	
25	55%	20%	12%	15%	15%	Jan. 1	15	Invincline Oil Salt	900,280	..	..	15%	14%	15%	+ 1%	11,900	
65%	51%	125%	10%	1%	1%	Jan. 17	45	Jan. 11 Iowa Central	1,426,400	..	..	45%	45%	45%	— 2%	200	
40	22%	33%	24	47	47	Jan. 3	42	Jan. 11 Iron Products (sh.)	132,834	..	..	42%	43	41%	— 2	600	
60%	60%	100%	85	95%	95%	Jan. 5	90%	Jan. 5 Iron Products pf.	925,190	Nov. 15, '22	2	Q	..	..	..	..	..
60%	60%	111	110	..	..	Jan. 17	..	Island Creek Coal (sh.)	118,758	Jan. 1, '23	17	..	..	..	111	..	
65%	65%	2	3	3	3	Jan. 17	..	Island Oil & Trans. (\$10)	25,709,510	..	..	%	%	%	..	7,00	
12%	8%	22%	10	20%	19	Jan. 2	19	Jan. 11 JEWEL TEA	12,000,000	..	..	19	19%	19	19%	800	
40%	8%	70%	28%	77%	74	Jan. 2	70%	Jewel Tea pf.	3,600,000	Oct. 1, '21	1%	..	70%	70%	70%	200	
38%	14%	54%	34%	53	53	Jan. 3	50	Jones Brothers Tea	16,000,000	Jan. 15, '23	1	..	56%	52%	50	+ 1% 2,200	
..	..	..	..	..	..	..	..	Jones & Laughlin Steel pf.	60,000,000	..	..	107%	107%	107%	1,300		
67%	60	..	..	20	20	Jan. 19	18%	KANSAS CITY, FT. SCOTT & MEMPHIS pf.	1,232,000	Jan. 2, '23	1	Q	..	..	..	..	
28%	18%	30%	17	52	52	Jan. 12	52%	Kansas City Southern pf.	30,446,000	..	..	18%	20	18%	20	+ 1% 3,500	
5%	45%	59%	52%	54	54	Jan. 12	52%	Kansas City Southern pf.	41,000,000	Jan. 15, '23	1	Q	53%	53%	53%	500	
9	4%	7%	1%	3%	3%	Jan. 12	1%	Kayser & Gulf (\$10)	14,717,400	..	..	2%	2%	2%	..	10,000	
..	..	48%	34	43%	43	Jan. 2	40	Jan. 8 Kayser (Julius) & Co. (sh.)	106,235	..	..	42%	42%	41%	42%	4,500	
54%	52%	106%	93	103	103	Jan. 8	102	Jan. 11 Kayser (Julius) & Co. pf. (sh.)	506	Jan. 2, '23	2	Q	162	162	162	102	
9%	70%	107%	102	107%	107	Jan. 8	107	Kelly-Springfield Tire (\$25)	9,906,000	Feb. 1, '21	13	..	51%	48	49%	- 1% 34,400	
80	70	86	71%	81%	81%	Jan. 3	84%	Kelly-Springfield Tire 4% pf.	5,441,000	Nov. 15, '22	2	Q	106	106	106	101	
80	70	86	71%	81%	81%	Jan. 3	84%	Kelly-Springfield Tire 4% pf.	5,137,000	Jan. 2, '23	1%	..	84%	..	..	..	
68	35	119	110	112	110	Jan. 11	10	Kelsey Wheel	10,000,000	Jan. 2, '23	1%	Q	106	110	106	110	- 2
94	75	106	90%	100	100	Jan. 2	32	Kelsey Wheel pf.	2,910,000	Nov. 1, '22	1%	..	..	..	..	..	
27%	16	38%	25%	37%	37%	Jan. 4	35	Kokin Corp. (sh.)	2,700,000	Jan. 15, '23	1%	Q	36%	35	35	..	
6%	4%	5%	5%	5%	5%	..	..	Koikuk & Des Moines pf.	2,624,600	..	..	..	..	5	..	..	
17%	8%	24%	4%	10%	10%	Jan. 4	8%	Kystone Tire & Rubber (\$10)	4,358,890	Oct. 1, '21	20	..	92%	88%	88%	- 1% 8,800	
17%	13%	18%	110	104	104	Jan. 16	183	Jan. 6 Kregen (S. S.) Company	18,225,700	Dec. 30, '22	3%	SA	185%	194	185%	189	+ 6 1,400
105%	97%	110%	106	106	106	..	..	Kregen (S. S.) Company pf.	2,110,000	Dec. 30, '22	1%	..	..	..	117	..	
94	70	105	105	..	..	..	..	Kress (S. H.) Company	2,000,000	Nov. 1, '22	1	Q	..	..	105	..	
*101	*101	*115	*109	*109	*109	..	..	Kress (S. H.) Company pf.	3,322,500	Jan. 2, '23	1%	..	..	..	115	..	
55%	40	94%	43	84%	84%	Jan. 17	83	LACELLE GAS COMPANY	10,700,000	Dec. 15, '22	3%	..	84%	84%	84%	+ 1% 160	
14%	10	39%	10	34	34	Jan. 2	32	Lake Erie & Western	11,800,000	..	..	..	..	..	..	..	
30	17%	76%	26%	68%	68%	Jan. 10	66	Lake Erie & Western pf.	11,840,000	Jan. 15, '23	1	Q	67	67	67	+ 1% 2,100	
30	17%	35%	24%	24%	24%	Jan. 13	27%	Lehigh Valley (\$30)	150,000	Dec. 1, '22	5%	..	25%	25%	25%	1,500	
64%	54%	172	62	60	60	Jan. 2	61%	Lehigh Valley	60,501,000	Jan. 2, '23	87%	Q	68%	70	66%	+ 1% 14,000	
64%	54%	150	25	22	22	Jan. 20	60	Lehigh Valley	21,496,000	Dec. 1, '22	3	..	210	210	210	200	
24	13%	22	15	15	15	Jan. 20	22	Liggett & Myers	11,700,000	Dec. 1, '22	3	..	116	116	116	123%	
10	9%	125%	101	101	101	Jan. 8	101	Liggett & Myers Class B	22,512,000	Dec. 1, '22	1%	Q	..	..	..	300	
102	87%	126	101	101	101	Jan. 8	101	Lima Locomotive pf.	1,972,191	Dec. 1, '22	1%	..	..	..	..	..	
42	35%	65%	52	62	62	Jan. 3	58%	Lima Locomotive, new (sh.)	1,600,780	May 1, '21	30%	..	50%	50%	50%	7,900	
21%	10	23%	11	19%	19%	Jan. 4	18%	Lowa's, Incorporated (sh.)	1,600,000	Dec. 30, '22	25%	Q	10%	11%	10%	12,500	
12%	7%	14%	9	11%	11%	Jan. 5	10%	Loft, Incorporated (sh.)	650,000	Jan. 2, '23	..	..	57	57	57	2,800	
42	30	67%	36	61%	61	Jan. 13	51	Loone-Wiles Biscuit	7,056,200	..	..	..	..	..	..	100	
98%	93%	169	97	107	107	Jan. 17	107	Loose-Wiles Biscuit 1st pf.	4,488,200	Jan. 2, '23	1%	Q	107%	107%	107%	107%	
100%	95%	166	100	100	100	Jan. 19	104	Loose-Wiles Biscuit 2nd pf.	2,000,000	Nov. 1, '22	1%	..	..	..	..	..	
100%	95%	121	100	100	100	Jan. 19	100	Lorillard (P.) Company	24,246,700	Jan. 2, '23	3%	..	103	103	103	1,800	
111	100	114%	108	108	108	Jan. 18	108	Lorillard (P.) Company pf.	11,306,000	Jan. 2, '23	1%	SA	132%	132%	132%	50	
118	97	107	101	101	101	Jan. 18	101	Louisville & Nashville	72,000,000	Aug. 10, '22	3%	SA	132%	x132%	x132%	..	
30%	18	50%	32	47%	47%	Jan. 4	45	McINTYRE'S PORCUPINE MINES (sh.)	3,640,283	Dec. 1, '22	25%	Q	183%	183%	183%	183%	
94	70	122	106%	203	203	Jan. 2	200	McIntyre's Porcupine pf.	45,942,800	Dec. 28, '22	1%	..	67%	67%	67%	20,700	
76	62%	94%	68%	68%	68%	Jan. 12	68%	McKee Trucks 2d pf.	10,800,000	Jan. 2, '23	1%	Q	94%	93%	94%	1,100	
64%	54%	87%	54	87%	87%	Jan. 8	88	McKee Trucks 2d pf.	5,331,700	Jan. 2, '23	1%	Q	86%	86%	86%	500	
72	50%	117	72	105%	105	Jan. 4	105%	Mackay Companies	41,891,000	Jan. 2, '23	1%	Q	..	..	..	105%	
62%	55	70	57	69%	69%	Jan. 5	69	Mackay Companies pf.	50,000,000	Jan. 2, '23	1	Q	69	69	69	500	
67%	60%	62	59	71	71	Jan. 20	61	Macy (R. H.) & Co. (sh.)	350,000	..	..	67%	65	65	65	25,100	
67%	60%	35%	31	35%	35%	Jan. 9	31	Macy (R. H.) & Co. pf.	10,00,000	Nov. 1, '22	1%	Q	113%	113%	113%	4,000	
93%	82%	35%	30	35%</td													

## New York Stock Exchange Transactions—Continued

High.	Low.	1921. High.	1922. High.	This Year. High.	Year to Date. Low.	Date. Date.	STOCKS.	Amount Capital Stock Listed.	Last Date Paid.	Dividend, Per Cent.	Pe- riod.	Last Week's Transactions					
												First.	High.	Low.	Last.	Change.	Sales
68	40%	91%	62%	83%	Jan. 2	78%	Pacific Gas & Electric.	34,004,100	Jan. 15, '23	1%	Q	80%	80%	78%	79%	- 1%	5,100
17%	8	19	14	11%	Jan. 15	11%	Pacific Mail (\$5)	1,499,970	Dec. 15, '22	8%	Q	11%	11%	11%	11%	- 1%	5,100
50%	27%	69%	42%	38%	Jan. 4	45	Pacific Oil (sh.)	3,500,000	Jan. 20, '23	\$1.50	SA	47%	47	46	46	- 1	30,300
58	38%	68	55	44	Jan. 16	45	Pacific Telephone & Telegraph.	18,000,000	Jan. 15, '23	1%	Q	..	..	..	..	..	..
..	..	21	10	14%	Jan. 18	10%	Packard Motor Car Company (\$10)	57,000,000	Jan. 15, '23	1%	Q	..	..	..	..	..	..
..	..	93%	91%	94%	Jan. 19	93	Paciard Motor Car Company pf.	14,789,800	Dec. 15, '22	1%	Q	93%	94%	93%	94%	+ 1%	700
70%	38%	100%	48%	91%	Jan. 2	84	Pan-American Pipe Co. (\$50)	48,292,450	Jan. 20, '23	2%	Q	98%	98%	87%	87%	- 5	167,000
71%	34%	95%	44	84%	Jan. 20	78	Pan-American, Class B (\$50)	58,745,400	Jan. 20, '23	2%	Q	82%	82%	78%	78%	- 4%	94,100
15%	6	12	3	5	Jan. 5	4	Pan-Pacific P. & R. (sh.)	198,770	Jan. 2, '23	1%	Q	4	4	4	4	- 3%	300
78%	68	73	61	68	Jan. 12	68	Pan-Pacific P. & R. pf.	3,082,700	Oct. 20, '22	2%	Q	..	..	..	..	..	..
15%	9%	17	7%	14%	Jan. 2	12	Parish & Bingham (sh.)	150,000	Dec. 30, '22	\$1	2	12	12	12	- 1%	100	
..	..	104%	104%	104%	Jan. 1	..	Parish & J. C. pf.	2,543,100	Dec. 30, '22	1%	Q	..	..	..	..	..	..
..	..	104%	104%	102	Jan. 18	102	Pennsylvania Edison pf. (sh.)	19,775	Jan. 2, '23	2	Q	102	102	102	102	- 1%	100
41%	32%	49%	37%	47	Jan. 4	46%	Pennsylvania Railroad (\$50)	49,296,400	Nov. 20, '22	75c	Q	40%	40%	40%	40%	- 1%	13,400
17%	6%	13%	3%	3%	Jan. 2	2%	Penn. Steel-Curd Steel (sh.)	612,272	..	..	..	3%	3%	3%	3%	- 1%	3,800
64%	33%	98	58%	94%	Jan. 2	90	People's Gas, Chicago.	38,495,500	Jan. 17, '23	1%	Q	90%	92	90	91	- 1%	3,000
12%	8%	28%	10%	13%	Jan. 3	12	Perlor & Eastern.	10,030,000	..	..	..	12%	12	12	12	- 1%	700
23%	15%	40%	19	38%	Jan. 6	36	Pere Marquette.	45,046,000	..	..	..	35	38	36	38	+ 1%	12,300
65%	50	82	63	75	Jan. 2	72%	Pere Marquette pf.	12,429,000	Nov. 1, '23	1%	Q	74	74	73%	73%	- 1%	200
60%	34	74%	50%	65%	Jan. 6	65%	Petroleum-Mulliken	6,995,800	Dec. 1, '22	1%	Q	67	67	65%	65%	- 2%	600
34%	34%	..	..	..	..	..	Pettit-Jones (sh.)	761,600	Jan. 2, '23	1%	Q	..	..	..	..	..	..
*100*	100	..	..	..	..	..	Pettit-Jones, Mulliken 1st pf.	100	..	..	..	..	..	..	..	..	..
35%	26%	45%	31%	41%	Jan. 6	45	Philadelphia Company (\$50)	42,493,000	Oct. 31, '22	75c	Q	32%	32%	31%	31%	- 1%	2,600
..	..	45%	45%	45%	Jan. 9	45	Philadelphia Co. pf. (\$50)	14,552,250	Jan. 1, '23	\$1.50	SA	44	44	44	44	- 1	100
100%	37%	102%	75%	78%	Jan. 6	70	Phillips-Jones (sh.)	85,000	..	..	..	78%	77	77	77	+ 1	300
90%	61	97	88%	90	Jan. 16	96	Phillips-Jones pf.	2,255,000	Nov. 1, '22	1%	Q	96	96	96	96	- 1%	100
34%	16	59%	28%	52%	Jan. 12	47%	Phillips Petroleum (sh.)	10,016	Jan. 2, '23	50c	Q	51%	51%	48%	50	- 1	41,200
42%	42%	24%	13%	15%	Jan. 9	14	Pierce-Arrow Motor (sh.)	900,000	May 1, '19	\$1.25	..	14	13	13	13	- 1%	10,000
85%	21	49	18%	35%	Jan. 9	31	Pierce-Arrow Motor pf.	10,000,000	Apr. 1, '21	..	..	33%	32	33	32	+ 1%	2,200
11%	5%	12	4	4%	Jan. 8	4	Pierce Oil (\$25)	29,622,925	..	..	..	4%	4%	4%	4%	- 1%	2,350
78	30%	71	32	43%	Jan. 11	30%	Pioneer Oil pf.	14,624,000	Feb. 1, '22	2	..	40%	41	39%	39%	- 1%	1,600
..	..	59%	39	61	Jan. 18	55%	Platay-Wigley (sh.)	2,000,000	Dec. 1, '22	\$1	..	57%	61	55%	55%	+ 1	14,800
60	52	72%	50%	68	Jan. 3	58	Pittsburgh Coal of Pennsylvania	51,036,710	Jan. 25, '22	1%	Q	30%	30%	28%	28%	- 1%	1,000
93	82%	100%	90%	90%	Jan. 4	99	Pittsburgh Coal of Pennsylvania pf.	35,060,000	Oct. 25, '22	1%	Q	..	..	90%	90%	- 1%	100
80	78	73%	73%	73%	Jan. 16	..	Pittsburgh, Cincinnati, Chicago & St. Louis.	68,022,700	Aug. 15, '22	6	..	..	..	72%	72%	- 1%	100
125	118%	*141	*130%	111%	Jan. 17	141%	Pittsburgh, Fort Wayne & Chicago pf.	10,714,300	Oct. 20, '22	1%	Q	..	..	*129	*129	- 1%	100
85%	78	97%	93%	93%	Jan. 3	97	Pittsburgh Steel pf.	4,000,000	Jan. 2, '23	1%	Q	111%	111%	111%	111%	- 1%	100
32%	31	23	36%	33%	Jan. 18	33%	Pittsburgh & West Virginia.	50,503,000	Dec. 1, '22	1%	Q	92	92	85%	85%	- 5	3,800
80	70	94	76	93	Jan. 18	80	Pittsburgh & West Virginia pf.	9,100,000	Nov. 29, '22	1%	Q	80	80	80	80	- 4	2,800
10%	12%	41	14%	41%	Jan. 20	38%	Pitt Creek Coal Co. tr. cts. (\$10)	2,129,200	Jan. 1, '23	375c	Q	40%	41%	39%	41%	+ 2%	8,800
..	..	90%	60%	67	Jan. 10	67%	Porto Rican-American Tobacco Company	6,277,800	Nov. 1, '22	\$1.25	Q	120%	121%	122%	122%	- 1%	10,000
..	..	120	60	121%	Jan. 15	113	Porto Rican-American Tobacco Company pf.	20,000,000	Dec. 20, '22	2	..	..	..	..	..	..	..
61	52	71%	61%	71%	Jan. 18	110%	Postum Cereal.	6,500,000	Nov. 1, '22	2	..	112%	113%	112%	113%	- 1%	2,800
26%	19%	95%	87%	87%	Jan. 2	65%	Pressed Steel Car Company	12,500,000	Jun. 8, '21	1%	Q	73%	73%	68%	68%	- 1%	500
104	83	106	91	91	Jan. 5	88	Pressed Steel Car Company pf.	12,500,000	Nov. 29, '22	1%	Q	92	92	88	88	- 1%	44,900
34%	20%	51	24%	51	Jan. 2	47%	Producers & Refiners (\$50)	18,162,400	..	..	40%	40%	47%	48%	- 1%	200	
40	35	49	35	47	Jan. 6	46	Producers & Refiners pf. (\$50)	2,961,950	Nov. 6, '22	8	..	47	47	47	47	- 1%	1,000
70%	54	100	68	68	Jan. 19	92%	Pubic Service Corporation, New Jersey.	30,000,000	Dec. 30, '22	1%	Q	97%	97%	95%	95%	- 1%	25,100
11%	8%	103	102	125%	Jan. 4	125%	Pubic Service Corporation, New Jersey, pf.	120,000,000	Dec. 20, '22	2	..	107%	106%	106%	106%	- 1%	8,200
51%	24%	57	57	57	Jan. 4	43	Pullman Company	16,503,670	Jan. 15, '23	\$1.25	..	130%	128%	129%	129%	- 1%	6,800
40%	21%	38%	26%	29%	Jan. 2	27%	Punta Alegre Sugar (\$50)	6,447,525	Dec. 1, '22	50c	..	28%	28%	27%	27%	- 1%	8,000
..	..	102%	94	94	Jan. 20	99	Pure Oil Company (\$25)	10,000,000	Jan. 1, '23	2	..	90%	90%	89%	89%	- 1%	400
..	..	97%	94	94	Jan. 3	113	RAIL STEEL SPRING COMPANY.	13,500,000	Dec. 30, '22	2	..	114%	114%	113%	113%	- 1%	800
107	98	120	108%	108%	Jan. 3	..	Rail Steel Spring Company pf.	8,600,000	Dec. 2, '23	2	..	116%	116%	116%	116%	- 1%	1,000
61	52	71%	61%	61%	Jan. 18	110%	Raymond Corp. C. stock cts.	13,100,000</									

# *Stock Exchange Bond Trading*

*Week Ended January 20*

*Total Sales \$65,290.100 Par Value*

UNITED STATES GOVERNMENT LOANS

Range, 1923	UNITED STATES GOVERNMENT BONDS										UNITED STATES GOVERNMENT BONDS											
	High			Low			Last Chg'd			Net			High			Low			Last Chg'd			
	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	
101.48	100.94	99.26	Lib	3%6s,	1032-47-	101.48	101.08	101.26	+ .12	81%	81%	81%	129	120	Bt	4	O pr blien	3%8s,	94	94	37	
101.48	100.94	99.26	Lib	3%6s,	1032-47-17	reg.	101.08	101.10	+ .04	81%	78%	78%	238	238	Bt	4	O & gold 4s,	1948-	78%	75%	77%	
101.48	100.94	99.26	Lib	3%6s,	1032-47-17	reg.	101.08	101.10	+ .04	81%	78%	78%	167	167	Bt	4	O & cv 4%5s,	1933-	79%	78%	70%	
98.44	98.10	97.37	Lib	4d	1d,	102.00	98.34	98.10	- .26	101%	100%	100%	183	183	Bt	4	O & ref 3%5s,	1995-	84%	82%	83%	
99.10	98.00	89.04	Lib	4d	1d,	102.00	97.42	98.60	+ .80	20%	73%	73%	82	82	Balto+P.L.E&WV's	4s,	41	76%	73%	75%		
98.74	98.30	97.30	Lib	4d	1d,	102.00	97.46	98.74	+ .28	98%	98%	98%	100	100	Balto+P.L.E&WV's	4s,	41	76%	73%	75%		
98.82	98.00	97.14	Lib	4d	1d,	102.00	97.49	98.74	+ .25	98%	98%	98%	100	100	Balto+P.L.E&WV's	4s,	41	76%	73%	75%		
97.07	96.00	95.00	Lib	5d	2d	cv 4%6s,	97.42	97.46	+ .36	98%	98%	98%	115	115	B& O	8	S W Div	4%3s,	23	92%	91%	92%
99.70	98.00	97.00	Lib	5d	2d	cv 4%6s,	97.42	97.46	+ .36	98%	98%	98%	115	115	B& O	8	Tol & C	4%3s,	23	92%	91%	92%
99.48	98.74	97.30	Lib	5d	2d	cv 4%6s,	97.42	97.46	+ .36	98%	98%	98%	115	115	B& O	8	Tol & C	4%3s,	23	92%	91%	92%
98.96	98.74	97.40	Lib	4d	1d,	102.00	98.76	98.74	- .02	100%	100%	100%	100	100	B& O	8	Tol & C	4%3s,	23	92%	91%	92%
99.00	98.42	92.98	Lib	4d	1d,	102.00	93.38	93.38	- .00	100%	98%	98%	92	92	B& O	8	Tol & C	4%3s,	23	92%	91%	92%
98.90	98.35	95.12	Lib	4d	1d,	102.00	93.38	93.38	- .00	100%	98%	98%	92	92	B& O	8	Tol & C	4%3s,	23	92%	91%	92%
100.32	100.20	77.94	Victory	4%6s,	102.00	102.00	100.22	+ .02	.02	99%	97%	97%	17	17	Beth Steel	ref	5s,	1912-	96%	94%	96%	
100.00	100.00	18	Victory	4%6s,	102.00	102.00	100.02	+ .02	.02	97%	94%	94%	15	15	Beth Steel	ref	5s,	1912-	96%	94%	96%	
100.04	99.80	104.65	Treas	4%6s,	104.75	104.75	99.80	- .95	.94	98%	95%	95%	45	45	Braden Copper	6s,	1951	90%	88%	90%	- 1%	
100.04	99.80	104.65	Treas	4%6s,	104.75	104.75	99.80	- .95	.94	97%	95%	95%	42	42	Brier Hill	5s,	1925	92%	90%	92%	- 1%	
99.85	99.74	99.60	Pan 3a,	ref,	100.61	99.94	99.60	- .34	.34	99%	97%	97%	45	45	Brown	4d	1910	10.47	6.88	10.47	- 1%	
99.85	99.74	99.60	Pan 3a,	coupl,	100.61	99.94	99.60	- .34	.34	99%	97%	97%	45	45	Brown	4d	1910	10.47	6.88	10.47	- 1%	
99.25	99.74	99.60	Pan 3a,	coupl,	100.61	99.94	99.60	- .34	.34	99%	97%	97%	45	45	Brown	4d	1910	10.47	6.88	10.47	- 1%	
102.25	102.25	10	U S G s,	coupl,	103.00	102.95	102.25	- .00	.00	103%	102	102	21	21	Bklyn Edison	gen	5s,	1949	97	96	96%	
							98	96	21	103%	102	102	102	102	Bklyn Edison	gen	6s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	- 102%	102	102	
										103%	102	102	102	102	Bklyn Edison	gen	7s,	1930	-			

### Total sales

FOREIGN ISSUES

427 K. OF UN

Total sales ..... \$1,000,000

Total miles ...

CORPORATION ISSUE

## Stock Exchange Bond Trading—Continued

Range, 1922		High Low Last		Net Ch'ge		Range, 1923		High Low Last		Net Ch'ge		Range, 1923		High Low Last		Net Ch'ge		
High	Low	Sales		High	Low	Last		High	Low	Last		High	Low	Last		High	Low	Last
100%	99%	1	NASH, C&ST L. con 5% '28 99%	99%	99%	99%	1/4	108%	106%	36	Packard Mot Car Ss., 31, 108% 107% 108% + 1%	19%	19%	19%	0	Stand Gas & El ev 5s, '26 99%	99%	99%
60%	58%	50	Nassau Elec R. R. Ia., '51.	60%	59%	59%	- 1%	104	102	17	Pan Am T & Eq 7s, '30 102% 102% 102% - 1%	100%	105%	105%	1/2	Stand Cal. Gas, '51. 103% 103% 103% - 1%	103%	103%
28%	26	15	Nat. Ry's of Mex p. 1 44s.	37	37	37	+ 1%	104	81	1	Penn Co gtd 3% s, 1941, B. 83	83	83	83	-	Steel & Tube Ia., '51. 103% 103% 103% - 1%	103%	103%
100%	100%	6	Nat. Tube 3%, '35.	101	100%	100%	- 1%	92	92	12	Penn Co gtd gold 4d, '31.	92	92	92	-	96%	96%	96%
94%	92%	4	Newark Gas 5s, '18.	94	94	94	+ 1%	93	93	13	Penn 4s, 1948.	90%	90%	90%	+ 1%	93%	93%	93%
75%	73%	1	New Eng R. R. con 4%, '45.	75	75	75	- 1%	32%	32%	124	Penn gen 4% 1965.	92%	92%	92%	- 1%	93%	93%	93%
100%	99%	278	N.E. T & T 1st 5s, '32.	99%	99%	99%	- 1%	92	93	1	Penn 4s, 1913.	93%	93%	93%	-	93%	93%	93%
81%	81%	2	N.O. & N.E. Ref'dimp 4% 5s, '32.	81%	81%	81%	- 1%	96%	96%	2	Penn 4s, 1928.	92%	92%	92%	-	93%	93%	93%
78%	76%	5	New Orleans Term 4%, '33.	76%	76%	76%	- 1%	101%	99%	104	Penn gen 4% 1960.	93%	93%	93%	-	93%	93%	93%
79%	79%	138	N.O. T & M Inc 3%, '25.	79%	79%	79%	- 1%	114%	109%	143%	Penn Gs., 1936.	94%	94%	94%	-	94%	94%	94%
101%	100%	6	Nat. Tube 3%, '35.	101	100%	100%	- 1%	104	102	17	Penn gen 4% 1968.	95%	95%	95%	-	95%	95%	95%
101%	100%	4	N.Y. Air Brake 1st 6s, '28.	104	104	104	+ 2%	78	74	1	Penn 4s, 1913.	96%	96%	96%	-	96%	96%	96%
91%	90%	29	N.Y. Central deb. 6s, '10.	91	90	90	- 1%	28%	27	3	Penn 4s, 1913.	97%	97%	97%	-	97%	97%	97%
88%	87%	32	N.Y. C ref & imp 4% 5s, '20.	87%	85%	86%	- 1%	93%	92	3	Pete G & C of C ref 5s, '47.	93%	92	92	- 1%	93%	92	92
77%	75%	28	N.Y. Central gen 3%, '27.	76%	75%	75%	- 1%	107%	107	8	Pete G & C of C cond 4s, '43.	107	107	107	-	107%	107	107
105%	103%	300	N.Y. Central deb. 6s, '1935.	104%	103%	103%	- 1%	98	96	2	Pete Mart Jan 5s, '56.	97%	96	96	-	96%	96%	96%
98%	96%	749	N.Y. C ref & imp 5s, '20.	97%	96%	96%	- 1%	82	81	3	Pete Mart 1st 6s, '56.	98%	97	97	-	97%	97%	97%
102%	102%	2	N.Y. C deb 6s, '35.	102%	102%	102%	-	32%	30%	3	Pete Mart & W 4s, '54.	99%	98	98	-	98%	98%	98%
82%	80%	18	N.Y. Cent con 4%, '19.	81%	80%	81%	- 1%	101%	100	1	Pete Mart & W 4s, '54.	99%	98	98	-	98%	98%	98%
74%	73%	3	N.Y. Cent, L. B. col 3%, '29.	73%	73%	73%	-	102%	102	1	Philippine Ry. 1937.	98%	97	97	-	97%	97%	97%
76%	72%	5	N.Y. C. & G. col 3%, '28.	76%	75	75	- 1%	96%	95	2	Buerg D. I. 1931.	96%	96	96	- 1%	96%	96	96
88%	86%	2	N.Y. Conn deb. 6s, '31.	87%	86%	87%	+ 1%	106%	96	41	P. G. & S. L. 5s, '70.	98%	97	97	-	97%	97%	97%
88%	85%	8	N.Y. Conn deb. 6s, '44.	88%	88%	88%	- 1%	94%	94	4	P. G. & S. L. 5s, '70.	97%	97	97	-	97%	97%	97%
70%	70%	9	N.Y. Dock 5s, '29.	70%	70%	70%	- 1%	95%	94	4	P. G. & S. L. 5s, '70.	97%	97	97	-	97%	97%	97%
112%	103%	114	N.Y. Ed. 1st & ref 5s, '41.	111%	110%	110%	- 1%	87%	86	1	Portland Ry. 5s, '60.	87%	87	87%	-	87%	87%	87%
99%	99%	1	N.Y. & Erie 1st ext 4%, '23.	99%	99%	99%	- 1%	84%	83	2	Portland Ry. 5s, '60.	88%	87	87%	-	87%	87%	87%
14%	98%	8	N.Y. G. & E. H. & P. 5s, '48.	100%	99%	99%	+ 1%	108%	107	10	Portuguese 1st 5s, '21.	98%	97	97	-	97%	97%	97%
83%	82%	25	N.Y. G. & E. H. & P. 4s, '49.	83%	82	83	- 1%	124%	123	10	Prod & Ref 5s, '31.	98%	97	97	-	97%	97%	97%
98%	97%	9	N.Y. Jersey 1st 5s, '10.	97%	97	97	- 1%	85%	84	11	Public Service co. 1950.	84%	83	83	+ 1%	83%	83%	83%
99%	99%	1	N.Y. L. & W. Ref'dimp 4%, '23.	99%	99%	99%	+ 1%	108%	105	57	Pun Alegre B tem 7s, '37.	107%	105	105%	-	105%	105%	105%
73%	67%	182	N.Y. N.H.C. deb 6s, '48.	70%	68%	68%	- 1%	80	78	1	R&B 1st 5s, '21.	98%	97	97	-	97%	97%	97%
41%	39%	58	N.Y. N.H. & H. deb 6s, '48.	40%	39	39	- 1%	80	78	1	Rog-Brown gen 7s, '42.	93	93	93	-	93%	93%	93%
81%	78%	46	N.Y. N.H. & H. deb 6s, '48.	79%	78	78	- 1%	80	78	1	Rutland-Can. Ia. 1949.	70	70	70	-	70%	70%	70%
47%	47	1	N.Y. N.H. & H. non-cv deb.	47%	47	47	- 1%	80	80	76	READING gen 4s, '97.	86	85	85	- 1%	85%	85%	85%
48%	45%	1	N.Y. N.H. & H. cv 3%, '58.	48%	48	48	+ 1%	80	80	76	READING gen 4s, '97.	83	83	83	- 1%	83%	83%	83%
68%	63%	66	N.Y. N.H. & H. 7s, '25 (francs).	63%	63%	63%	- 3%	100	100	13	Rem Arms 5s, '37.	85%	85	85	- 1%	85%	85%	85%
50%	46%	16	N.Y. N.H. & H. non-cv deb.	48%	48	48	- 1%	100	100	13	Rem Arms 5s, '37.	85%	85	85	- 1%	85%	85%	85%
76%	69%	10	N.Y. O. & W. ref 4s, '1902.	69%	69%	69%	- 1%	78%	76	1	Rio Gr. June 1st 5s, '1939.	87%	85	85	-	85%	85%	85%
65%	63%	3	N.Y. O. & W. ref 4s, '1905.	63%	63%	63%	- 1%	67	66	1	Rio Gr. W 1st 5s, '1939.	76%	75	75	-	75%	75%	75%
35%	31%	32	N.Y. O. & W. ref 4s, '1912.	31%	31	31	- 1%	81	79	1	Robbins & M 1st f 7s, '49.	92%	91	91	-	91%	91%	91%
61%	57%	17	N.Y. Rya adj 5s, '12.	56%	54	54	- 1%	93	92	2	Rog-Brown gen 7s, '42.	93	93	93	-	93%	93%	93%
97%	95%	5	N.Y. State Ry 1st 6s, '22.	97%	95	97	- 1%	70	70	1	Rutland-Can. Ia. 1949.	70	70	70	-	70%	70%	70%
67%	66%	25	N.Y. State Ry 4s, '62.	62%	61	61	- 1%	74%	74%	1	S. J. & G. I. 1st 5s, '14.	74%	74	74	-	74%	74%	74%
97%	97%	52	N.Y. Steam Co 1st 6s, '47.	97%	97	97	- 1%	80%	79	2	S. L. I. & S. gen 5s, '31.	96%	96	96	-	96%	96%	96%
55%	51	2	N.Y. S. & W. ref 5s, '1937.	53%	51	51	- 1%	80%	81	8	S. L. I. & S. gen 5s, '31.	96%	96	96	-	96%	96%	96%
45%	45	1	N.Y. S. & W. 2d 4s, '37.	45%	45	45	- 1%	86	85	13	S. L. I. & S. 1st 5s, '1932.	92%	91	91	-	91%	91%	91%
107%	105%	173	N.Y. Tel 5s, '60.	101	100	100	- 1%	84%	83	14	S. L. R. & Pac 5s, '55.	84%	83	83	-	83%	83%	83%
108%	106%	28	N.Y. Tel a f deb 6s, '1940.	106%	104	104	- 1%	90%	89	15	S. L. & San F gen 5s, '31.	99%	99	99	-	99%	99%	99%
94%	92%	124	N.Y. Tel 4s, '51.	94%	92	92	- 1%	103%	103	1	S. L. & S. F. gen 5s, '31.	103%	103	103	-	103%	103	103
50%	48%	40	N.Y. West & B 4s, '1946.	48%	47	47	- 1%	76%	76	20	S. L. & S. F. pr 1st 4s, '50.	68%	68	68	- 1%	68%	68%	68%
101%	99%	104	N.Y. Windham 1st 5s, '27.	99%	101	101	- 1%	80%	79	21	S. L. & S. F. pr 1st 4s, '50.	83%	83	83	-	83%	83%	83%



# Transactions on Out-of-Town Markets

## Boston

MINES.			High	Low	Last
Sales	High	Low	Last		
83 Ahmeek	.58	.57	.57		
25 Am Zinc L & S pf.	.50	.50	.50		
1,635 Anacoda	49%	45%	47%		
150 Arcadian	3%	3%	3%		
165 Arizona Commercial	7%	7%	7%		
750 Blingham	18	18	18		
237 Calumet & Arizona	57	54%	55%		
61 Calumet & Hecla	290	287	287		
2,750 Carson Hill	9%	8%	8%		
47 Centennial	8	7	8		
23 Chino Copper					
458 Copper Range	37%	35%	35%		
4,840 Davis-Daly	3%	2%	3%		
540 East Butte	9%	8%	8%		
197 Franklin	1%	1%	1%		
155 Grandia Con.	25%	24%	24%		
50 Helvetia	%	%	%		
355 Island Creek Coal	103%	101%	103%		
57 Island Creek Coal pf.	95%	94	94		
100 Isle Royale	22	21%	21%		
100 Keeewenaw	1%	1%	1%		
100 Kerr Lake	3%	3%	3%		
55 La Salle	1%	1%	1%		
25 LaVe Copper	3	3	3		
40 Mass Con.	1%	1%	1%		
581 Mayflower Old Colony	3%	4%	4%		
23 Michigan	2%	2%	2%		
110 Mohawk	58	56	56		
1,200 New Cornellia	17%	16%	17		
10 New River Coal	36%	36%	36%		
220 Nipissing	5%	5%	5%		
330 North Butte	9%	9%	9%		
37 Old Dominion	21	19	19		
60 Oceola	32	32	32		
67 Park City Mining	3%	3%	3%		
1,610 Pond Creek Coal	40%	40	40%		
25 Quincy	34	34	34		
90 St. Mary's Land	42%	42	42		
20 Seneca Copper	7%	7%	7%		
60 Shannon	51	55%	55		
6 Superior Copper	1%	1%	1%		
1,755 Superior & Boston	2%	2%	2%		
3,015 Trinity	1%	1	1		
2,050 Tuolumne	55	50	52		
60 U. S. Smelting	40	37	37		
170 U. S. Smelting pf.	47	46	47		
2,440 Utah Apex	3	2%	2%		
1,200 Utah Con.	1%	1%	1%		
650 Utah Metals	.95	.90	.95		
270 Winona	1	.85	1		
245 Wolverine	8	.75	8		
300 Wyandotte	%	%	%		
RAILROADS					
165 Boston & Albany	148	145	145		
164 Boston Elevated	82	81	82		
48 Boston Elevated 1st pf.	121	120	121		
97 Boston Elevated 2d pf.	103	102	102		
275 Boston & Maine	17%	16%	16%		
38 Boston & Maine pf.	22%	21%	21%		
21 Boston & Providence	160%	160	160		
42 Chl Junc & S Y pf.	94%	91	94		
20 Con & Pass pf.	79	79	79		
423 East Mass Ry.	21	19	20%		
127 East Mass pf.	70	70	71		
1,350 East Mts. H. P. B. pf.	61	59%	63		
92 East Mass Ry. Ad.	30%	27	38		
1,107 East Mass adjt cfs	39	35	39		
549 Maine Central pf.	80	80	80		
1,549 N. Y. N. H. & Hartford	1%	16%	18%		
9 Norwich & Worcester pf	98	97%	97%		
151 Old Colony	77	73	73		
8 Providence & Worcester	120	120	120		
10 Rutland pf.	35	35	35		
27 Vermont & Mass.	97	96	96		
MISCELLANEOUS					
48 Am Agr Chemical	30%	29%	30%		
139 Am Chemical pf.	50%	58%	59%		
830 Am Pneu Service	3	3	3		
490 Am Pneu Service 2d pf.	19%	19	19%		
135 Am Sugar	76%	76	76%		
41 Am Sugar pf.	105%	107	108		
410 Am Tel & Tel.	125%	122%	122%		
32 Am Woolen	94%	94%	95%		
205 Am Woolen pf.	111%	110	110%		
544 Amoskeag	94%	94%	94%		
41 Amoskeag pf.	81%	81%	81%		
200 Boston Motor Petroleum	20	19	20		
400 Eastern Mfr.	8%	7%	7%		
145 Eastern Steamship	83%	83	84		
617 Edison Electric	168%	167	168%		
10 Elder Corp.	10%	10%	10%		
355 Garner Motor	12%	12	12		
29 Galveston-Houston Elec	20	27	28%		
45 General Electric	182%	180%	182%		
80 Gray & Davis	12%	12	12		
368 Greenfield Tap & Die	21	20%	21		
170 Hood Rubber	59%	57%	58		
100 Int Buttonhole Machine	4%	4%	4%		
10 Int Cotton Mills pf.	77%	77%	77%		
880 Int Cement	30	37	30		
75 Int Products	5%	5%	5%		
453 J. T. Connor	20%	20%	20%		
228 Libby, McNeil & Libby	7%	6%	7%		
83 Loew's Theatre	10%	10%	10%		
677 Mass Gas	87	83%	84		
106 Mass Gas pf.	71	70	70%		
41 Mergenthaler Linotype	178	170	178		
24 Mex Tel & Tel.	1	1	1		
12 Do pf.	1	1	1		
205 Mexican Invest	0	0	0		
219 Miss River Power	27%	27	27%		
88 Miss River Power pf.	81%	80	81		
60 Motol	108	103	108		
30 Nash Motors pf. A.	100	100	100		
1,222 National Leather	8%	7%	7%		
205 New England Telephone	120	118	118		
440 Opium Circuit	19	17%	19		
346 Pacific Mills	90	98	98		
2 Mapt (T G) pf.	82	80%	80%		
33 Reecy Folding Machine	2	2	2		
65 Reecy Buttahole Mach.	16	15%	15%		
532 Swift & Co.	100%	108	108		
255 Swift International	21	20%	20%		
843 Torrington	47%	46%	47%		

SALES

50 United Drug	High	Low	Last
51 United Drug 1st pf.	48	46%	47%
263 United Fruit	157%	152	157%
159 United Twist Dill.	0	7%	7%
20,960 United Shoe Mach.	51	40%	50%
3,287 Ventura Oil	27%	26%	27%
3,035 Waldorf	38%	37%	38%
820 Waltham Watch	4	3%	3%
140 Waltham Watch cfs	1	1	1
4,890 Waltham Watch pf.	14	11%	14
2,875 Walworth Bros.	27%	26%	27%
45 Warren Bros. 1st pf.	34	33	33
2 Warren Bros. 2d pf.	38	38	38

BONDS

SALES

# The Annalist Barometer of Business Conditions

Continued from Page 147

British Government would hold out for the best possible settlement, particularly in view of the facts that the negotiations are being carried on by a newly elected Government, which is pledged to a policy of retrenchment, and that the negotiations involve a problem which seriously affects the taxpayer abroad. The opinion is generally expressed, both in political and financial circles, that no serious disagreement is to be feared because of the failure of the commission to reach a definite conclusion, and that the entire complex problem possibly will be settled to the satisfaction of both nations within the next six months.

It is small wonder, in consideration of the crisis abroad, that all markets are exhibiting a tendency to slow down, or at last least to mark time, until definite and conclusive decisions are reached abroad.

A great deal of the uneasiness which characterized all markets in the previous seven-day period was lost last week. In no single direction was any positive flight exhibited. On the other hand, there was a degree of uneasiness and uncertainty all along the line which made for generally lower prices. This probably was a reflection of the caution of buyers rather than an exhibition of liquidation, and it may be said that such pressure as has been exhibited against all markets has been more or less professional in character. As a matter of fact, operations in London and the tone of the markets over there have been watched very closely on this side of the Atlantic for a cue as to proceedings here, and when the London markets early in the week showed a degree of uncertainty and nervousness over the Franco-German im-

broglie their sentiments found immediate reflection on this side of the water. This was particularly true in the more speculative stock markets and also, to some extent, in the investment and commodities markets. There is scant indication that there has been any lightening of the volume of buying orders, which are sending the wheels of our industry forward at a faster pace, but at the same time the daily ebb and flow of quotations, the true measure of financial sentiment, have been irregular in action and without normal width and breadth.

Possibly the most constructive development in our market is the continued ease of all classes of money and the fact that more than \$500,000,000 par value of new securities have been sold to investors in the New York market since the first of the year without affecting market rates for money. In other directions there are developments which must be construed as constructive. Our foreign trade has commenced to revive, as the late Fall figures now at hand unmistakably show. Taken as a whole, the total of both imports and exports is some 15 per cent. to 25 per cent. ahead of the figures for the previous year, with the greatest gain recorded in imports, which in October of 1922 were more than double those for the same month in 1921. The recapitulation of figures just given out by the Department of Commerce, and, incidentally, the first made public since the introduction of the Fordney Tariff act in September, 1922, shows the exports for October to have been \$370,720,154 for 1922, as compared with \$343,597,418 for 1921, and the imports to have been \$319,000,000 for 1922, compared with \$188,000,000 for the same month in the previous year.

Industrially the country appears to be going ahead in rather remarkable fashion. Iron and steel operations at primary points are now larger than at any time in all of 1921 or 1922. Similar recoveries have taken place in such important lines as copper, leather, oil, foodstuffs and the like. With the exception of the item of coal, a larger freight business was handled by the American railroads last year than in any other year in their history. Complete reports show that car loadings for 1922 were 16 per cent. above 1921, and exceeded by 3½ per cent. the record loadings for 1920, and this pace has been

maintained since the turn of the year.

Commodity prices indicate a disposition to moderation, and it would not prove a surprise should they fluctuate at or near the current level for some time to come. The advance in average prices for the month of December reflected plainly that the swing of the pendulum had about reached its maximum. The average advance of commodities from July 1 to Dec. 1 was approximately 6% per cent., but in the month of December the advance, although particularly wide in some one or two items, was nevertheless more moderate as a whole, amounting, in fact, to fractionally less than 1 per cent.

## Stocks

Continued from Page 118

roads—all of these present tangible evidence that increasing prosperity is coming to American corporations which are keeping pace with the times. Sooner or later, the full and complete effects of this quite evident desire of buyers to take up the slack in their commitments must have reflection in increased corporate earnings and, naturally, in stock market prices.

The fact that call money is in supply at 3% per cent. to 4 per cent. lends further color to the belief that such irregularities and fits of weakness as occur from time to time are merely ripples on the surface and that the broad underlying movement is toward higher stock market prices.

The crisis which has developed abroad, it is true, acted as a brake on the market last week. It is not a situation which can be ignored or glossed over, but because of its very nature the crisis must be a short-lived one, and there is evidence that the stock market has its eye on the day when it will be removed as a factor of importance. In the meanwhile, time is being marked. No ground of importance is being lost in any direction. Stocks, as they are churned about from day to day, are being "averaged" by the professional operators. There is no reason at all to believe that the up-swing of first-class shares has sustained anything but temporary interruption.

## Shipping

Continued from Page 156

since 1914, would be restored during that month. The Hamburg-American Line is constantly adding to its fleet. The community of interest in the German shipping ventures is being observed as before the war, this making for stability.

The Shipping Board has now assumed direct operating control of the United States Lines. The volunteer group of managing agents surrendered charge of the advisory work last week when Moore & McCormick and the Roosevelt Steamship Company retired. Under the direction of William J. Love, General Manager of the Emergency Fleet Corporation, the Government-owned passenger fleet will be operated. Plans for the enlargement of the services to Europe are under way. The President Grant will be added to the fleet, while the Leviathan may be in service next Summer. Plans for the reconditioning of the Agamemnon and Mount Vernon are being prepared, and it is possible that the Emergency Fleet Corporation will spend \$5,000,000 or more to restore these ships to the trade. The United States Lines are reported to be suffering a cash loss of about \$450,000 a month during the present dull Winter season.

The move to have the Emergency Fleet Corporation return to the alloca-

tion of steamers for tramp services was made in the Senate last week, when a resolution, calling for the facts as to why the Government did not assign its steamers for the transportation of bulk commodities on this basis, was sponsored by Senator Frelinghuysen of New Jersey and passed. While the inquiry was matter of fact, back of it was the suggestion that foreign steamers were getting traffic that properly belonged to American carriers.

The flood of Congressional inquiries shows no sign of abating. The Senate demanded to know how much the Shipping Board has paid in attorney fees, and whether lawyers, formerly in the Government service, were being retained after returning to private practice. The board continues to be a first-class target for Congress, and this unfriendly attitude naturally causes the private shipping interests to be concerned, as it affects the national policy toward shipping indirectly.

The International Seamen's Union, having 45,000 members, has re-elected Andrew Furuseth to be President and has made first advances for a conference with the Shipping Board to see if higher wages cannot be obtained. If successful, this will increase American ships' operating expenses.

## Dividends Declared and Awaiting Payment

### STEAM RAILROADS.

Company.	Pe- riod.	Pay- able.	Books Close.
Atch., Top. & S. F. pf..	2½	S Feb. 1	*Dec. 29
Baltimore & Ohio pf..	2	S Mar. 1	*Jan. 13
Can. Southern .....	1½	S Feb. 1	Dec. 29
Conn. & Pass. Riv. pf..	3	S Feb. 1	Jan. 1
Great Northern .....	2½	S Feb. 1	*Dec. 29
Illinoian Central .....	1½	Q Mar. 1	Feb. 2
Do pf..	3	S Mar. 1	Feb. 2
Louisville & Nashville .....	3½	S Feb. 10	Jan. 15
Mahoning Coal R. R. ....	\$10	S Feb. 1	Jan. 15
Massawippi Valley .....	3	S Feb. 1	Jan. 1
Michigan Central .....	4	S Jan. 29	Dec. 29
Michigan Central .....	6	S Feb. 1	Dec. 29
No. Folk & Western pf..	\$1	Q Feb. 19	Jan. 31
New York Central .....	14	Q Feb. 1	Dec. 29
Mine Hill & Schuyl. H. ....	2½	S Feb. 1	Jan. 12
Nash. Chat. & St. L. ....	3½	S Feb. 1	Jan. 10
Northern Pacific .....	14	Q Feb. 1	Dec. 29
Pitts. & Lake Erie .....	\$2.50	S Feb. 1	Jan. 11
Pitts. & W. Va. pf..	1½	Q Feb. 28	Feb. 21
Portia & Bureau Valley .....	3½	S Feb. 10	Jan. 24
PUBLIC UTILITIES.			
Am. Dist. Tel. N. J. ....	1½	Q Jan. 29	*Jan. 15
Am. Gas & Elec. pf..	1½	Q Feb. 1	Jan. 15
A. W. W. & El. 1st pf..	1½	Q Feb. 15	Feb. 1
Appalach. Power 1st pf..	1½	Q Feb. 1	Jan. 17
Boston Cons. Gas pf..	\$1.23	Feb. 1	Jan. 15
Brazilian Tr. & P. I. ....	1½	Q Mar. 1	Jan. 31
Detroit United .....	1½	Q Mar. 1	Feb. 1
Duquesne Light pf..	1½	Q Feb. 1	Jan. 1
Dallas Power Co. ....	1½	Q Feb. 1	Jan. 20
Eastern Mass. pf. ....	1½	Q Feb. 1	Jan. 24
Do 1st pf. & sink. fd..	3	Q Feb. 1	Jan. 24
Elec. Bond & Share pf..	1½	Q Feb. 1	Jan. 13
Ft. Worth P. & L. pf..	1½	Q Feb. 1	Jan. 15
Ed. El. Ill. of Brockton 2½	Q Feb. 1	*Jan. 20	
Idaho Power pf..	1½	Q Feb. 1	Jan. 18
Ill. Nor. Utilities pf..	1½	Q Feb. 1	Jan. 18
Ill. & Power Sec. pf..	1½	Q Feb. 15	Jan. 31
Illinois Gas Co. ....	1½	Q Feb. 1	Jan. 18
Montezuma-Cali. Electric pf..	2½	Q Feb. 1	Jan. 10
Nevada-Cal. Electric pf..	1½	Q Jan. 30	Dec. 30
Northern States Power 2	Q Feb. 1	Dec. 29	
Pacific Gas & El. ....	2	Stk	*Dec. 30
Pacific P. & L. pf..	1½	Q Feb. 1	Jan. 18
Portland Gas & C. pf..	1½	Q Feb. 1	Jan. 18
Pub. R. Inv. com. & pf..	1½	Q Feb. 1	*Jan. 20
Railway Light & Sec. ....	3	— Feb. 1	Jan. 15
Railway Light & Sec. ....	1	Ex. Feb. 1	Jan. 15
Railway Light & Sec. ....	1	Ex. Feb. 1	Jan. 15
Sierra Pac. Elec. pf..	1½	Q Feb. 1	Jan. 17
Texas Lt. & Power pf..	1½	Q Feb. 1	Jan. 17
Va. Ry. & Power pf..	3	S July 20	Feb. 31
West Penn pf..	1½	Q Feb. 15	Feb. 1

Company.	Pe- riod.	Pay- able.	Books Close.
Eastman Kodak .....	\$1	Ex. Mar. 1	*Jan. 31
Eisenlohr (O.) & Bros. ....	1½	Q Feb. 15	Feb. 1
Elgin Nat. Watch .....	2	Q Feb. 1	Jan. 19
Exchange Buffet .....	50c	Q Jan. 31	*Jan. 20
Dominion Bridge .....	1	Q Feb. 15	Jan. 31
Endicott-Johnson .....	20	Stk Feb. 15	Jan. 26
Fair (The) pf..	1½	— Feb. 1	Jan. 20
Fam. Players-Lasky pf. ....	2	Q Feb. 1	Jan. 15
Federal Sugar Ref. pf..	1½	Q Feb. 1	*Jan. 19
First Mtg. Guarantee .....	2½	— Feb. 15	Feb. 1
Franklin (H. H.) Mfg. ....	1½	Q Feb. 1	Jan. 20
General Cigar .....	1½	Q Feb. 1	Jan. 23
Do pf..	1½	Q Mar. 1	Feb. 21
Do deb. pf..	1½	Q Apr. 2	Mar. 26
General Motors pf..	1½	Q Feb. 1	Jan. 18
Do 6% deb. ....	1½	Q Feb. 1	Jan. 18
Globe Thread Bldsh. pf..	75c	Q Feb. 1	Jan. 15
Gillett Safety Razor .....	50c	Q Mar. 1	Feb. 1
Gillette Safety Razor .....	5	Stk June 1	May 1
Gimbels Brothers pf..	1½	Q Feb. 1	Jan. 25
Gosord (H. W.) pf..	1½	Q Feb. 1	Jan. 24
Gray & Davis pf..	1½	Q Feb. 1	Jan. 24
Hamilton-Brown Shoe .....	1	— Feb. 1	Jan. 20
Hood Rubber pf..	1½	Q Feb. 2	Jan. 10
Houston Oil pf..	3	— Jan. 30	Feb. 1
Huppmann Motor Car .....	25c	Q Feb. 1	Jan. 20
Hupperrays Oil .....	3	Q Jan. 15	Feb. 21
Int. Harvester .....	2	Stk Jan. 23	Dec. 23
Int. Comb. Engineering 50c	1	Q Feb. 1	Jan. 22
Int. Mer. Marine pf..	1½	Q Feb. 1	Jan. 16
Int. Paper pf..	1½	Q Jan. 15	Jan. 8
Int. Nickel pf..	1½	Q Feb. 1	Jan. 19
Ipswich Mills pf..	1½	Q Feb. 1	Jan. 19
Kaufmann Dept. Stores \$1	Q Feb. 1	Jan. 1	Jan. 26
Kellogg Switch & Sup. ....	2	Q Jan. 31	Jan. 23
Kress (R. H.) & Co. ....	1	Q Feb. 1	Jan. 20
Lee Rubber & Tire .....	25c	Q Feb. 1	Jan. 15
Lincoln Mfg. ....	1	Q Feb. 1	Jan. 16
Lindsay Light pf..	1½	Q Jan. 31	*Jan. 26
Litt Brothers .....	50c	— Feb. 20	Jan. 29
Luther Mfg. ....	2	Q Feb. 1	Jan. 16
Macy (R. H.) pf..	1½	Q Feb. 1	Jan. 13
Martin-Parry .....	50c	Q Mar. 1	*Feb. 15
Mechanics Mills .....	3	Q Feb. 1	Jan. 15
Mercantile Stores .....	2½	— Feb. 15	Feb. 1
Michigan Mfg. ....	2	Q Feb. 1	Jan. 15
Mich. Stamping .....	1½	Ex. Jan. 25	Jan. 15
Mich. Drop Forge .....	25c	M Feb. 1	Jan. 25
Morris Canal & Bldg. pf. ....	5	— Feb. 1	Jan. 15
Mojo conseil stock .....	2	— Feb. 1	Jan. 15
Moon Motor Car .....	12½c	Ex. Feb. 1	Jan. 15
Nash Motors .....	\$2.50	Feb. 1	Jan. 19
Do pf..	1½	Q Feb. 1	Jan. 1
Do pf. A. ....	\$1.75	Q Feb. 1	Jan. 19
N. Y. & Hond. Ros. Min. 1½	Q Jan. 25	Jan. 13	

Company.	Pe- riod.	Pay- able.	Books Close.
Narragansett Mills .....	2	Q Feb. 1	Jan. 15
Nat. Biscuit .....	75c	Q Apr. 14	Mar. 31
Do pf..	1½	Q Feb. 28	Feb. 14
Pan Am. P. & T. A. & B 20	Stk Feb. 8	Dec. 20	
Penn. Traffic .....	10c	— Feb. 1	Jan. 15
Pick (Albert) & Co. ....	40c	Q Feb. 1	Jan. 24
Pierce, B. & Pierce pf. ....	2	Q Feb. 1	Jan. 20
Plant (T.G.) Co. 1st pf. ....	1½	Q Jan. 31	Jan. 17
Postum Cereal .....	\$1.25	Q Feb. 1	Jan. 20
Do pf. ....	2	Q Feb. 1	Jan. 20
Prairie Oil & Gas .....	2	Q Jan. 31	Dec. 30
Prairie Pipe Line .....	2	Q Jan. 31	Dec. 27
Procter & Gamble .....	5	Q Feb. 15	Jan. 25
Producers & Refiners ...	\$1	— Mar. 15	Mar. 1
Pullman Co. ....	2	Q Feb. 15	Jan. 23
Prod. & Refiners pf. N.Y. ....	2½	Q Feb. 15	Jan. 19
Prod. Mfg. ....	2½	Q Feb. 15	Jan. 15
Rep. Iron & Steel pf..	1½	Q Apr. 2	Mar. 15
Revillon pf..	2	Q Feb. 1	Jan. 10
Russell Motor Car pf..	1½	Q Feb. 1	Jan. 15
Reynolds Spg. pf. A & B 1½	Q Apr. 1	Mar. 16	
Saco-Lowell .....	1½	Q Feb. 1	Jan. 20
St. Lawrence Fl. Mills .....	1½	Q Feb. 1	Jan. 20
Do pf. ....	1½	Q Feb. 1	Jan.

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A Dividend of two per cent (\$1.00 per share) on the COMMON Stock of this Company, for the quarter ending December 31, 1922, will be paid on January 31, 1923, to Stockholders of record as of December 30, 1922. H. F. BAETZ, Treasurer.  
New York, December 18, 1922.

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Quotations are as of the Friday before publication. Changes occurring on Saturday will be reflected at the opening of the market on Monday. Advertising Department, Open Market, Annalist, 165 Broadway, New York City.

## ADVERTISEMENTS.

## ADVERTISEMENTS.

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Bid Offered

Consol. 2s, April, 1930.....	101 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Conversion 3m., 90 days from issue.....	93 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
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Liberty 1st 4s, 1932-47.....	101 3/2	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 1st-2d 4s, 1932-41.....	98 6/10	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 2d 4s, 1921-42.....	98 20/20	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 3d 4s, 1928.....	98 18/20	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 4th 4s, 1933-39.....	98 44 9/40	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
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Treasury 4s, 1947-51.....	99 90 9/96	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Panama 2s.....	101 1/2 102 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Panama 3s, 1961.....	93 1/2 95	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
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Philippine 4s.....	Quot. on req.	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Porto Rico 4s.....	Quot. on req.	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731

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Fed. Land Bank 4 1/2s, '38, op. '23.....	99 100	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 4 1/2s, '39, op. '24.....	99 100	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 4 1/2s, '42, op. '32.....	100 1/2 100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 4 1/2s, '43.....	100 1/2 100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 5s, '38, op. '23.....	100 100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 5s, '41.....	100 100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731

**FOREIGN SECURITIES, INCLUDING NOTES**

## GOVERNMENT ISSUES

**ARGENTINA:**

Argentine Recession 4s.....	60 66 1/2	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Argentine 4s, 1897.....	67 5/8 69 1/2	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Argentine 4s, 1907.....	61 1/2 63 1/2	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Argentine 5s, 1945 (large).....	78 70	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Argentine 5s, 1945 (large).....	77 1/2 79	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Argentine 5s, 1945 (small).....	76 1/2 78 1/2	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Argentine 5s, 1945 (small).....	78 70	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Argentine 5s, 1945 (small).....	78 70	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
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**BELGIUM:**

Belgian Restoration 5s, 1919.....	51 53	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Belgian Restoration 5s, 1919.....	51 53	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Belgian Premium 5s, 1920.....	50 52	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Belgian Premium 5s, 1920.....	51 53	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Belgian External 4s, 1925.....	50 53 50 53	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Belgian 4s, 1945.....	101 1/2 102	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Belgian 4s, 1945.....	100 101	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Belgian 4s, 1945.....	95 96	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Belgian Restoration 5s, 1919.....	50 53	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
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Bolivian 6s, 1920.....	96 81 1/2	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
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Bolivian 6s, 1940.....	77 80	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813

**BRAZIL:**

Brazil 4s, 1899.....	39 41/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Brazil 4s, 1899.....	39 41/2	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 4s, 1899.....	39 41/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Brazil 4s, 1910.....	40% 41%	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Brazil 4s, 1910.....	40% 41%	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 4s, 1910.....	40% 41%	J. Lyndon & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 4s, 1910.....	40% 41%	Pritchett & Co., 111 Broadway, N.Y.C....Rector 813
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Brazil Recession 4s.....	30 1/2 30 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Brazil Recession 4s.....	30 1/2 30 1/2	Pritchett & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 4 1/2s, 1883.....	43 42/2	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Brazil 4 1/2s, 1883.....	42 41/2	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 4 1/2s, 1883.....	42 41/2	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Brazil 4 1/2s, 1883.....	41 42 1/2	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 5s, 1895.....	48 49	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Brazil 5s, 1895.....	48 49	Pritchett & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 5s, 1903.....	58 60	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Brazil 5s, 1903.....	59 61	Pritchett & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 5s, 1906.....	52 56	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Brazil 5s, 1906.....	20 25	Pritchett & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 5s, 1913.....	48 48 1/2	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Brazil 5s, 1913.....	47 48	Pritchett & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 5s, 1914.....	60 63	A. A. Houzman & Co., 20 Broad St., N.Y.C....Rector 6330
Brazil 7 1/2s, 1952 (Coffee Loan).....	Want offer	A. A. Houzman & Co., 111 Broadway, N.Y.C....Rector 6330
Brazil 8s, 1941.....	95 96	Pritchett & Co., 111 Broadway, N.Y.C....Rector 813

**CANADA:**

Canada 5s, 1925.....	99 100	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Canada 5s, 1925.....	100 100 1/2	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Canada 5s, 1931 (external).....	200 100 1/2	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Canada 5s, 1931 (internal).....	139 100	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Canada 5s, 1937.....	100 1/2 101	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Canada 5s, M. & N., 1932.....	98 1/2 99	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Canada 5s, 1923.....	99 1/2 100 1/2	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813

**CHILE:**

Chile 5s, 1911.....	67 69</td





## ADVERTISEMENTS.

## ADVERTISEMENTS.

**Open Security Market—Bonds**

## RAILROADS—Continued

Chi., Ind. & L. Co., 1906.....	96	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Chi. Junct. R. R. 4s, 1943.....	95 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Chi. Riv. & Ind. R. Co., 1925.....	95 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Chi. & St. L. Co., 1906-50, M. & S. 6s, '93.....	81 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
C. & St. P. European 4s, J. & D., '25.....	61	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Chi., M. & St. P. 4s.....	58	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Choctaw & Memphis 5s, 1949.....	97 1/2	W.O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
C. T. H. & B. E. 5s, 1960.....	63	Offered	C. H. Richard & Co., 111 Broadway, N.Y.C. Rector 813
C. T. H. & B. E. 5s, 1960.....	63	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Cin., Ham. & Dayton 5s, 1942.....	60	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Cin., Ham. & Dayton 5s, 1942.....	60	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Cin., Leb. & N. 1st 4s, 1942.....	80	W.O.	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Cin., Leb. & N. 1st 4s, 1942.....	75	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
C. C. & St. L. Springfield	80	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
C. C. & St. L. Cairo Is. J. & J., 1929.....	80	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
C. C. & St. L. Cin. Wab. & Mich. 4s, J. & J., 1911.....	77 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Cleve. Term. & Va. 5s, 1935.....	78	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Col. & St. L. 4s, 1942-50.....	70 1/2	W.O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Col. & Rock. Val. 4s, A. & G. 48.....	82	W.O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Col. & Toledo Is. F. & A. 5s.....	82	W.O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Cuba Northern Ry. 6s, 1960.....	75	Offered	Farr & Co., 133 Front St., N.Y.C. John 6428
Current River 5s, 1927.....	96	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Current River R. 5s, 1927.....	95 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Dayton & Mich. 4s, 1911.....	75	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Del. Riv. R.R. & Bridge Is. 4s, '36.....	91 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Detroit & Mackinac gen. 5s, '35.....	65	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Detroit Mackinac 1st 5s, '35.....	65	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Detroit Tel. & Ironworks 1944-50.....	87	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Dul. B. & St. L. 5s, J. & J., 1911.....	77	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Edmonton D. & B. C. (10, Alberta) 1st 4s, A. & O., '44.....	85 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Fla. Cent. & Penin. con. 5s, 1923.....	90 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Gal. Harr. & San An. 1st 5s, '93.....	90 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Gal. Hous. H. 1st 3s, A. & O., 33.....	85 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Gal. Terminal 5s, 1928.....	80	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Ga. South & Fla. 5s, 1945.....	80	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Ga. State 5s, 1945.....	80	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
G. H. & Ind. 2d 4s, A. & O., 30.....	84 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Grand Trunk Pac. 4s, '39 (Alberta) 6s, 1962-65.....	63 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Grand Trunk Pac. 4s, all issued.....	80	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Grand Trunk Pac. Min. & Prair. Div. 4s, 1955.....	68 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
G. T. Pac. (Alberta) 4s, 1942-45.....	80	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
G. T. Pac. (grd Dom. of Can.) gen. 4s, 1928.....	79 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
G. T. Pac. (grd Dom. of Can.) 4s, 1928.....	79 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
G. T. Pac. Min. & Prairie Sec. 4s, 1935.....	63 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
G. T. Pac. L. Sup. 4s, '55 A. & O. 4s, 1955.....	68 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Grand Trunk Western 4s, 1950.....	74	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Grand Trunk Western 4s, 5s, (1) 63 1/2	69	Offered	Minton & Wolff, 30 Broad St., N.Y.C. Broad 4379
Gt. N. Y. Is. of Can. 4s, '34.....	81	Offered	Minton & Wolff, 30 Broad St., N.Y.C. Broad 4379
Gulf & Ship Island 5s, 1952.....	80	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Gulf Term. of Mobile 4s, 1952.....	77	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Houston Belt & Tex. 5s, 1952-55.....	80	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Ind. & Louisville 1st 4s, 1936-40.....	74	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Jacksonville Terminal 6s, 1967-70.....	107	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Kanawha & W. Va. 5s, 1955.....	89	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Kanawha & W. Va. 5s, 1955.....	80 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
K. C. C. & Springfield 5s, 1925-30.....	77 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
K. C. Memphis Ry. & Bridge 1929.....	83	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
K. C. Memphis & Birn. 5s, '34.....	90	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
K. C. Memphis & Birn. 4s, '34.....	87	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Ky. & Ind. Term. unstdp. 4s, 61.....	90 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Ky. & Ind. Term. 4s, 1961.....	72	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Kentucky Central 4s, 1961-65.....	71	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
K. C. Memphis Ry. & Bridge 1929.....	80	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Lake Erie & W. So. 1941.....	83	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
L. I. North Shore 5s, 1932-35.....	91 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Louis. & Ark. 5s, M. & S. 6s, 1927.....	80 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Louis. & Jeff. Bridge 5s, 1945-50.....	70 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Louisville 1st, Bridge 4s, '45.....	70 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
L. N. S. Morris 1st 4s, J. & J., 1952.....	70	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Los Angeles Pacific 4s, 1950-55.....	75 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Macon, Dublin & Sav. 5s, 1947.....	40	Offered	Minton & Wolff, 30 Broad St., N.Y.C. Broad 4379
Macon Terminal 4s, 1965.....	98	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Mason City & Ft. D. 5s, 1955.....	33 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Meridian Terminal 4s, 1955.....	77	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Md. & Pa. 4s, 1951.....	57	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Mil. & North. 1st 4s, J. & J., 1941.....	80	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Mil. & North. con. 4s, 1954-55.....	90	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Minn. St. P. & S. 8s, Marie Cent. Term. 1941-45.....	92	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Mobile River P. & L. 4s, J. & D., '45.....	92 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
New England R. R. 5s, 1945-50.....	88 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
N. O. Gt. Northern 5s, 1955.....	58	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
N. O. Gt. Northern 5s, 1955.....	58	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Newp. & C. Lin. Bldg. H. & J. 4s, '45.....	99	W.O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
N. Y. Chi. & St. L. 2d 4s, '31.....	99 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
N. Y. L. E. & W. Coal 5s, '42.....	69	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
N. Y. & Northern 5s, 1927.....	91	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
N. Y. Pa. & Ohio 4s, 1945-50.....	91	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
N. Y. Pa. & Ohio 4s, 1945-50.....	90 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
N. Y. Pa. & Ohio 4s, 1945-50.....	90 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
N. Y. Pa. & Ohio 4s, 1945-50.....	90 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
N. Y. Pa. & Ohio 4s, 1945-50.....	90 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Norfolk & Southern 5s, 1954-55.....	84	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Norfolk & Southern 5s, 1954-55.....	84	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Northern Ohio 5s, 1945.....	76	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Oaklawn & L. C. 4s, 1948-50.....	82	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Pere Marquette, L. E. & Detroit River 1st 4s, 1932-35.....	91	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Toledo Terminal 1st 4s, 1952.....	88	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Rock Island-Frisco Term. 5s, 27-50.....	97	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
St. Louis & San Fran. 5s, 31.....	90	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
St. Louis Bridge Co. 7s, 1929-35.....	103 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
St. Louis-McCormick Bridge 4s, '29.....	97	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Southern Indiana 4s, 1951-55.....	60 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Stephenville, N. & Texas 5s, 1951-55.....	60 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
T. & J. 1949-50.....	80	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Toledo Terminal 1st 4s, 1952-55.....	84 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Toronto Ham. & B. 4s, 1946-50.....	81	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Toronto, H. & B. 4s, J. & D., '46.....	81	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Ulster & Delaware 1st 4s, 1952-55.....	65	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Union Term. Co. (Dallas, Tex.) 1st 4s, 1942-45.....	90 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Vicksburg & Shreveport 4s, 1947-50.....	91	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Wabash Term. 1st 4s, 1954-55.....	69	W.O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Wabash, Tok. & C. 4s, M. & S. 41.....	77 1/2	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
W. V. & Pitts. 4s, A. & O., '30.....	78	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Wil. & Weldon 4s, 1955-55.....	90 1/2	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Wis. Cent. 1st gen. 4s, 1940-50.....	79	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Wis. Cent. ref. 4s, A. & O., '50.....	79	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Wis. Cent. ref. 4s, A. & O., '50.....	79	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Wis. Cent. ref. 4s, A. & O., '50.....	79	Offered	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Wis. Cent. ref. 4s, A			

## ADVERTISEMENTS.

## ADVERTISEMENTS.

**Open Security Market Stocks**

## PUBLIC UTILITIES—Continued

Bid	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Central States Elec. Corp. 7% pf.	68	71	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Cities Service Co. pf.	67	68	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Cities Service, bankers' shares.	17%	18%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Cities Service com.	178%	181%	H. L. Doherty & Co., 60 Wall St., N.Y.C. Hanover 1006
Cities Service, bankers.	183%	185%	H. L. Doherty & Co., 60 Wall St., N.Y.C. Hanover 1006
Cities Service com.	181%	185%	H. L. Doherty & Co., 60 Wall St., N.Y.C. Hanover 1006
Cities Service pf.	95	98	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Cleveland Elec. Illum. Co. 6% pf.	120	130	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Cleveland Elec. Illum. Co. 6% cont.	110	113	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Congressional Power Co. 7% pf.	96	96	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Colorado Power Co. com.	20%	21%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Colorado Power Co. com.	20%	21%	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector \$13
Commonwealth Edison Co. com.	127	170	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Commonwealth Pow. Corp. com.	25	27	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Commonwealth Pow. Corp. 6% pf.	64	66	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Consumers Power 6% pf.	88	91	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Consumers Power pf.	190%	193%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Consumers Power com.	34	34	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Cont. Gas & Elec. com.	67	70	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Dayton Pow. & Lt. com.	64	68	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Dayton Pow. & Lt. pf.	85	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Dayton Pow. & Lt. pf.	86	88%	John Nickerson & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
Duluth Edison Co. 6% pf.	80	84	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Duquesne Light pr. ex div.	110	114	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Esqueme Light Co. 7% pf.	110	114	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
East Texas Elec. Co. com.	98	98	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
East Texas Elec. Co. 6% pf.	82	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Elec. Bond & Share Co. pf.	97	99	John Nickerson & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
Elec. Bond & Share Co. pf.	97	99	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Empire Gas & Elec. Co. pf.	49	51	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Federal Lt. & Trac. Co. pf.	73	75	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Ft. Worth P. & L. 7% pf. (ex div.)	96	99	John Nickerson & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
Ft. Worth Pow. & Lt. pf.	97	99	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
General Gas & Elec. com.	4	4	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Gen. Gas & Elec. 7% cum. pf.	41	41	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
General Gas & Elec. 8% pf.	78	82	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Havana Elec. Ry. Lt. & P. pf.	24	24	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector \$13
Havana Elec. Ry. Lt. & P. pf.	25	25	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Idaho Power pf.	92	95	John Nickerson & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
Illinois Northern Util. 10% pf.	84	84	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Illinois Traction Co. com.	36	39	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Illinois Traction 6% pf.	75	79	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Interstate Public Service 7% pf.	95	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Iowa Ry. & Lt. Co. 7% pf.	89	92	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Kansas Gas & Elec. Co. 7% pf.	94	95%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Kansas Gas & Elec. pf.	34	36	John Nickerson Jr. & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
Kentucky Security Corp. com.	32	37	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Kentucky Security Corp. 6% pf.	80	80	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Laclede Gas Light Co. com.	83	90	John Nickerson & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
Lehigh Power Syst. Co. capital	74	74	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Michigan State Tel. pf.	98	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Middle West Utilities pf.	84%	84%	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector \$13
Middle West Utilities P. & L. pf.	103	104%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Milwaukee Elec. Ry. Lt. 6% pf.	85	86	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Miss. River Pow. Co. com.	27	28	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector \$13
Miss. River Pow. Co. com.	20%	23%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Miss. River Pow. Co. pf.	80	82	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
National Lt. H. & P. pf.	35%	35%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
National Lt. H. & P. 5% pf.	30	33	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Nebraska Pow. Co. 7% pf.	94	94	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Niagara Falls Pow. Co. 7% pf.	107	109	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Newsp. Co. 7% pf.	57	59	John Nickerson Jr. & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
Newsp. Co. 6% pf.	64	66	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector \$13
North Ont. Lt. & P. Co. com.	20	23	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
North. Ont. Lt. & P. com.	18	21	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector \$13
North. Ont. Lt. & P. 6% com-pf.	57	61	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Northern Canada Power. Ltd.	94	96	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector \$13
Northern States Pow. Co. 8% com-	92	94	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
North. States Pow. Co. 7% pf.	92	94	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Ohio Gas & Elec. 7% pf.	95	96	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Ohio Power pf.	90	91	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Pacific Gas & Elec. 1st pf.	90	91	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Pacific Gas & Elec. 6% pf.	94	96	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Pacif. Pow. & Lt. pf.	94	97	John Nickerson & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
Penn. Pow. & Lt. pf.	80	84	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Penn.-Ohio P. L. pf. (ex div.).	96	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Penn. Pow. & Lt. pf.	94%	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Portland Gas & Coke 7% pf.	97	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Portland Gas & Coke pf.	94%	95%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Pub. Serv. of North. Ill. pf.	90	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Pub. Serv. of North. Ill. com.	103%	104%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Pub. Serv. of Okla. 7% pf.	88	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Pudget Sound Pow. & Elec. com.	103	106	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Pudget Sound Pow. & Lt. 7% cum. pf.	12	13	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Pepco. Ry. & Lt. com.	41	44	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
United Lt. & Lt. 6% pf.	34	36	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Southwestern Pow. & Lt. pf.	92%	94%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
South. Cal. Edison 8% com.	103%	104%	John Nickerson & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
South. Cal. Edison Co. 8% pf.	120	123	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Standard Gas Elec. Co. com.	17%	18%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Standard Gas & Elec. Co. 8% pf.	48%	49%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Tenn. Elec. Pow. Co. com.	14%	15%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Tenn. Elec. Pow. Co. new.	15	16	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Tenn. Elec. Pow. Co. 20 pf.	44%	46%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Texas Pow. & Lt. pf.	93%	95%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Texas Pow. & Lt. 7% pf.	93%	95%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Tel. City-R. & Lt. 6% pf.	107	108	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
United Gas & Elec. Co. com.	82	82 W. O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
United Gas & Elec. 1st pf.	25	25	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
United Gas & Elec. Co. 2d pf.	4	7	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
United Lt. & Ry. Co. com.	70	72	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
United Lt. & Ry. Co. pf.	73%	77%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
United Lt. & Ry. Co. pf. n.w.	86	86	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Utah Pow. & Lt. pf.	93%	95	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Utah Pow. & Lt. Co. 7% pf.	93%	95%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
West Virginia Utilities 7% pf.	33	36	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Western Power Corp. com.	31	34	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Western Power Corp. pf.	82	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Western Power Corp. 7% pf.	32	34	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector \$13
Western Penn. Co. com.	32	33	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
West. States G. & E. Co. 7% pf.	82	86	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Wisconsin Edison capital	39	40	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Wis. Minn. Lt. & Pow. 7% pf.	82	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Wis. Pow. Lt. & Heat 7% pf.	100	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Yadkin River Power 7% pf.	97	97	John Nickerson & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
Yadkin River Power pf.	94	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13

## INDUSTRIAL AND MISCELLANEOUS

Bid	Offered	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Aluminum Mfg. Co., Inc. 7% pf.	99	103	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
American Radiator Co. 7% pf.	113	W. O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
American Rolling Mills 7% pf.	105	110	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
American Type Fdrs. Co. 7% pf.	97	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Barnum Bros. Spindle 1st pf.	93	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Bethany Bros. 2d pf.	104%	104%	John Nickerson & Co., 61 Broadway, N.Y.C. Bowl Gr. 6840
Bethany Bros. Milk 6% pf.	99%	102%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Brighton Mills 7% pf. Class A	55	55	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Brunswick-Balke-Cole Co. 7% pf.	100	104	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Buhrus Co. 7% pf.	100	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Purcoughs Adding Machin.	126%	146%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Caraean Sugar Co.	11	13	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector \$13
Central Aguirre Sugar Co.	85%	85%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Central American Sugar Co.	83%	85%	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Childs Co. 7% pf.	108	112	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13
Clinchfield Coal Corp. 7% pf.	95	100	Alfred F. Ingold & Co., 74 Broadway, N.Y.C. Bowl Gr. 1454
Clinchfield Coal Corp. 3% com.	28	28	Pynchon & Co., 111 Broadway, N.Y.C. Rector \$13

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ADVERTISEMENT.

*Issued with the acquiescence of the United States Government  
under the provisions of the Treaty dated May 22, 1903.*

**\$50,000,000**

## REPUBLIC OF CUBA

### EXTERNAL LOAN THIRTY-YEAR SINKING FUND 5½% GOLD BONDS

To be Dated January 15, 1923

To Mature January 15, 1953

Interest to be Payable January 15 and July 15

Not Redeemable for Twenty Years Except for Sinking Fund

Coupon Bonds in denominations of \$1,000, \$500 and \$100, registerable as to principal only. Principal and interest payable in United States gold coin of the present standard of weight and fineness in New York City at the office of J. P. Morgan & Co.

The principal and interest of these Bonds are to be forever exempt from any Cuban taxes now existing or which may hereafter exist.

**AGREEMENT WITH THE UNITED STATES.** By an Act of the United States Congress dated March 2, 1901, certain provisions were formulated which have been incorporated by amendment in the Cuban Constitution and have also been embodied in a Treaty, dated May 22, 1903, between the United States and Cuba. Under these provisions, commonly referred to as the "Platt Amendment," the Republic of Cuba agrees not to contract any public debt the service of which, including reasonable sinking fund provision, cannot be provided for by the ordinary revenues. In addition to this financial safeguard, the Republic also agrees not to enter into any foreign treaty or compact which may impair its independence, and furthermore grants to the United States the right to intervene for the purpose of preserving Cuban independence and maintaining a government adequate for the protection of life and property.

**SINKING FUND SUFFICIENT TO RETIRE ENTIRE ISSUE AT OR BEFORE MATURITY.** Provision is made for a minimum sinking fund as set forth below, payable in monthly installments, to be used in purchasing Bonds of this loan at the current market price not exceeding par. If unobtainable at that price, Bonds are to be redeemed by semi-annual drawings at par. Accrued interest on any such redemption is also payable.

1st year.....	\$500,000	11th year.....	\$1,000,000	21st year.....	\$2,000,000
2nd year.....	550,000	12th year.....	1,100,000	22nd year.....	2,200,000
3rd year.....	600,000	13th year.....	1,200,000	23rd year.....	2,400,000
4th year.....	650,000	14th year.....	1,300,000	24th year.....	2,600,000
5th year.....	700,000	15th year.....	1,400,000	25th year.....	2,800,000
6th year.....	750,000	16th year.....	1,500,000	26th year.....	3,000,000
7th year.....	800,000	17th year.....	1,600,000	27th year.....	3,200,000
8th year.....	850,000	18th year.....	1,700,000	28th year.....	3,400,000
9th year.....	900,000	19th year.....	1,800,000	29th year.....	3,600,000
10th year.....	950,000	20th year.....	1,900,000	30th year.....	3,800,000

To the foregoing minimum sinking fund payments there is to be added 16% of the gross revenues of the Cuban Government in excess of \$60,000,000 in any fiscal year. The Bonds are not to be callable, except under the provisions of the sinking fund, for the first twenty years, but thereafter may be called for payment, as an entirety, at par, accrued interest being also payable.

**SECURITY.** These Bonds are to be the direct obligations of the Republic of Cuba, which pledges its good faith and credit for the prompt payment of principal and interest. In addition they are to be secured:

- (a) By a charge on certain revenues of the Republic, including the customs revenues, subject to existing charges, but prior to any future charges. The customs revenues have alone averaged \$46,292,000 annually during the last five years, the lowest receipts in any one of such five years having been over \$30,000,000 in the critical year of 1921-1922. The existing charges upon the customs prior to these Bonds for the current fiscal year amount to \$3,985,750, of which amount \$2,145,000 is payable in the first instance out of other revenues, which, during the last five years, have averaged \$4,430,000 annually.
- (b) By a first charge on 10 per cent. of the amount by which the revenues of the Government in each fiscal year exceed \$60,000,000.

**DEBT, REVENUES AND TRADE.** The funded debt of Cuba on July 31, 1922, amounted to \$91,542,400, of which \$51,703,500 was external debt. Revenues during the ten years ended June 30, 1922, averaged \$60,329,000 annually. The budget estimate for the current fiscal year is \$55,638,800 and estimated expenditures amount to \$54,852,102. During the first six months of the current fiscal year revenues have totaled \$29,218,060, as against expenditures for the same period estimated in the budget at \$28,253,000.

The exports during the ten years ended December 31, 1921, have averaged \$347,852,660, annually, of which \$274,890,000, or 75%, were sent to the United States. Imports during the same period averaged \$255,918,000 annually, of which \$181,655,000, or about 71%, came from the United States. These figures indicate a surplus of exports over imports averaging \$91,934,000 annually.

**POPULATION AND RESOURCES.** The population of Cuba is estimated at over 3,000,000. Raw sugar is the chief agricultural product of the Island, and, during the seven years ended June 30, 1921, exports of sugar and its products from Cuba averaged \$366,758,000 annually. In the season just closed Cuba produced approximately 23% of the estimated world production. Practically all of the old crop sugar has been sold, and the Cuban sugar industry enters the new grinding season with sugar in active demand at satisfactory prices.

**THE ABOVE BONDS ARE OFFERED FOR SUBSCRIPTION (SUBJECT TO RECEIPT AND ACCEPTANCE BY US OF THE BONDS) AT 99½% AND ACCRUED INTEREST, TO YIELD OVER 5.55 PER CENT.**

Subscriptions will be received by the undersigned beginning at 10 o'clock A. M., Monday, January 15, 1923. The right is reserved to reject any and all applications, and also, in any case, to award a smaller amount than applied for. The amount due on allotments will be payable on or about February 1, 1923, at the office of J. P. Morgan & Co., in New York funds, against delivery of Trust Receipts, exchangeable for definitive Bonds when prepared and received.

J. P. MORGAN & CO.

GUARANTY COMPANY OF NEW YORK

HARRIS, FORBES & CO.

KUHN, LOEB & CO.

THE NATIONAL CITY COMPANY

BANKERS TRUST COMPANY, New York

J. & W. SELIGMAN & CO.

DILLON, READ & CO.

New York, January 15, 1923.

JAN

22. 1923